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Hon. Cheryl Dinolfo Monroe County Executive 39 West Main Street County Office Building Rochester, New York 14614 CERTIFIED MAIL RECEIPT #: 91 7199 9991 7039 8784 3843

November 8, 2019

Ms. Susan Buck Monroe County Treasury B-3 County Office Building 39 West Main Street Rochester, New York 14614 CERTIFIED MAIL RECEIPT #: 91 7199 9991 7039 8784 3850

Mr. Stephen L. Schultz, Supervisor Town of Henrietta 475 Calkins Road Henrietta, New York 14467 CERTIFIED MAIL RECEIPT#: 91 7199 9991 7039 8784 3867 Mr. Lawrence Bo Wright, Superintendent Rush-Henrietta Central School District 2034 Lehigh Station Road Henrietta, New York 14467 CERTIFIED MAIL RECEIPT#: 91 7199 9991 7039 8784 3874

Ms. Sarah Lippincott, Assessor Henrietta Town Hall 475 Calkins Road Henrietta, New York 14467 CERTIFIED MAIL RECEIPT#: 91 7199 9991 7039 8784 3881

Re:

County of Monroe Industrial Development Agency d/b/a Imagine Monroe Powered By COMIDA ("COMIDA") - 45 Becker Road, LLC Project; 45 Becker Road in the Town of Henrietta, New York

Ladies and Gentlemen:

Enclosed herewith please find a copy of the Payment In Lieu of Tax Agreement and the Application for Real Property Tax Exemption with respect to the above-captioned matter. Also enclosed for your perusal are copies of the as-recorded Memorandum of Lease and Memorandum of Leaseback.

Very truly yours,

Rachel C. Baranello

Racuel C Baranelle

RCB/lap Enclosures

co:

Imagine Monroe Powered By COMIDA

Howard Konar

Louis M. D'Amato, Esq.

COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY D/B/A IMAGINE MONROE

AND

45 BECKER ROAD, LLC

PAYMENT-IN-LIEU-OF-TAX AGREEMENT

Tax Map No.

188.020-0001-074.110

Affected Taxing Jurisdictions:

County of Monroe Town of Henrietta Rush-Henrietta Central School District

Dated as of November 1, 2019

PAYMENT IN LIEU OF TAX AGREEMENT

THIS PAYMENT IN LIEU OF TAX AGREEMENT (the "PILOT Agreement") made as of November 1, 2019, is by and between the COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY D/B/A IMAGINE MONROE, a public benefit corporation of the State of New York, having its offices at 8100 CityPlace, 50 West Main Street, Rochester, New York 14614 (the "Agency"), and 45 BECKER ROAD, LLC, a limited liability company formed and validly existing under the laws of the State of New York with offices at 45 Becker Road, West Henrietta, New York 14586 (the "Company").

WITNESSETH:

WHEREAS, the Agency was created by Chapter 55 of the Laws of 1972 of the State of New York pursuant to Title I of Article 18-A of the General Municipal Law of the State of New York (collectively, the "Act") as a body corporate and politic and as a public benefit corporation of the State of New York; and

WHEREAS, the Company has requested the Agency to assist in a certain project (the "Project") all as more particularly described in an application dated June 28, 2019 (the "Application") consisting of: (A) the retention of a leasehold interest in a portion of an approximately 12.57-acre parcel of land located at 45 Becker Road in the Town of Henrietta, New York (the "Land") and the approximately 60,000 square-foot flex building thereon (the "Existing Improvements"); (B) the buildout of an approximately 40,000 square-foot portion of the Existing Improvements (the "Improvements"); and (C) the acquisition and installation therein, thereon or thereabout of certain machinery, equipment and related personal property (the "Equipment" and, together with the Land and the Improvements, the "Facility"), to be subleased to Orolia USA, Inc. (the "Tenant") to accommodate sales, finance, engineering and operations in connection with its business as the world's leading resilient positioning, navigation & timing platform critical for governments, military, aerospace and defense markets); and

WHEREAS, the Agency has agreed to lease the Facility to the Company; and

WHEREAS, pursuant to Section 874(1) of the Act, the Agency is exempt from the payment of taxes imposed upon real property and improvements owned by it or under its jurisdiction, control or supervision other than special ad valorem levies, special assessments and service charges against real property, which are or may be imposed for special improvements or special district improvements; and

WHEREAS, the Legislature of the County of Monroe by Resolution No. 154 of 1989 has adopted a revised tax abatement policy which was modified and readopted by the Agency in June 2000 (the "JobsPlus Tax Abatement Policy," sometimes hereinafter referred to as "JobsPlus") for industrial and/or commercial property leased, licensed and/or owned by the Agency; and

WHEREAS, the Facility meets the criteria of the JobsPlus Tax Abatement Policy; and

WHEREAS, the Agency and the Company deem it necessary and proper to enter into an agreement making provisions for payments in lieu of taxes by the Company to the County of

Monroe (the "County"), the Town of Henrietta (the "Town") and the Rush-Henrietta Central School District (the "School District" and, collectively with the County and the Town, the "Affected Taxing Jurisdictions").

