

#### APPLICATION FOR ASSISTANCE

Each applicant seeking assistance must complete this application and provide required supplemental forms/documentation.

Please answer all questions. Use "None" or "Not Applicable" where necessary. Information in this application may be subject to public review under New York State Law, except for information that is considered deniable by the Freedom of Information Law. This form is available at www.monroecountybusiness.org/application.

Please send completed application via email to <a href="mailto:EconomicDevelopment@monroecounty.gov">EconomicDevelopment@monroecounty.gov</a>. A non-refundable application fee of \$350.00 is required. Please see page 10 for additional information on costs and fees.

#### I. APPLICANT



#### II. PROJECT

	Tay Man Parcel Nun			If there are multiple Users/Tenants, please attach additional pages				
	Tax Man Parcel Nun			If there are multiple Users/Tenants, please attach additional pages				
	Tax Man Parcel Nun			Are the user and owner related entities? $\Box$ Yes $\Box$ No				
	rax map r aroor ran	nber:		Company Name:				
	City/Town/Village:			Address:				
				City/State/Zip:				
				Tax ID No:				
	Current Legal Owner of Property:			Contact Name:				
				Title:				
				Telephone:				
C.	Owners of User/Tenant Company (must total 100%)			Email:				
	If an LLC, LP or similar, all members/partners must be listed		ers/partners must be listed	% of facility to be occupied by user/tenant				
	Name	%	Corporate Title					
				D. Benefits Requested (Check all that apply)				
				☐ Sales Tax Exemption ☐ Mortgage Recording Tax Exemption				
				<ul><li>☐ Real Property Tax Abatement</li><li>☐ Industrial Revenue Bond Financing</li></ul>				
E. Des	scription of project (	check all tha	at apply)					
□ Nev	w Construction							
□ Exi	sting Facility							
ľ	☐ Acquisition							
ſ	□ Expansion							
ſ	☐ Renovation/Moder	nization						
☐ Acc	quisition of machinery/	equipment						
□ Oth	er (specify)							
	- (							



#### II. PROJECT (cont'd)

F.	Are other faci York State?	ilities or related companies located within New	Н.	Project Timeline Proposed Date of Acquisition:		
	□Yes □ No			Proposed Commencement Date of Construction:		
	Location:			Anticipated Completion Date:		
			l.	Contractor(s)		
	manufacturing	result in the removal of an industrial or plant of the Project occupant from one area of the rarea of the State?				
	•	t result in the abandonment of one or more plants		State Environmental Quality Review (SEQR) Act Complianc		
	or facilities of th □Yes	he Project occupant located within the state? ☐ No		COMIDA, in granting assistance to the Applicant, is required t comply with the New York State Environmental Quality Review		
	Assistance is re of the State,	r question, explain how the Agency's Financial equired to prevent the Project from relocating out or is reasonably necessary to preserve the User's competitive position in its respective		Act (SEQR).  Does the proposed project require discretionary permit, license or other type of approval by the state or local municipality?		
				☐ YES - Include a copy of any SEQR documents related to this Project including Environmental Assessment Form, Final Determination, Local Municipality Negative Declaration, etc.		
G.	Would the profrom the Agen	oject be undertaken without financial assistance ncy?		□ NO See Attachment C		
	□Yes □ No					
	Please explain	why financial assistance is necessary.				



## III. PROPERTY TAX ABATEMENT/PAYMENT IN LIEU OF TAX AGREEMENT (PILOT) **Check One:** JOBSPLUS Requirements: Applicant must commit to a 10% increase in full-time equivalent employment, measured on the existing impacted employee base, over a 3 year period. The required number of jobs is □ LEASEPLUS Requirements: • University and/or medical related facilities in which a 501(c)3 entity leases from a for-profit entity. Company must commit to a 10% increase in full-time equivalent employment, measured on the existing impacted employee base, over a 3 year period. The required number of jobs is \_ □ ENHANCED JOBSPLUS Requirements: A minimum \$15 million investment AND • A minimum of 100 new jobs ☐ GREEN JOBSPLUS Requirements: • LEED® Certification - Project must be rated as Certified, Gold, Silver or Platinum by the United States Green • Building Council's Leadership in Energy and Environmental Design (LEED®) Green Building Rating System. Company must commit to a 10% increase in full-time equivalent employment, measured on the existing impacted employee base, over a 3 year period. The required number of jobs is \_\_\_ ☐ SHELTER RENT For student housing or affordable housing projects.

