

APPLICATION FOR ASSISTANCE

Each applicant seeking assistance must complete this application and provide required supplemental form/documentation. A non-refundable application fee of \$350.00 must be included with this application. Make check payable to COMIDA. Please see page 10 for additional information on costs and fees.

Please answer all questions. Use "None" or "Not Applicable" where necessary. Information in this application may be subject to public review under New York State Law, except for information that is considered deniable by the Freedom of Information Law. This form is available at www.monroecountyida.org.

l.	APPLICA	NT	II.	PROJECT				
A.	Name	LFS John Street LLC	A.					
	Address	PO Box 230		Wiregrass		200 1001110	,	
	City/State/Zip	Henrietta, NY 14467						
	Tax ID No.	46-2907229		Tax Map Parce	Number			
	Contact Name	Eric Jones		City/Town/Villa		of Henr	ietta	
	Title	Property Manager		School District	Company of the second			
	Telephone	(585) 334-1122		Current Legal (
	E-Mail	ejones@lefrois.com		LFS John				
B.	Owners of App	licant Company (must total 100%)	В.	Proposed Use	r(s)/Tenant(s	s) of the F	acility	
	Name LeFrois Ass			If there are multiple Users/Tenants, please attach additional pag Company Name Veritiv Operating Company				
	200 LSR LI	_C 50% Member		Address				NE, Bldg 400
	see attache	ed		City/State/Zip	Atlanta, GA 30328			
	breakdown			Tax ID No.	13-5369	500		
C.	Applicant's Leg	al Counsel		Contact Name	Gary Ha	aley		
	Name	Mitchell Nusbaum		Title	Manage	r of Re	al Es	tate
	Firm	Woods Oviatt Gilman		Telephone (336) 403-0033 E-Mail gary.haley@veritivcorp.com				
	Address	1900 Bausch & Lomb Place			orp.com			
	City/State/Zip	Rochester, NY 14604		% of facility to be occupied by company 100%)%	
	Telephone	(585) 987-2874	C.	Owners of Use	r/Tenant Cor	npany (n	nust tota	al 100%)
	Fax	(585) 454-3968		Name		%		Corporate Title
	Email	mnusbaum@woodsoviatt.com		Veritiv Corp).	100%	Publi	cly Traded
							Fortu	ne 500 Co.
			D.	Benefits Reque	sted (Check	all that a	ipply)	
				✓ Sales Tax Ex			,	
				☐ Industrial Re	venue Bond	Financing	1	
				Mortgage Re	cording Tax	Exemptio	n	
				Real Propert	v Tax Ahaten	nent		

E.	Description of project (check all that apply)
	✓ New Construction
	☐ Existing Facility
	☐ Acquisition
	□ Expansion
	☐ Renovation/Modernization
	☐ Acquisition of machinery/equipment
	□ Other (specify)
(Attac	ERAL DESCRIPTION OF THE PROJECT AND BACKGROUND ON USER(S) OF THE FACILITY ched additional sheets as necessary) Veritiv Operating Company is a subsidiary of Veritiv Corporation, a publicly traded company based out of Atlanta Georgia. Veritiv is one of the largest non-retail distributors in North America with focus on Packaging, Printing
	and Facility Supply products. The proposed project would require a new 225,000 SF building in the Rochester, NY market which would provide a new distribution point for Veritiv. Veritiv chose a 17.5 acre site on Wiregrass Parkway in Henrietta as the location for this new facility. The goal is to better position Veritiv for distribution in upstate New York and provide a less expensive cost for delivery to existing Veritiv customers currently serviced from other cities and provide significant growth opportunities for new customers. As Cost of Goods Sold (COGS) is a chief criteria for growth decisions, this requested benefits are a critical factor in the final financial calculations and ultimate decision for distribution commitments. We appreciate your consideration and welcome most any reasonable questions.