NOW, THEREFORE, in consideration of the covenants herein contained, and other good and valuable consideration the receipt and sufficiency of which are hereby acknowledged, it is mutually agreed as follows:

Section 1 - Payment in Lieu of Ad Valorem Taxes.

Section 1.1 Subject to the completion and filing by the taxable status date (March 1, 2020) (the "Taxable Status Date") of New York State Form RP-412-a "Application For Real Property Tax Exemption" (the "Exemption Application") under Section 412-a of the New York State Real Property Tax Law (the "RPTL") and Section 874 of the Act and the approval of the Exemption Application by the appropriate assessors or Board of Assessment Review, the Facility shall be exempt from Real Estate Taxes commencing with the 2021 Town and County tax year and the 2020-2021 School tax year. For purposes of the foregoing "Real Estate Taxes" means all general levy real estate taxes levied against the Facility by the Town, County and School. The Company shall provide to the Agency with the information necessary for the completion and filing of the Exemption Application and shall provide such additional information and take such actions as are required by the appropriate assessors or Board of Assessment Review to process and approve the Exemption Application. Notwithstanding anything contained herein or in the Lease Agreement to the contrary, in the event the exemption from Real Estate Taxes is denied for any reason, the Company shall pay (and hereby agrees to pay) all Real Estate Taxes levied upon the Facility as they become due. After giving written notice to the Agency, the Company may in good faith contest the denial of the Exemption Application, provided that (i) the overall operating efficiency of the Facility is not impaired and the Facility continues to qualify as a "project" under the Act; (ii) neither the Facility nor any part of or interest in it would be in any danger of being sold, forfeited or lost; or (iii) neither the Company nor the Agency, as a result of such contest, shall be in any danger of any civil or criminal liability. The Company hereby waives any claim or cause of action against the Agency, and releases the Agency from any liability to the Company, arising from the denial of an exemption from Real Estate Taxes except to the extent that such denial results solely from the failure of the Agency to file the Exemption Application with the appropriate assessors or Board of Assessment Review by the Taxable Status Date.

B. <u>Payee</u>. As long as the Facility is leased to the Agency or under its jurisdiction, control or supervision, the Company agrees to pay annually to the Agency for the benefit of the Affected Taxing Jurisdictions (or directly to the Affected Taxing Jurisdictions), as a payment in lieu of taxes, within thirty (30) days of receipt of the invoice for payment of taxes (the "Payment Date"), commencing with the invoice for the 2020-2021 School tax year and the invoice for the 2021 Town and County tax year, an amount equal to the Total PILOT Payment, as set forth on <u>Schedule A</u> attached hereto and made a part hereof. The Company shall make all payments due hereunder without further notice or invoicing from the Agency, any Affected Taxing Jurisdiction or any other party.

The parties agree and acknowledge that payments made hereunder are to obtain revenues for public purposes, and to provide a revenue source that the Affected Taxing Jurisdictions would otherwise lose because the subject parcels are not on the tax rolls.

- 1.2 <u>Allocation</u>. The Agency shall remit to the Affected Taxing Jurisdictions amounts received hereunder (if any) within thirty (30) days of receipt of said payment and shall allocate said payments among the Affected Taxing Jurisdictions in the same proportion as ad valorem taxes would have been allocated but for the Agency's involvement, unless the Affected Taxing Jurisdictions have consented in writing to a specific allocation.
- 1.3 <u>Tax Rates.</u> For purposes of determining the allocation of the Total PILOT Payment among the Affected Taxing Jurisdictions, the Agency shall use the last tax rate utilized for levy of taxes by each such jurisdiction. For County, Town and special district purposes, the tax rates used to determine the allocation of the Total PILOT Payment shall be the tax rates relating to the calendar year which includes the Total PILOT Payment due date. For School purposes, the tax rates used to determine the PILOT payment shall be the rate relating to the school year which includes the Total PILOT Payment due date.
- 1.4 Valuation of Future Additions to the Facility. If there shall be a future addition to the Facility constructed or added in any manner after the date of this PILOT Agreement, the Company shall notify the Agency of such future addition ("Future Addition"). The notice to the Agency shall contain a copy of the application for a building permit, plans and specifications, and any other relevant information that the Agency may thereafter request. Upon the earlier of substantial completion, or the issuance of a certificate of occupancy for any such Future Addition to the Facility, the Company shall become liable for payment of an increase in the Total PILOT Payment. The Agency shall notify the Company of any proposed increase in the Total PILOT Payment related to such Future Addition. If the Company shall disagree with the determination of assessed value for any Future Additions made by the Agency, then and in that event that valuation shall be fixed by a court of competent jurisdiction. Notwithstanding any disagreement between the Company and the Agency, the Company shall pay the increased Total PILOT Payment until a different Total PILOT Payment shall be established. If a lesser Total PILOT Payment is determined in any proceeding or by subsequent agreement of the parties, the Total PILOT Payment shall be re-computed and any excess payment shall be refunded to the Company or, in the Agency's sole discretion, such excess payment shall be applied as a credit against the next succeeding PILOT payment(s).
- 1.5 Period of Benefits. The tax benefits provided for herein should be deemed to include (i) the 2020-2021 School tax year through the 2029-2030 School tax year, and (ii) the 2021 County and Town tax year through the 2030 County and Town tax year. This PILOT Agreement shall expire on December 31, 2030; provided, however, the Company shall pay the 2030-2031 School tax bill and the 2031 County and Town tax bills on the dates and in the amounts as if the Agency were not in title on the tax status date with respect to said tax years. In no event shall the Company be entitled to receive tax benefits relative to the Facility for more than the periods provided for herein, unless the period is extended by amendment to this PILOT Agreement executed by both parties after any applicable public hearings. The Company agrees that it will not seek any tax exemption for the Facility which could provide benefits for more