□ NO PROPERTY TAX ABATEMENT IS SOUGHT FOR THIS PROJECT



□ Local Tax Jurisdiction Sponsored PILOT

#### IV. APPLICANT PROJECT COSTS

A. Estimate the costs necessary for the construction, acquisition, rehabilitation, improvement and/or equipment of the project by the APPLICANT.

Building Construction or Renovation		
a. Materials	a.	\$
b. Labor	b.	\$
Site Work		
c. Materials	C.	\$
d. Labor	d.	\$
e. Non-Manufacturing Equipment	e.	\$
f. Manufacturing Equipment	f.	\$
g. Furniture and Fixtures	g.	\$
h. Land and/or Building Purchase	h.	\$
i. Soft Costs (Legal, Architect, Engineerin	g) i.	\$
Other (specify) j	j.	\$
k	k.	\$
l	I.	\$
m	m.	\$
Total Project Costs (must equal Total Sources)		\$80,000,000
Sources of Funds for Project Costs:		
Sources of Funds for Project Costs:		
Sources of Funds for Project Costs:  a. Tax-Exempt Industrial Revenue Bond	a.	\$
·	a. b.	\$ \$
a. Tax-Exempt Industrial Revenue Bond		
a. Tax-Exempt Industrial Revenue Bond     b. Taxable Industrial Revenue Bond	b.	\$
<ul><li>a. Tax-Exempt Industrial Revenue Bond</li><li>b. Taxable Industrial Revenue Bond</li><li>c. Bank Financing</li></ul>	b. d. e.	\$ \$
<ul> <li>a. Tax-Exempt Industrial Revenue Bond</li> <li>b. Taxable Industrial Revenue Bond</li> <li>c. Bank Financing</li> <li>d. Public Sources</li> </ul>	b. d. e.	\$ \$
<ul> <li>a. Tax-Exempt Industrial Revenue Bond</li> <li>b. Taxable Industrial Revenue Bond</li> <li>c. Bank Financing</li> <li>d. Public Sources</li> </ul>	b. d. e.	\$ \$ \$
<ul> <li>a. Tax-Exempt Industrial Revenue Bond</li> <li>b. Taxable Industrial Revenue Bond</li> <li>c. Bank Financing</li> <li>d. Public Sources</li> </ul>	b. d. e.	\$ \$ \$
<ul> <li>a. Tax-Exempt Industrial Revenue Bond</li> <li>b. Taxable Industrial Revenue Bond</li> <li>c. Bank Financing</li> <li>d. Public Sources</li> </ul>	b. d. e.	\$ \$ \$ \$
<ul> <li>a. Tax-Exempt Industrial Revenue Bond</li> <li>b. Taxable Industrial Revenue Bond</li> <li>c. Bank Financing</li> <li>d. Public Sources</li> </ul>	b. d. e.	\$ \$ \$ \$ \$ \$
a. Tax-Exempt Industrial Revenue Bond b. Taxable Industrial Revenue Bond c. Bank Financing d. Public Sources Identify each state and federal grant/cre	b. d. e.	\$ \$ \$ \$ \$ \$
a. Tax-Exempt Industrial Revenue Bond b. Taxable Industrial Revenue Bond c. Bank Financing d. Public Sources Identify each state and federal grant/cre	b. d. e.	\$ \$ \$ \$ \$ \$
a. Tax-Exempt Industrial Revenue Bond b. Taxable Industrial Revenue Bond c. Bank Financing d. Public Sources Identify each state and federal grant/cre	b. d. e. edit	\$\$ \$\$ \$\$ \$\$ \$\$ \$\$
a. Tax-Exempt Industrial Revenue Bond b. Taxable Industrial Revenue Bond c. Bank Financing d. Public Sources Identify each state and federal grant/cre	b. d. e. edit	\$\$ \$\$ \$\$ \$\$ \$\$ \$\$
a. Tax-Exempt Industrial Revenue Bond b. Taxable Industrial Revenue Bond c. Bank Financing d. Public Sources Identify each state and federal grant/cre	b. d. e. edit	\$\$ \$\$ \$\$ \$\$ \$\$
a. Tax-Exempt Industrial Revenue Bond b. Taxable Industrial Revenue Bond c. Bank Financing d. Public Sources Identify each state and federal grant/cre	b. d. e. edit	\$\$ \$\$ \$\$ \$\$ \$\$