II.	PROJECT (cont'd)	H.	PROJECT TIMELINE
			Proposed Date of Acquisition
F.	Are other facilities or related companies located within New York State?		
	✓Yes □ No		Proposed Commencement Date of Construction 01/01/2021
	Location:		Anticipated Completion Date
	Victor - Sales Office		10/01/2021
	Liverpool & Depew - Distribution Facilities	I.	Contractor(s)
Will th	e Project result in the removal of an industrial or manufacturing plant of oject occupant from one area of the state to another area of the state?		Russell P. LeFrois Builder, Inc.
	⊄ Yes □ No	J.	State Environmental Quality Review (SEQR) Act Compliance
	e Project result in the abandonment of one or more plants or facilities of oject occupant located within the state?		COMIDA, in granting assistance to the Applicant, is required to comply with the New York State Environmental Quality Review Act (SEQR). This is applicable to projects that require the state or local
	⊘ Yes □ No		municipality to issue a discretionary permit, license or other type of Approval for that project.
closing prever	to either question, explain how, notwithstanding the aforementioned g or activity reduction, the Agency's Financial Assistance is required to at the Project from relocating out of the State, or is reasonably necessary eserve the Project occupant's competitive position in its respective y**: Veritiv is considering a location in Cleveland		Does the proposed project require discretionary permit, license or other type of approval by the state or local municipality?
	Ohio for this facility and the COMIDA benefits		Determination, Local Municipality Negative Declaration, etc.
			□ NO
	will provide the necessary incentive to locate		
	this facility to Monroe County.		
G.	Please confirm by checking the box, below, if there is likelihood that the Project would not be undertaken but for the Financial Assistance provided by the Agency? ✓ Yes □ No Project could be undertaken without Financial Assistance provided by the		
the Pro	y, then provide a statement in the space provided below indicating why oject should be undertaken with the Financial Assistance to be provided Agency**:		
	**To be completed with Agency assistance.		

III. PROPERTY TAX ABATEMENT/PAYMENT IN LIEU OF TAX AGREEMENT (PILOT)

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ck On	9:
	JOBSPLUS
Red	quirements:
•	Company must commit to a 10% increase in full-time equivalent employment, measured on the existing impacted employee base, over a 3 year period. The required number of jobs is
	LEASEPLUS
Rec	uirements:
•	University and/or medical related facilities in which a 501(c)3 entity leases from a for-profit entity. Company must commit to a 10% increase in full-time equivalent employment, measured on the existing impacted employee base, over a 3 year period. The required number of jobs is
	ENHANCED JOBSPLUS
Req	uirements:
•	A minimum \$15 million investment in new plant, machinery and equipment or renovation of existing building(s) AND A minimum of 100 new jobs from new companies locating in Monroe County, or existing companies expanding operations here. GREEN JOBSPLUS
Req	uirements:
•	LEED® Certification – Project must be rated as Certified, Gold, Silver or Platinum by the United States Green Building Council's Leadership in Energy and Environmental Design (LEED®) Green Building Rating System. Company must commit to a 10% increase in full-time equivalent employment, measured on the existing impacted employee base, over a 3 year period. The required number of jobs is
	SHELTER RENTS for student housing or affordable housing projects.

☐ Local Tax Jurisdiction Sponsored PILOT

□ NO PROPERTY TAX ABATEMENT IS SOUGHT FOR THIS PROJECT

IV. APPLICANT PROJECT COSTS

A. Estimate the costs necessary for the construction, acquisition, rehabilitation, improvement and/or equipping of the project by the APPLICANT.