than the periods provided for herein and specifically agrees that the exemptions provided for herein, to the extent actually received (based on the number of lease years elapsed), supersede and are in substitution of the exemptions provided by Section 485-b of the New York RPTL. It is hereby agreed and understood that the Affected Taxing Jurisdictions can rely upon and enforce the above waiver to the same extent as if they were signatories hereto.

<u>Section 2 - Special District Charges, Special Assessments and other Charges</u>. Special district charges, special assessments, and special ad valorem levies (specifically including but not limited to fire district charges), and pure water charges and sewer charges are to be paid in full in accordance with normal billing practices.

Section 3 - Transfer of Facility. In the event that the Facility is transferred from the Agency to the Company (the lease/leaseback agreements are terminated), and the Company is ineligible for a continued tax exemption under some other tax incentive program, or the exemption results in a payment to the Affected Taxing Jurisdictions in excess of the payment described in Section I herein, or this PILOT Agreement terminates and the property is not timely transferred back to the Company, the Company agrees to pay no later than the next tax lien date (plus any applicable grace period), to each of the Affected Taxing Jurisdictions, an amount equal to the taxes and assessments which would have been levied on the Facility if the Facility had been classified as fully taxable as of the date of transfer or loss of eligibility of all or a portion of the exemption described herein or date of termination.

Section 4 - Assessment Challenges.

- 4.1 The Company shall have all of the rights and remedies of a taxpayer with respect to any proposed assessment or change in assessment of the Facility by any of the Affected Taxing Jurisdictions. The Company shall be entitled to protest before and be heard by the appropriate assessors or Board of Assessment Review, and shall be entitled to take any and all appropriate appeals or initiate any proceedings to review the validity or amount of any assessment or the validity or amount of any tax equivalent provided for herein.
- 4.2 The Company shall have all of the rights and remedies of a taxpayer with respect to any tax, service charge, special benefit, ad valorem levy, assessment, or special assessment or service charge in lieu of which the Company is obligated to make a payment pursuant to this PILOT Agreement.
- 4.3 The Company shall (i) cause the appropriate real estate tax assessment office and tax levy officers to assess the Facility and apply tax rates to the respective assessments, and (ii) file any accounts or tax returns required by the appropriate real estate tax assessment office and tax levy officers.
- Section 5 Changes in Law. To the extent the Facility is declared to be subject to taxation or assessment by an amendment to the Act, other legislative change, or by final judgment of a court of competent jurisdiction, the obligations of the Company hereunder shall, to such extent, be null and void.

Section 6 - Events of Default.

6.1 If payments are not made as provided for herein, the Agency and/or Taxing Jurisdictions, individually or collectively, shall be entitled to pursue any and all remedies afforded them at law or in equity.

Notwithstanding anything contained herein to the contrary, upon the occurrence of (i) the sale or closure of the Facility; (ii) a significant unapproved change in use of the Facility; (iii) a significant reduction in employment at the Facility (as defined below); (iv) the Company abandons or otherwise vacates the County of Monroe; (v) the failure by the Company to make any payments required under this PILOT Agreement; or (vi) the breach of covenants or event of default (singularly or collectively an "Event of Default") under the Leaseback Agreement, dated as of the date hereof, by and between the Agency and the Company (the "Leaseback Agreement"), the Agency shall have the right to recapture real property tax abatements provided hereunder pursuant to the following schedule:

Year of Recapture	Percent of Recapture, Applicable to Current Year and All Prior Years		
<u> </u>	100%		
2	100%		
3	50%		
4	50%		
5	25%		
6	25%		
After year 6	At Agency's Discretion, 25% or Less		

Any such recapture is at the sole and exclusive discretion of the Agency. The Agency shall notify the Company in writing of such Event of Default and of its intent to recapture the PILOT benefits (or any portion thereof). For purposes of this Section only, a "significant reduction in employment" shall mean more than twenty percent (20%) of the employment as stated in the Company's Application, to wit, 90. Any and all recaptured payments received pursuant to this provision shall be remitted to the Taxing Jurisdictions on a pro rata basis within sixty (60) days of receipt of payment.