# V. COMPLETE FOR EACH USER/TENANT THAT IS SEEKING SALES TAX EXEMPTIONS USER(S)/TENANT(S) PROJECT COSTS

Use additional sheets as necessary						
Со	Company Name					
reh	Estimate the costs necessary for the construction, acquisition, rehabilitation, improvement, and/or equipping of the project by the user(s)/tenant(s) fro which a sales tax exemption is requested.					
Es	timated Costs Elig	gible for Sales Tax Ex	xen	nption Benefit		
a.	a. Materials			\$		
b.	. Labor		b.	\$		
C.	c. Non-Manufacturing Equipment		C.	\$		
d.	d. Manufacturing Equipment		d.	\$		
d.	Furniture and Fix	ctures	d.	\$		
	Other (specify):	e	e.	\$		
		f	f.	\$		
		g	g.	\$		
		h	h.	\$		
To	tal Project Costs			\$5,000,000		



#### VI. Value of Incentives

Project name:

#### Pike Conductor Dev 1, LLC

Δ	IDΔ	DII	$\Omega$ T	Ron	efits:
А.	IVA	PIL	.01	Dell	ents.

**Current Land Assessment** 2,082,300 Taxes on Land 80,585

**Dollar Value of New Construction & Renovation Costs** 35,800,000 **Estimated New Assessed Value of Project Subject to IDA** 37,882,300

 County Tax rate/\$1,000
 7.96

 Local Tax Rate\* Tax Rate/\$1,000
 6.16

 School Tax Rate /\$1,000
 24.58

 Total Tax Rate
 38.70

PILOT Year	% Abatement	County PILOT Amount	Local PILOT Amount	School PILOT Amount	Total PILOT Amount	Full Tax Payment w/o PILOT	Net Exemption
1	. 90%	30,	154 23,33	93,115	146,605	1,546,630	1,319,441
2	80%	60,	309 46,67	'1 186,229	293,209	1,546,630	1,172,836
3	70%	90,	463 70,00	06 279,344	439,814	1,546,630	1,026,232
4	60%	120,	617 93,34	372,459	586,418	1,546,630	879,627
5	50%	150,	772 116,67	77 465,573	733,023	1,546,630	733,023
6	40%	180,	926 140,01	.3 558,688	879,627	1,546,630	586,418
7	30%	211,	080 163,34	8 651,803	1,026,232	1,546,630	439,814
8	3 20%	241,	234 186,68	744,918	1,172,836	1,546,630	293,209
9	10%	271,	389 210,01	.9 838,032	1,319,441	1,546,630	146,605
10	0%	301,	543 233,35	55 931,147	1,466,045	1,546,630	0
	Total	1,658,	487 1,283,45	5,121,308	8,063,248	15,466,300	6,597,203

<sup>\*</sup> Local Tax Rate for Town/City/Village

B. Sales Tax Exemption Benefit:

Estimated value of Sales Tax exemption: 3,344,000 Applicant 2944000 Estimated duration of Sales Tax exemption: 6/30/2023 Tenant 400000

C. Mortgage Recording Tax Exemption Benefit:

Estimated Value of Mortgage Recording Tax exemption: \$600,000

D. Industrial Revenue Bond Benefit

IRB inducement amount, if required: \$80,000,000

E. Percentage of Project Costs financed from Public Sector sources:

<sup>\*\*</sup> All estimates are based on current tax rates.

#### VII. PROJECTED EMPLOYMENT

Complete for each Applicant or User/Tenant

Company Name:				
		or	User/Tenant:	
Applicant/Tenant creating jobs must submit most recent NYS-45 or equivalent				

	Current # of jobs at proposed project location or to be relocated to project location	IF FINANCIAL ASSISTANCE IS GRANTED – project the number of FTE and PTE jobs to be RETAINED	IF FINANCIAL ASSISTANCE IS GRANTED – project the number of FTE and PTE jobs to be CREATED upon THREE Years after Project completion	Estimate number of residents of the Labor Market Area in which the Project is located that will fill the FTE and PTE jobs to be created upon THREE Years after Project Completion **
Full time (FTE)				
Part Time (PTE)				
Total				

<sup>\*\*</sup> For purposes of this question, please estimate the number of FTE and PTE jobs that will be filled, as indicated in the third column, by residents of the Labor Marker Area, in the fourth column. The Labor Marker Area includes: Monroe County, Orleans County, Genesee County, Wyoming County, Livingston County, Ontario County, Wayne County, Yates County, and Seneca County chosen at the Agency's discretion.