	1 210/11/11						
В	Building Construction or Renovation			V. COMPLETE FOR EACH USER/TEN/ IS SEEKING SALES TAX EXEMPTI			
a.	MATERIALS	a. \$ 7,170,000					
b.	LABOR	b. \$ 4,780,000		USER(S)/TEN		OJECT COS	IS
Si	ite Work			Use additional sheets as necessary Company Name			
C.	MATERIALS	c. \$900,000	A.	Estimate the costs nec		netruction acquisiti	on
d.	LABOR	d. \$ 900,000	7	rehabilitation, improvement and/or equippuser(s)/tenant(s) for which a sales tax exe		pping of the project	by the
e.	Non-Manufacturing Equipment	e. \$					tea.
f.	Furniture and Fixtures	f. \$			Die for Sales Tax i		
g.	LAND and/or BUILDING Purchase	g. \$		a. MATERIALS		a. \$	
h.	Manufacturing Equipment	h. \$		b. LABOR	an Familiana ant	b. \$	
i.	Soft Costs (Legal, Architect, Engineering)	i. \$75,000		c. Non-Manufacturir		c. \$	
	Other (specify) j	j \$		d. Furniture and Fixt		d. \$	
	k	k. \$		Other (specify)	e		
	l	I. \$				f. \$	
		m. \$			g	g \$	
	m	Π. φ			The state of the s		
То	m tal Project Costs	\$ 13,825,000		T. ()	h		
	tal Project Costs			Total	h	n \$ \$	
		\$ 13,825,000				\$	
So	tal Project Costs urces of Funds for Project Costs:	\$ 13,825,000 a. \$		A non-refundable fee	of ½% on TOTA	\$.L(e) above is due	and pay
So a.	tal Project Costs urces of Funds for Project Costs: Tax-Exempt Industrial Revenue Bond	\$ 13,825,000			of ½% on TOTA	\$.L(e) above is due	and pay
So a. b.	tal Project Costs urces of Funds for Project Costs: Tax-Exempt Industrial Revenue Bond Taxable Industrial Revenue Bond	\$_13,825,000 a. \$ b. \$		A non-refundable fee	of ½% on TOTA	\$.L(e) above is due	and pay
So a. b. c.	tal Project Costs urces of Funds for Project Costs: Tax-Exempt Industrial Revenue Bond Taxable Industrial Revenue Bond Tax-Exempt Civic Facility Bond	\$ 13,825,000 a. \$ b. \$ c. \$		A non-refundable fee	e of ½% on TOTA ales Tax Letter t	\$.L(e) above is due	and pay
So a. b. c. d.	tal Project Costs urces of Funds for Project Costs: Tax-Exempt Industrial Revenue Bond Taxable Industrial Revenue Bond Tax-Exempt Civic Facility Bond Bank Financing Public Sources Identify each state and	\$ 13,825,000 a. \$ b. \$ c. \$ d. \$_12,000,000		A non-refundable fee upon issuance of a S	e of ½% on TOTA ales Tax Letter t	\$.L(e) above is due	and pay
So a. b. c. d.	tal Project Costs urces of Funds for Project Costs: Tax-Exempt Industrial Revenue Bond Taxable Industrial Revenue Bond Tax-Exempt Civic Facility Bond Bank Financing Public Sources	\$ 13,825,000 a. \$ b. \$ c. \$ d. \$_12,000,000		A non-refundable fee upon issuance of a S User/Tenant Company	e of ½% on TOTA ales Tax Letter t	sL(e) above is due o User(s)/Tenant(s	and pay
So a. b. c. d.	tal Project Costs urces of Funds for Project Costs: Tax-Exempt Industrial Revenue Bond Taxable Industrial Revenue Bond Tax-Exempt Civic Facility Bond Bank Financing Public Sources Identify each state and	\$ 13,825,000 a. \$ b. \$ c. \$ d. \$_12,000,000		A non-refundable fee upon issuance of a S	e of ½% on TOTA ales Tax Letter t	\$.L(e) above is due	and pay