6.2 If payments pursuant to Section 6.1 herein are not made by the due dates, or if any other payment required to be made hereunder is not made by the last day of any applicable cure period within which said payment can be made without penalty, the Company shall pay penalties and interest as follows: With respect to payments to be made pursuant to Section 6.1 herein, if said payment is not received by the due date defined in Section 6.1 herein, the Company shall pay, in addition to said payment, (i) a late payment penalty equal to five percent (5%) of the amount due and (ii) for each month, or any part thereof, that any such payment is delinquent beyond the first month, interest on the total amount due plus a late payment penalty, in an

amount equal to one percent (1%) of the amount due per month. With respect to all other payments due hereunder, if said payment is not paid within any applicable cure period, the Company shall pay, in addition to said payment, the greater of the applicable penalties and interest hereunder, or penalties and interest which would have been incurred had payments made hereunder been tax payments to the Affected Taxing Jurisdictions.

<u>Section 7 - Assignment</u>. No portion of any interest in this PILOT Agreement may be assigned by the Company, nor shall any person other than the Company be entitled to succeed to or otherwise obtain any benefits of the Company hereunder without the prior written consent of the Agency, which shall not be unreasonably withheld or delayed.

Section 8 - Miscellaneous.

- 8.1 This PILOT Agreement may be executed in any number of counterparts each of which shall be deemed an original but which together shall constitute a single instrument.
- 8.2 All notices, claims and other communications hereunder shall be in writing and shall be deemed to be duly given if personally delivered or mailed first class, postage prepaid, as follows:

To the Agency:

County of Monroe Industrial Development Agency

d/b/a Imagine Monroe 50 West Main Street

Rochester, New York 14614 Attn: Executive Director

With a Copy to:

Harris Beach PLLC

99 Garnsey Road

Pittsford, New York 14534 Attn: Rachel C. Baranello, Esq.

To the Company:

45 Becker Road, LLC

45 Becker Road

West Henrietta, New York 14586 Attention: Howard Konar, Manager

With a Copy to:

Woods Oviatt Gilman LLP 1900 Bausch & Lomb Place Rochester, New York 14604

Attention: Louis M. D'Amato, Esq.

or at such other address as any party may from time to time furnish to the other party by notice given in accordance with the provisions of this Section. All notices shall be deemed given when mailed or personally delivered in the manner provided in this Section.

8.3 This PILOT Agreement shall be governed by, and all matters in connection herewith shall be construed and enforced in accordance with, the laws of the State of New York

applicable to agreements executed and to be wholly performed therein and the parties hereto hereby agree to submit to the personal jurisdiction of the federal or state courts located in Monroe County, New York.

8.4 Notwithstanding any other term or condition contained herein, all obligations of the Agency hereunder shall constitute a special obligation payable solely from the revenues and other monies, if any, derived from the Facility and paid to the Agency by the Company. Neither member of the Agency nor any person executing this PILOT Agreement on its behalf shall be liable personally under this PILOT Agreement. No recourse shall be had for the payment of the principal or interest on amounts due hereunder or for any claim based upon or in respect of any modification of or supplement hereto against any past, present or future member, officer, agent, servant, or employee, as such, of the Agency, or of any successor or political subdivision, either directly or through the Agency or any such successor, all such liability of such members, officer, agents, servants and employees being, to the extent permitted by law, expressly waived and released by the acceptance hereof and as part of the consideration for the execution of this PILOT Agreement.

Section 9 - JobsPlus Tax Abatement Policy.

- 9.1 Jobs Requirement. The Company shall maintain its present impacted job level of ninety (90) full-time jobs in Monroe County, New York, and the Company or its Tenant creates nine (9) new full-time/full-time equivalent jobs in three (3) years and maintains those full-time/full-time equivalent jobs for the balance of the ten (10) year term hereof.
- 9.2 <u>Compliance Report</u>. The Company shall report its compliance with these provisions as requested by the Agency, or its project compliance monitor.
- 9.3 Job Failure. If the nine (9) new full-time/full-time equivalent jobs are not created by the end of the three (3) year period or not continuously maintained during the balance of the term hereof, the exemption schedule will revert back to Section 485-b of the New York RPTL and the Company agrees to pay in any year for which the job creation requirements are not met (a "Disqualifying Year"), as an additional payment in lieu of taxes, an amount equal to the difference between the tax benefits received in years one through the Disqualifying Year under this PILOT Agreement and the tax benefits which would have been received in years one through the Disqualifying Year under Section 485-b of the New York RPTL. Under extenuating circumstances, the Agency Board may waive the above penalties after reviewing a written request from the Company for waiver of the penalties.
- 9.4 <u>Waiver Process</u>. The payments required hereunder for any non-compliance shall be paid by the Company to any and all Affected Taxing Jurisdictions whether or not billed. However, if the Company has made a good faith effort to achieve the job creation requirement, it may apply in writing for relief from the obligation for repayment of taxes abated, based on a showing of unforeseen economic circumstances, fiscal hardship, or other good cause. Application for relief from the repayment obligation shall be made to the Agency, which shall examine the application and grant relief, in whole or in part, from the repayment obligation or grant an alternate schedule for attaining the job creation requirement.