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### VIII. LOCAL LABOR

construction of	•		ers/renants of Pr ed facilities:	ojects which inc	iude the
Company Nam	ne				
	Applicant:	and/or L	Jser/Tenant: □		
subcontractor (do counties in the St	contractors) work tate of New York: i, Wayne, Wyomir	king on the Monroe, G ng or Yates	ractor, subcontract project must residenesee, Livingsto s. The All-Local Lacords.	de within the follown, Ontario, Orlear	wing ns,
area. Under this of Local Labor requi	condition, applica irement 45 days i companies as def	nts are req n advance ined hereir	cal labor may not luired to complete of commencing was, but must employ	a waiver request ork. Contractors o	of the All- do not
User/Tenant and understands that timely fashion to the undersigned a	all appropriate pe the information ca all applicable sub agrees to post an location, identifyi	ersonnel. Fontained hontractors dimaintain maintain ng the proj	ed and understood furthermore, the ur erein must be tran s, suppliers and ma a sign, provided b ect as a recipient of this assistance.	ndersigned agree smitted and conv aterialman. Furtho by COMIDA, in a p	s and eyed in a ermore, orominent,
•	A revoking all or	any porti	it failure to abide on of benefits it o	•	
(APPLI	ICANT COMPANY)			(TENANT COMPANY)	
Signature	, Title	Date	Signature	, Title	Date



#### IX. FEES

Transaction Type	Fees
rransaction rype	rees

Lease/Leaseback including any/all of the following:	Application Fee: Non-refundable \$350.00
PILOT Agreement	IDA Fee: 0.75% of the total project cost
Sales and Tax Exemption	Legal Fee: 0.33% of the IDA fee. Minimum fee of \$4,000.
Mortgage Tax Exemption	
Sales Tax Exemption* and/or	Application Fee: Non-refundable \$350.00
Mortgage Recording Tax Exemption	IDA Fee: 0.50% of the total project cost
	Legal Fee: 0.33% of the IDA fee. Minimum fee of \$750
Bond: Taxable or Tax-Exempt with Lease/Leaseback	Application fee: Non-refundable \$350
Including any/all of the following:	IDA Fee: 1.25% of the total project cost
PILOT Agreement	Legal Fee: 0.33% of IDA fee
2. Sales Tax Exemption	Designated Bond Counsel fee is based on the complexity and amount
Mortgage Tax Exemption	of the transaction
Bond: Taxable or Tax-Exempt	Application fee: Non-refundable \$350
	IDA Fee: 1.00% of the total project cost
	Legal fee: 0.33% of the IDA fee
	Designated Bond Counsel fee is based on the complexity and amount of the transaction.

If the sales tax benefits are required prior to closing, a non-refundable twenty-five percent (25%) of the IDA fee and Legal fees are payable at that time. This amount will be applied towards the IDA fee and Legal fee.

(APPLICANT COMPANY)			(TENANT COMPANY)		
Sabilet					
Signature	Title	Date	Signature	Title	Date



#### X. CERTIFICATION

The undersigned company officer and/or user/tenant officer each hereby certifies, on behalf of the company and/or user/tenant, respectively (each singularly and together, the "Applicant"), as follows:

- A. The information contained in this Application, including employment information, is true and correct. The Applicant is aware that any material misrepresentation made in this Application constitutes an act of fraud, resulting in revocation of COMIDA benefits.
- B. The undersigned, on behalf of the Applicant, hereby certifies that the Applicant, and all parties which have ownership of the Applicant are current and will remain current on all real property, federal, state, sales, income and withholding taxes throughout the term of any agreements made in connection with this Application.
- Compliance with N.Y. GML Sec. 862(1): Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if Financial Assistance is provided for the proposed Project:

  § 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
- D. <u>Compliance with Applicable Laws:</u> The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.
- E. <u>False and Misleading Information:</u> The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.
- F. <u>Recapture</u>: Should the Applicant not expend as projected or hire as presented, the Agency may view such information/status as failing to meet the established standards of economic performance. In such events, some or all of the benefits taken by the Applicant will be subject to recapture.
- G. <u>Pay Equity:</u> The Applicant and/or user/tenant officer certifies on behalf of the company and/or user/tenant (the Applicant) has not been the subject of an adverse finding under the equal pay laws within the previous five years, has disclosed any pending equal pay claims against the company at time of application, and shall disclose to COMIDA any pending claims or adverse findings under the equal pay laws during the term of COMIDA financial assistance agreement.
- H. Applicant hereby releases the COMIDA ("Agency") from, agrees that the Agency shall not be liable for, and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, this Application, regardless of whether or not this Application or the Project described herein or the tax exemptions and other assistance requested herein are favorably acted upon by the Agency; (B) the Agency's acquisition, construction, renovation and/or equipping of the Project described herein; and (C) any further action taken by the Agency with respect to the Project; including, without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. Applicant hereby understands and agrees, in accordance with Section 875(3) of the New York General Municipal Law, that any New York State and local sales and use tax exemption claimed by the Applicant and approved by the Agency in connection with the Project may be subject to recapture by the Agency under such terms and conditions as will be set forth in the Agent Agreement to be entered into by and between the Agency and the Applicant. The Applicant further represents and warrants that the information contained in this Application, including without limitation, information regarding the amount of New York State and local sales and use tax exemption benefits, is true, accurate and complete.

APPLICANT COMPANY			TENANT COMPANY		
2001.3.H.					
Signature	, Title	Date	Signature	, Title	Date



#### **ATTACHMENT A**

#### Paragraph II.E. Description of project

NAICS Code: 325180 - Other Basic Inorganic Chemical Manufacturing

Li-Cycle North America Hub, Inc. ("Li-Cycle") is a clean technology company that manufactures eight commercial products from black mass concentrate, which is an intermediate product generated from the recycling of Lithium-ion batteries at other locations by both an affiliate of Li-Cycle and by non-affiliated companies. Benefits are being requested to support Li-Cycle's siting of a hydrometallurgical manufacturing operation ("Hub Facility") to produce those commercial products in Monroe County, including battery grade nickel sulfate hexahydrate, battery grade cobalt sulfate heptahydrate, and battery grade lithium carbonate, from the black mass. No spent Lithium-ion batteries will be shipped, stored or recycled at the Hub Facility, including but not limited to the warehouse.

Due to the constraints imposed by an intervening building, the Hub Facility will be constructed on two lots linked by two private roads. The bulk of the hydrometallurgical manufacturing equipment will be on a lot located a minimum of 1400 feet south of Ridgeway Avenue in the Town of Greece ("Hub Lot"), and the associated black mass and finished product warehouse, QA/QC laboratory, administrative offices and visitor center building will be located on a lot closer to Ridgeway Avenue ("Warehouse Lot"). The warehouse, QA/QC laboratory and administrative offices are integral to the operation of the hydrometallurgical manufacturing on the Hub Lot.

The black mass concentrate and processing chemicals will be transported to the Hub Facility by a combination of rail and truck, with most black mass arriving at the Warehouse Lot by truck, and most chemicals arriving at the Hub Lot by rail through the former Kodak Park Railroad. Conversely, most of the Hub Facility's products will be bagged on the Hub Lot, transferred to the warehouse and then shipped out by truck from the Warehouse Lot. There will also be approximately 30 internal truck trips per day by Li-Cycle trucks conveying over the private roads black mass concentrate from the Warehouse Lot to the Hub Lot and bagged product from the Hub Lot to the Warehouse Lot.

The current owner of both lots is Ridgeway Properties I, LLC ("**Ridgeway Properties**"), an affiliate of LiDestri Foods, Inc. Li-Cycle has entered into a long-term ground lease with Ridgeway Properties for the Hub Lot. In addition, Li-Cycle is in the process of entering into a long-term building lease for the Warehouse Lot with Pike Conductor Dev 1, LLC, a joint venture between and among Ridgeway Properties (or its designee), Conductor Construction Management, LLC and The Pike Company (collectively, the "**JV**"), and after receipt of applicable permits and approvals, the JV will construct on the Warehouse Lot a building to suit Li-Cycle's need for a warehouse, QA/QC laboratory, visitor center, administrative offices and parking to the support the manufacturing on the Hub Lot. This application concerns the Warehouse Lot.