So a. b. c. d.	tal Project Costs urces of Funds for Project Costs: Tax-Exempt Industrial Revenue Bond Taxable Industrial Revenue Bond Tax-Exempt Civic Facility Bond Bank Financing Public Sources Identify each state and	\$ 13,825,000 a. \$ b. \$ c. \$ d. \$_12,000,000 e. \$		A non-refundable fee upon issuance of a S User/Tenant Company	e of ½% on TOTA ales Tax Letter t	sL(e) above is due o User(s)/Tenant(s	and pay
So a. b. c. d.	tal Project Costs urces of Funds for Project Costs: Tax-Exempt Industrial Revenue Bond Taxable Industrial Revenue Bond Tax-Exempt Civic Facility Bond Bank Financing Public Sources Identify each state and	\$ 13,825,000 a. \$ b. \$ c. \$ d. \$ 12,000,000 e. \$		A non-refundable fee upon issuance of a S User/Tenant Company	e of ½% on TOTA ales Tax Letter t	sL(e) above is due o User(s)/Tenant(s	and pay
So a. b. c. d.	tal Project Costs urces of Funds for Project Costs: Tax-Exempt Industrial Revenue Bond Taxable Industrial Revenue Bond Tax-Exempt Civic Facility Bond Bank Financing Public Sources Identify each state and	\$ 13,825,000 a. \$ b. \$ c. \$ d. \$ 12,000,000 e. \$		A non-refundable fee upon issuance of a S User/Tenant Company	e of ½% on TOTA ales Tax Letter t	sL(e) above is due o User(s)/Tenant(s	and pay
So a. b. c. d. e.	tal Project Costs urces of Funds for Project Costs: Tax-Exempt Industrial Revenue Bond Taxable Industrial Revenue Bond Tax-Exempt Civic Facility Bond Bank Financing Public Sources Identify each state and federal grant/credit	\$ 13,825,000 a. \$ b. \$ c. \$ d. \$_12,000,000 e. \$ \$ \$ \$ \$ \$ \$ \$_		A non-refundable fee upon issuance of a S User/Tenant Company Signature	e of ½% on TOTA ales Tax Letter t	sL(e) above is due o User(s)/Tenant(s	and pay
So a. b. c. d.	tal Project Costs urces of Funds for Project Costs: Tax-Exempt Industrial Revenue Bond Taxable Industrial Revenue Bond Tax-Exempt Civic Facility Bond Bank Financing Public Sources Identify each state and federal grant/credit	\$ 13,825,000 a. \$ b. \$ c. \$ d. \$ 12,000,000 e. \$		A non-refundable fee upon issuance of a S User/Tenant Company Signature For Office Use Only	e of ½% on TOTA ales Tax Letter t	sL(e) above is due o User(s)/Tenant(s	and pay
So a. b. c. d. e.	tal Project Costs urces of Funds for Project Costs: Tax-Exempt Industrial Revenue Bond Taxable Industrial Revenue Bond Tax-Exempt Civic Facility Bond Bank Financing Public Sources Identify each state and federal grant/credit	\$ 13,825,000 a. \$ b. \$ c. \$ d. \$ 12,000,000 e. \$		A non-refundable fee upon issuance of a S User/Tenant Company Signature For Office Use Only Total Assessment Value	e of ½% on TOTA Gales Tax Letter t	sL(e) above is due o User(s)/Tenant(s	and pay
So a. b. c. d. e.	tal Project Costs urces of Funds for Project Costs: Tax-Exempt Industrial Revenue Bond Taxable Industrial Revenue Bond Tax-Exempt Civic Facility Bond Bank Financing Public Sources Identify each state and federal grant/credit	\$ 13,825,000 a. \$ b. \$ c. \$ d. \$ 12,000,000 e. \$		A non-refundable fee upon issuance of a S User/Tenant Company Signature For Office Use Only Total Assessment Value Land	e of ½% on TOTA Gales Tax Letter t	sL(e) above is due o User(s)/Tenant(s	and pay