9.5 <u>Benefit Period.</u> In no event shall the Company be entitled to receive tax benefits relative to the Facility for more than ten (10) consecutive years. The Company agrees that it will not seek any tax exemption for the Facility which would provide benefits for more than ten (10) consecutive years. Notwithstanding the foregoing, nothing contained in this PILOT Agreement shall render the Company ineligible for a continued tax exemption under Real Property Tax Law Section 485-b or any other applicable statute if this PILOT Agreement is terminated prior to the expiration of the exemption schedule set forth herein.

[Remainder of Page Intentionally Left Blank]

IN WITNESS WHEREOF, the parties hereto have executed this PILOT Agreement as of the day and year first above written.

COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY D/B/A IMAGINE **MONROE**

By: Name:

Title:

Executive Director

45 BECKER ROAD, LLC

Name: Howard Konar

Title: Manager

SCHEDULE A

TO PILOT AGREEMENT DATED AS OF NOVEMBER 1, 2019 BY AND BETWEEN THE

COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY D/B/A IMAGINE MONROE AND 45 BECKER ROAD, LLC

"Total Tax Payment" shall be calculated as follows:

<u>Tax</u> <u>Year</u>	County and Town Tax Year	School Tax Year	Total Taxable Valuation
Year 1	2021	2020/2021	Base Valuation, plus (Added Value x .10)
Year 2	2022	2021/2022	Base Valuation, plus (Added Value x .20)
Year 3	2023	2022/2023	Base Valuation, plus (Added Value x .30)
Year 4	2024	2023/2024	Base Valuation, plus (Added Value x .40)
Year 5	2025	2024/2025	Base Valuation, plus (Added Value x .50)
Үеаг б	2026	2025/2026	Base Valuation, plus (Added Value x .60)
Year 7	2027	2026/2027	Base Valuation, plus (Added Value x .70)
Year 8	2028	2027/2028	Base Valuation, plus (Added Value x .80)
Year 9	2029	2028/2029	Base Valuation, plus (Added Value x .90)
Year 10	2030	2029/2030	Full Taxes

For the term of this PILOT Agreement, the Company shall continue to pay full taxes based on the assessed value of the Land and any existing improvements before the completion of any Improvements (the "Base Valuation"). During the term of this PILOT Agreement, the Base Valuation shall be increased from time to time by the percentage increase in the assessed valuation in all taxable real property in the Town of Henrietta, Monroe County, New York, as of the respective tax status date for the tax year for which the recalculation is being made. The Total Taxable Valuation for each Total Tax Payment shall be calculated such that a graduated abatement factor (the "Abatement Factor") shall be applied to the increased assessed valuation attributable to the Improvements made to the Facility by the Company, as an agent of the Agency, for the Project (the "Added Value"). The abatement schedule shall allow for a 90% exemption from taxation for the Added Value in Year 1, with such exemption being eliminated in 10% increments in PILOT Years 2-10.

Once the Total Taxable Valuation is established using the Abatement Factor, the Total Tax Payment shall be determined by multiplying the Total Taxable Valuation by the respective tax rate for each Affected Taxing Jurisdiction (after application of any applicable equalization rate). After Year 10, the Facility shall be subject to full taxation by the Affected Taxing Jurisdictions.

Total Taxable Valuation = Base Valuation + (Added Value x Abatement Factor)
Total Tax Payment = Total Taxable Valuation (after equalization) x Tax Rate

PILOT ADDENDUM (OROLIA USA INC.)

The County of Monroe Industrial Development Agency d/b/a Imagine Monroe (the "Agency") and 45 Becker Road, LLC (the "Applicant" or "Landlord"), agree and understand that the Applicant who filed the application for Agency benefits is not the party creating the jobs directly. The Agency and the Applicant agree and understand that Applicant is the landlord for Orolia USA, Inc. (the "Tenant" and together with the Agency and the Applicant, the "Parties"). The Tenant executes this agreement to acknowledge and all Parties agree and understand that the Tenant is maintaining and creating the jobs in question. However, the Applicant is the one receiving benefits directly from the Agency. In the event the Tenant does not create the jobs, the Landlord is responsible for any and all penalties due as a result of Tenant's failure. The Applicant may attempt to find a substitute tenant and create the jobs with such new tenant provided the Agency is informed and consents to the new tenant's occupying the premises in question. The Agency's criteria for consent would be that the new tenant uses the Facility as a "project" as defined for purposes of General Municipal Law Article 18-A and is otherwise creditworthy. The Landlord may require the Tenant in its sublease to create the jobs as the Parties agreed and understood or, in the alternative, to reimburse it for any and all fees it pays to the Agency. However, the Agency takes no position with respect to this issue and will look solely and exclusively to the Applicant as the direct beneficiary of its tax abatement programs.