#### ATTACHMENT B

#### Paragraph II.G. Would the project be undertaken without financial assistance from the Agency?

At present, most Lithium-ion rechargeable batteries, which are increasingly powering our world in automotive, industrial, utility, residential energy storage and consumer electronic applications, end up in landfills. Li-Cycle has a patented process to profitably take the black mass concentrate reclaimed from the recycling of spent lithium-ion batteries and, by using state-of-the-science hydrometallurgical equipment, manufacture at its Hub Facility eight saleable products: nickel sulfate hexahydrate, cobalt sulfate heptahydrate, lithium carbonate, graphite concentrate, copper sulfide, gypsum, manganese carbonate, and anhydrous sodium sulfate.

Simultaneous to Li-Cycle's construction of the Hub Facility its affiliate is building a North American-wide network of recycling locations ("**Spoke Facilities**") which will reclaim the black mass concentrate from recycled Lithiumion batteries. Li-Cycle's affiliate already has a Spoke Facility in Ontario, Canada (Kingston) and Rochester, New York (Kodak Park-Building 350), and is in the midst of constructing a new Spoke Facility in Arizona and another new Spoke Facility in Alabama. Li-Cycle's decision to locate the Hub Facility in Monroe County, including the supporting warehouse, administrative offices, and QA/QC laboratory on the Warehouse Lot, rather than in Arizona or Alabama, is contingent upon adequate financial assistance being available so that the simultaneous build-out of its affiliate's North American-wide network of Spoke Facilities can also be adequately funded.

#### **ATTACHMENT C**

#### Paragraph II.J. SEQRA Compliance

At its July 15, 2021 meeting, the Town Board of the Town of Greece resolved to seek lead agency in the coordinated environmental review of the Hub Facility under SEQRA and directed staff to provide written notice to all of the involved agencies. Li-Cycle delivered a Full EAF and an accompanying SEQRA Supplement with seventeen appendices to the Town of Greece staff on August 6, 2021. A copy of that Full EAF and the text of the accompanying SEQRA Supplement Document is attached to this application for ease of reference. The SEQRA Supplement Document was last updated by Li-Cycle on November 18, 2021.

It is Li-Cycle's understanding that Town of Greece staff have provided COMIDA with a complete copy of the EAF and SEQRA Supplement, including the seventeen appendices, as part of the Town's process for seeking lead agency status. Nevertheless, Li-Cycle will gladly make available an additional hardcopy of any or all of the appendices to the attached SEQRA Supplement upon request to facilitate COMIDA's review. The Town Board resolved to issue a Negative Declaration on Thursday, November 18, 2021.

#### **ATTACHMENT**

#### Owners of Applicant Company

#### **Pike Conductor Dev 1, LLC**

50% - Pike Development, LLC (or a Single Purpose Entity to be Formed)

50% - Conductor Development, LLC (or a Single Purpose Entity to be Formed)

• Pike Development, LLC (or a Single Purpose Entity to be Formed)

51% - Rufus Judson

49% - Elisabeth Judson Riveros

• Conductor Development, LLC (or a Single Purpose Entity to be Formed) 100% - Giovanni LiDestri

# Cost-Benefit Analysis for Pike Conductor Dev 1, LLC Prepared by COMIDA using InformAnalytics

# **Executive Summary**

**INVESTOR Pike Conductor Dev** 1, LLC

**TOTAL JOBS** 36 Ongoing; **652 Temporary**  TOTAL INVESTED \$85.0 Million

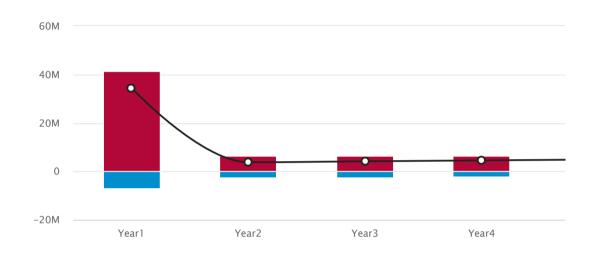
LOCATION 50 Mclaughlin Road, Rochester, NY