VI. Value of Incentives

Project name: LFS John Street LLC

A. IDA PILOT Benefits:

Current Land Assessment 694,400 Taxes on Land 20,526

Dollar Value of New Construction & Renovation Costs 13,750,000 **Estimated New Assessed Value of Project Subject to IDA** 14,444,400

 County Tax rate/\$1,000
 8.41

 Local Tax Rate* Tax Rate/\$1,000
 1.33

 School Tax Rate /\$1,000
 19.82

 Total Tax Rate
 29.56

PILOT Year	% Abatement	County PILOT Amount	Local PILOT Amount	School PILOT Amount	Total PILOT Amount	Full Tax Payment w/o PILOT	Net Exemption
1	90%	12,	148 1,92	21 28,629	42,698	447,503	384,279
2	2 80%	24,	295 3,84	12 57,258	85,395	447,503	341,581
3	70%	36,	443 5,70	85,886	128,093	447,503	298,884
4	60%	48,	591 7,68	34 114,515	170,791	447,503	256,186
5	50%	60,	739 9,60	06 143,144	213,488	447,503	213,488
ϵ	40%	72,	886 11,53	27 171,773	256,186	447,503	170,791
7	30%	85,	034 13,44	18 200,402	298,884	447,503	128,093
8	3 20%	97,	182 15,30	59 229,030	341,581	447,503	85,395
9	10%	109,	330 17,29	257,659	384,279	447,503	42,698
10	0%	121,	477 19,2	286,288	426,976	447,503	0
	Total	668,	126 105,60	51 1,574,584	2,348,371	4,475,029	1,921,394

^{*} Local Tax Rate for Town/City/Village

B. Sales Tax Exemption Benefit:

Estimated value of Sales Tax exemption: 645,600
Estimated duration of Sales Tax exemption: 12/31/2021

C. Mortgage Recording Tax Exemption Benefit:

Estimated Value of Mortgage Recording Tax exemption: \$90,000

D. Industrial Revenue Bond Benefit

IRB inducement amount, if required: \$0

E. Percentage of Project Costs financed from Public Sector sources:

Total Value of Incentives: \$2,656,994.09 19.22% Sources of Funds (Section IV.B.) \$13,825,000.00

^{**} All estimates are based on current tax rates.

VII. PROJECTED EMPLOYMENT

Complete for each Applicant or User/Tenant

Company Name: Veritiv Operation	ting Company		
Applicant:	□ or	User/Tenant:	

You <u>must</u> include a copy of the most recent NYS-456 Quarterly Combined Withholding, Wage Reporting and Unemployment Insurance Return OR if you have multiple locations within New York State, the Bureau of Labor – BLS 3020 – Multiple Worksite Report

	Current # of jobs at proposed project location or to be relocated to project location	IF FINANCIAL ASSISTANCE IS GRANTED – project the number of FTE and PTE jobs to be RETAINED	IF FINANCIAL ASSISTANCE IS GRANTED – project the number of FTE and PTE jobs to be CREATED upon THREE Years after Project completion	Estimate number of residents of the Labor Market Area in which the Project is located that will fill the FTE and PTE jobs to be created upon THREE Years after Project Completion **
Full time (FTE)			45.0	45.0
Part Time (PTE)				
Total	0.0	0.0	45.0	45.0

^{**} For purposes of this question, please estimate the number of FTE and PTE jobs that will be filled, as indicated in the third column, by residents of the Labor Marker Area, in the fourth column. The Labor Marker Area includes: Monroe County, Orleans County, Genesee County, Wyoming County, Livingston County, Ontario County, Wayne County, and Seneca County chosen at the Agency's discretion.

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VIII. LOCAL LABOR

To be completed by all Applicants and Users/Tenants of Projects which include the construction of new, expanded or renovated facilities:

All project employees of the general contractor, subcontractor, or sub to a subcontractor (contractors) working on the project must reside within the following counties in the State of New York: Monroe, Genesee, Livingston, Ontario, Orleans, Seneca, Steuben, Wayne, Wyoming or Yates. The All-Local Labor criterion will be verified based on employment, payroll and related records.