DEVELOPMENT AGENCY D/B/A IMAGINE MONROE By:	COUNTY OF MONROE INDUSTRIAL
By:	DEVELOPMENT AGENCY D/B/A IMAGINE
Name: Jeffrey R. Adair Title: Executive Director 45 BECKER ROAD, LLC By:	
Title: Executive Director 45 BECKER ROAD, LLC By:	·
45 BECKER ROAD, LLC By:	Name: Jeffrey R. Adair
By:	Title: Executive Director
By:Name:	By: Name: Howard Konar
Name:	OROLIA USA INC.
	Name:

PILOT ADDENDUM (OROLIA USA INC.)

The County of Monroe Industrial Development Agency d/b/a Imagine Monroe (the "Agency") and 45 Becker Road, LLC (the "Applicant" or "Landlord"), agree and understand that the Applicant who filed the application for Agency benefits is not the party creating the jobs directly. The Agency and the Applicant agree and understand that Applicant is the landlord for Orolia USA, Inc. (the "Tenant" and together with the Agency and the Applicant, the "Parties"). The Tenant executes this agreement to acknowledge and all Parties agree and understand that the Tenant is maintaining and creating the jobs in question. However, the Applicant is the one receiving benefits directly from the Agency. In the event the Tenant does not create the jobs, the Landlord is responsible for any and all penalties due as a result of Tenant's failure. The Applicant may attempt to find a substitute tenant and create the jobs with such new tenant provided the Agency is informed and consents to the new tenant's occupying the premises in question. The Agency's criteria for consent would be that the new tenant uses the Facility as a "project" as defined for purposes of General Municipal Law Article 18-A and is otherwise creditworthy. The Landlord may require the Tenant in its sublease to create the jobs as the Parties agreed and understood or, in the alternative, to reimburse it for any and all fees it pays to the Agency. However, the Agency takes no position with respect to this issue and will look solely and exclusively to the Applicant as the direct beneficiary of its tax abatement programs.

COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY D/B/A IMAGINE MONROE

Name: Title:	Jeffrey R. Adair Executive Director		
45 BEC	KER ROAD, LLC	37	w #
Ву:			
	Howard Konar Manager		
OROL	IA USA INC.		
Ву:	(RSB/1)	20	
Name: Title:	ROHIT BRAGES		



NYS BOARD OF REAL PROPERTY SERVICES

INDUSTRIAL DEVELOPMENT AGENCIES APPLICATION FOR REAL PROPERTY TAX EXEMPTION

(Real Property Tax Law, Section 412-a and General Municipal Law, Section 874)

1. <u>INDUSTRIAL DEVELOPMENT AGENCY (IDA)</u>	2. OCCUPANT (IF OTHER THAN IDA) (If more than one occupant attach separate listing)		
County of Monroe Industrial Development Agency Name d/b/a Imagine Monroe	Name 45 Becker Road, LLC		
Street 50 West Main Street	Street 45 Becker Road		
City Rochester, New York 14614	City West Henrietta, NY 14586		
Telephone no. Day (585) 419-8769	Telephone no. Day(585_ 334-4110		
Evening ()	Evening _()		
Contact Rachel C. Baranello	Contact Howard Konar		
Title Agency Counsel	Title Manager		
a. Assessment roll description (tax map no.,/roll year) part of 188.020-0001-074.11	d. School District Rush-Henrietta CSD		
b. Street address 45 Becker Road	e. County Monroe		
	f. Current assessment		
c. City, Town or Village Henrietta (Town)	g. Deed to IDA (date recorded; liber and page) Lease Agreement, a memorandum of which wa recorded on or about November 4, 2019.		
4. GENERAL DESCRIPTION OF PROPERTY	(if necessary, attach plans or specifications)		
Brief description (include property use) existing approximately 60,000 sq. ft. building	f an approximately 40,000 sq. ft. portion of an		
b. Type of construction	9		
c. Square footage 40,000 sq. ft. d. Total cost approx. \$4,004,000	f. Projected expiration of exemption (i.e. date when property is no longer		
e. Date construction commenced Winter 2019/20	possessed, controlled, supervised or under the jurisdiction of IDA) See Attached PILOT Agreement		
5. SUMMARIZE AGREEMENT (IF ANY) AND MET MADE TO MUNICIPALITY REGARDLESS OF S (Attach copy of the agreement or extract of the second sec	TATUTORY EXEMPTION f the terms relating to the project).		
a. Formula for payment See Attached PILOT Agreen	nent		
b. Projected expiration date of agreement See Attached I	PILOT Agreement		