TIMELINE 10 Years

FIGURE 1

Discounted\* Net Benefits for Pike Conductor Dev 1, LLC by Year

Total Net Benefits: \$97,142,000





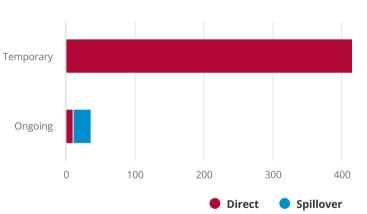
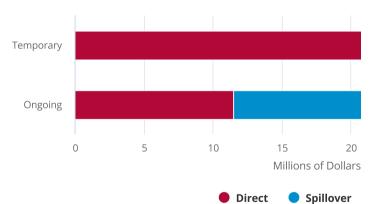


FIGURE 3

Discounted at 2%





# Proposed Investment

Pike Conductor Dev 1, LLC proposes to invest \$85.0 million at 50 Mclaughlin Road, Rochester, NY over 10 years. COMIDA staff summarize the proposed with the following: New warehouse for licycle

TABLE 1

#### **Proposed Investments**

Description	Amount
CONSTRUCTION SPENDING	
Warehouse	\$66,300,000
OTHER SPENDING	
FF&E	\$1,000,000
Land	\$1,400,000
soft costs	\$5,400,000
financing	\$5,900,000
manufacturing equip tenant	\$3,000,000
FF&E tenant	\$2,000,000
Total Investments	\$85,000,000
Discounted Total (2%)	\$85,000,000

FIGURE 4

#### Location of Investment



May not sum to total due to rounding.

# Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by COMIDA. The report calculates the costs and benefits for specified local taxing districts over the first 10 years, with future returns discounted at a 2% rate.



TABLE 2

#### **Estimated Costs or Incentives**

COMIDA is considering the following incentive package for Pike Conductor Dev 1, LLC.

Description	Nominal Value	Discounted Value*
Property Tax Exemption	\$11,546,000	\$10,963,000
Sales Tax Exemption	\$3,344,000	\$3,344,000
Mortgage Recording Tax Exemption	\$600,000	\$600,000
Bond Interest Savings	\$13,790,000	\$11,119,000
Total Costs	\$29,280,000	\$26,026,000

#### May not sum to total due to rounding.

<sup>\*</sup> Discounted at 2%

#### State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$110,590,000	\$80,510,000	\$132,307,000
To Private Individuals	\$36,989,000	\$21,451,000	\$58,440,000
Temporary Payroll	\$24,451,000	\$7,735,000	\$32,186,000
Ongoing Payroll	\$12,538,000	\$13,715,000	\$26,253,000
To the Public	\$73,600,000	\$59,059,000	\$73,867,000
Property Tax Revenue	\$14,112,000	N/A	\$14,112,000
Temporary Sales Tax Revenue	\$304,000	\$96,000	\$400,000
Ongoing Sales Tax Revenue	\$156,000	\$171,000	\$327,000
Purchases Sales Tax Revenue	\$236,000	N/A	\$236,000
Bond Interest	\$13,790,000	N/A	\$13,790,000
STATE BENEFITS	\$2,549,000	\$1,301,000	\$3,850,000
To the Public	\$2,549,000	\$1,301,000	\$3,850,000
Temporary Income Tax Revenue	\$1,095,000	\$371,000	\$1,466,000
Ongoing Income Tax Revenue	\$746,000	\$658,000	\$1,404,000
Temporary Sales Tax Revenue	\$310,000	\$98,000	\$408,000
Ongoing Sales Tax Revenue	\$159,000	\$174,000	\$332,000
Purchases Sales Tax Revenue	\$240,000	N/A	\$240,000
Total Benefits to State & Region	\$113,139,000	\$81,811,000	\$136,157,000
Discounted Total Benefits (2%)	\$101,382,000	\$69,960,000	\$123,168,000

May not sum to total due to rounding.



#### **Benefit to Cost Ratio**

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$119,463,000	\$24,139,000	5:1
State	\$3,705,000	\$1,887,000	2:1
Grand Total	\$123,168,000	\$26,026,000	5:1

#### May not sum to total due to rounding.

\* Discounted at 2%

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