 Municipal corporations to which payn be made 	nents will	d. Person or entity resp	onsible for payment
	es No	Name 45 Becker Ro	ad, LLC
	X	Name 45 Becker Ro	
	K		
Village N/A		Address 45 Becker I	Road
School District Rush-Henrietta	X	West Henrietta, NY	14586
e. Is the IDA the owner of the property? If "No" identify owner and explain II in an attached statement. The IDA has	DA rights or inter	est Telephone (585) 34	3-4110
6. Is the property receiving or has the pro- (check one) Yes			eal property taxation?
If yes, list the statutory exemption reference exemption Section 874 of NY GML	nce and assessme assessment	nt roll year on which granted: roll year	(
7. A copy of this application, including a to the chief executive official of each mu	all attachments, h nicipality within	as been mailed or delivered on which the project is located as i	It 68 9 (date)
	CERTIFI	CATION	
I, Rachel C. Baranello		Agency Counsel	of County of Monroe
Name		Title	
Industrial Development Agency d/b/a Imagine M	lonroe	hereby certify that the	ne information
Organization on this application and accompanying pa	pers constitutes a	true statement of facts.	
11/4/19		Racrel Chas	nello
Date '		Signa	ture
	FOR USE	BY ASSESSOR	
Date application filed			
Applicable taxable status date			
3a. Agreement (or extract) date			
3b. Projected exemption expiration			
4. Assessed valuation of parcel in f			
5. Special assessments and special a	as valorem levies	for which the parcel is liable:	
2			
Date		Assessor's	Signature

Document Type: LEASE AGREEMENT

Document Status: Verify with OCR

Recorded Date: 11/06/2019 10:51:21 AM

Control Number: 201911060551

T/T #: TT0000007045

Book / Page: D 12265 0278

Consideration: \$0.00

Notations:

Town Additional:

Land Notations:

Notes:

Submitter: GENERAL PUBLIC

Name Information

Grantor:

COUNTY OF MONROE INDUSTRIAL DEVELOPMENT IMAGINE MONROE

Grantee:

45 BECKER ROAD LLC

MEMORANDUM OF LEASE PURSUANT TO SECTION 291-c OF THE REAL PROPERTY LAW

(Company to Agency)

THIS MEMORANDUM, dated as of November 1, 2019 (the "Memorandum of Lease"), is by and between 45 BECKER ROAD, LLC, a New York limited liability company with offices at 45 Becker Road, West Henrietta, New York 14586 (the "Company") and the COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY D/B/A IMAGINE MONROE, a public benefit corporation of the State of New York, having its offices at 50 West Main Street, Rochester, New York 14614 (the "Agency").

- 1. Reference to Lease: That certain Lease Agreement, dated as of November 1, 2019 (the "Lease Agreement"), whereby the Company leases certain real property to the Agency.
- 2. <u>Description of the Leased Premises</u>: Certain real property and improvements located in the Town of Henrietta, Monroe County, New York, as more particularly described on <u>Schedule A</u> attached hereto (the "Leased Premises").
- 3. <u>Term of Lease Agreement</u>: Commencing November 1, 2019 and ending **December 31, 2030**.
 - 4. <u>Date of Commencement</u>: November 1, 2019.
 - 5. <u>Date of Termination</u>: December 31, 2030.
 - 6. Rights of Extension or Renewal: None.
- 7. Lease Subordinate. The Lease Agreement is subject and subordinate to (i) a certain Mortgage, dated November 4, 2019 (the "First Mortgage"), from the Company and the Agency to ESL Federal Credit Union (the "Mortgagee"), (ii) a certain Mortgage, dated November 4, 2019 (the "Second Mortgage" and, together with the First Mortgage, the "Mortgage"), from the Company and the Agency to the Mortgagee, each of which is intended to be recorded in the office of the Monroe County Clerk subsequent to the recording of this Memorandum, (iii) a certain related Absolute Assignment of Leases and Rents, dated the date of the Mortgage (the "Assignment (the "Assignment"), between the Agency, the Company and the Mortgagee and (iv) that certain Leaseback Agreement, dated as of November 1, 2019, between the Agency and the Company (the "Leaseback Agreement").

Property Address:

45 Becker Road, West Henrietta, New York 14586

Tax Map No.:

188.020-0001-074.11

Record and Return to:

Harris Beach PLLC

Attention: Lori A. Palmer, Paralegal

County Clerk Box #18

IN WITNESS WHEREOF, the Company and the Agency have caused this Memorandum of Lease to be executed in their respective names, all as of the date first written above.

45 BECKER ROAD, LLC

Name: Howard Konar

Title: Manager

COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY D/B/A IMAGINE MONROE

Name: Jeffrey Title: Executive Director

STATE OF NEW YORK) COUNTY OF MONROE) ss.:

On the _____ day of November, 2019, before me, the undersigned, a Notary Public in and for said State, personally appeared Howard Konar, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he/she executed the same in his/her capacity, and that by his/her signature on the instrument, the individual of the person upon behalf of which the individual acted, executed the instrument.

Notary Public

STATE OF NEW YORK) COUNTY OF MONROE) ss.:

LOUIS M DAMATO Notary Public, State of New York Qualified in Monroe County No. 01DA4954365 Commission Expires 8/7/2021

On the 31st day of October, 2019, before me, the undersigned, a Notary Public in and for said State, personally appeared Jeffrey R. Adair, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he/she executed the same in his/her capacity, and that by his/her signature on the instrument, the individual or the person upon behalf of which the individual acted, executed the instrument.

Notary Public

Lorl A. Paimer Notary Public, State of New York Qualified in Monroe County Commission Expires May 31, 20

Schedule A

Legal Description of the Leased Premises

ALL THAT TRACT OR PARCEL OF LAND situate in the Town of Henrietta, County of Monroe and State of New York, more particularly known as Lot 1 of the ESBP Lot W+X Subdivision as the same is shown on a map thereof filed in the Monroe County Clerk's Office on December 20, 2017 in Liber 355 of Maps, at page 77.

Document Type: LEASE AGREEMENT

Document Status: Verify with OCR

Recorded Date: 11/06/2019 10:51:20 AM

Control Number: 201911060550

T/T #: TT0000007044

Book / Page: D 12265 0274

Consideration: \$0.00

Notations:

Town Additional:

Land Notations:

Notes:

Submitter: GENERAL PUBLIC

Name Information

Grantor:

45 BECKER ROAD LLC

Grantee:

COUNTY OF MONROE INDUSTRIAL DEVELOPMENT IMAGINE MONROE

MEMORANDUM OF LEASEBACK AGREEMENT Section 291-c of the Real Property Law

(Agency to Company)

THIS MEMORANDUM, dated as of November 1, 2019 (the "Memorandum of Leaseback"), is by and between the COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY D/B/A IMAGINE MONROE, a public benefit corporation duly organized and existing under the laws of the State of New York with offices at 50 West Main Street, Rochester, New York 14614, as Lessor (the "Agency"), and 45 BECKER ROAD, LLC, a New York limited liability company with offices at 45 Becker Road, West Henrietta, New York 14586, as Lessee (the "Company").

- 1. <u>Reference to Leaseback</u>: That certain Leaseback Agreement, dated as of November 1, 2019 (the "Leaseback Agreement"), whereby the Agency leases certain real property and improvements back to the Company.
- 2. Description of the Leased Premises: Certain real property and improvements located in the Town of Henrietta, Monroe County, New York, as more particularly described on **Schedule A** attached hereto (the "Leased Premises").
- 3. <u>Term of Leaseback Agreement</u>: Commencing November 1, 2019 and ending **December 31, 2030**.
 - 4. <u>Date of Commencement</u>: November 1, 2019.
 - 5. <u>Date of Termination</u>: December 31, 2030.
 - 6. Rights of Extension or Renewal: None.
- 7. <u>Leaseback Subordinate</u>. The Leaseback Agreement is subject and subordinate to (i) a certain Mortgage, dated November 4, 2019 (the "First Mortgage"), from the Company and the Agency to ESL Federal Credit Union (the "Mortgagee"), (ii) a certain Mortgage, dated November 4, 2019 (the "Second Mortgage" and, together with the First Mortgage, the "Mortgage"), from the Company and the Agency to the Mortgagee, each of which is intended to be recorded in the office of the Monroe County Clerk subsequent to the recording of this Memorandum and (iii) a certain related Absolute Assignment of Leases and Rents, dated the date of the Mortgage (the "Assignment").

The Leaseback Agreement is available for inspection during normal business hours at the offices of the Agency indicated above.

Property Address:

45 Becker Road, West Henrietta, New York 14586

Tax Map No.:

188.020-0001-074.11

Record and Return to:

Harris Beach PLLC Attention: Lori A. Palmer, Paralegal County Clerk Box #18

IN WITNESS WHEREOF, the Agency and the Company have caused this Memorandum of Leaseback Agreement to be executed in their respective names as of the date first written above.

> COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY D/B/A IMAGINE MONROE

Name: Jeffrey R. Adair Title: Executive Director

45 BECKER ROAD, LLC

Name:

Title: Manager

STATE OF NEW YORK) COUNTY OF MONROE) ss.:

On the 31st day of October, 2019, before me, the undersigned, a Notary Public in and for said State, personally appeared Jeffrey R. Adair, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he/she executed the same in his/her capacity, and that by his/her signature on the instrument, the individual or the person upon behalf of which the individual acted, executed the instrument.

Notary Public

Lori A. Palmer Notary Public, State of New York

Qualified in Monroe County Commission Expires May 31, 2023

STATE OF NEW YORK) COUNTY OF MONROE) ss.:

On the ______ day of November, 2019, before me, the undersigned, a Notary Public in and for said State, personally appeared Howard Konar, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he/she executed the same in his/her capacity, and that by his/her signature on the instrument, the individual or the person upon behalf of which the individual acted, executed the instrument.

Notary Public

LOUIS M DAMATO Notary Public, State of New York Qualified in Monroe County No. 01DA4954365 Commission Expires 8/7/2021

Schedule A

Legal Description of Leased Premises

ALL THAT TRACT OR PARCEL OF LAND situate in the Town of Henrietta, County of Monroe and State of New York, more particularly known as Lot 1 of the ESBP Lot W+X Subdivision as the same is shown on a map thereof filed in the Monroe County Clerk's Office on December 20, 2017 in Liber 355 of Maps, at page 77.