COMIDA understands that at certain times local labor may not be available within the local area. Under this condition, applicants are required to complete a waiver request of the All-Local Labor requirement 45 days in advance of commencing work. Contractors do not have to be local companies as defined herein, but must employ local people to qualify under the All-Local Labor criterion.

The foregoing terms have been read, reviewed and understood by the Applicant or User/Tenant and all appropriate personnel. Furthermore, the undersigned agrees and understands that the information contained herein must be transmitted and conveyed in a timely fashion to all applicable subcontractors, suppliers and materialman. Furthermore, the undersigned agrees to post and maintain a sign, provided by COMIDA, in a prominent, easily accessible location, identifying the project as a recipient of COMIDA assistance and the local labor requirements associated with this assistance.

Furthermore, the undersigned realizes that failure to abide by the terms herein could result in COMIDA revoking all or any portion of benefits it deems reasonable in its sole discretion for any violation hereof.

LFS John Street LLC

(APPLICANT or USER/TENANT COMPANY)

IX. FEES

1. Application Fee - Send with Completed Application

A non-refundable application fee of Three Hundred Fifty Dollars (\$350.00) shall be charged each applicant.

2. Administrative Fee - Paid at Closing

- (a) For tax-exempt IRB bond issues, the fee shall be one percent (1%) of the project amount. For projects that utilize a Payment In Lieu of Taxes (PILOT) agreement, an additional one-quarter percent (1/4%) will be added.
- (b) For lease/leaseback transactions and taxable bond issues, the fee shall be one-half percent (1/2%) of the project amount. For projects that utilize a Payment In Lieu of Taxes (PILOT) agreement, an additional one-quarter percent (1/4%) will be added.
- (c) For refunding outstanding COMIDA bond issues, the fee shall be one-quarter percent (1/4%) of the new issuance amount.
- 3. If a sales tax letter is required prior to closing, a non-refundable twenty-five percent (25%) of the Administrative Fee and Agency Counsel fee is payable at that time. This amount will be applied towards the Administrative fee and Agency Counsel Fee. The Sales Tax Letter shall only be for a three (3) month period. If the project does not have a formal closing within three (3) months of the sales tax letter being issued, and an extension is not granted, the balance of the Administrative fee and Agency Counsel fee become immediately due and payable.
- 4. Agency Counsel fee is one-third (1/3) of the Agency's Administrative fee, with a minimum fee for a lease/leaseback transaction of \$4,000.00.
- 5. Designated Bond Counsel fee is based on the complexity and amount of the transaction.

LFS John Street LLC

(APPLICANT or USER/TENANT COMPANY)

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X. CERTIFICATION

The undersigned company officer and/or user/tenant officer each hereby certifies, on behalf of the company and/or user/tenant, respectively (each singularly and together, the "Applicant"), as follows:

- A. The information contained in this Application, including employment information, is true and correct. The Applicant is aware that any material misrepresentation made in this Application constitutes an act of fraud, resulting in revocation of COMIDA benefits.
- B. The undersigned, on behalf of the Applicant, hereby certifies that the Applicant, and all parties which own a minimum of 20% of the Applicant are current and will remain current on all real property, federal, state, sales, income and withholding taxes throughout the term of any agreements made in connection with this Application.
- C. <u>Compliance with N.Y. GML Sec. 862(1)</u>: Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if Financial Assistance is provided for the proposed Project:
 - § 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
- D. <u>Compliance with Applicable Laws:</u> The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.
- E. <u>False and Misleading Information</u>: The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.
- F. Recapture: Should the Applicant not expend as projected or hire as presented, the Agency may view such information/status as failing to meet the established standards of economic performance. In such events, some or all of the benefits taken by the Applicant will be subject to recapture.
- G. Applicant hereby releases the COMIDA ("Agency") from, agrees that the Agency shall not be liable for, and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, this Application, regardless of whether or not this Application or the Project described herein or the tax exemptions and other assistance requested herein are favorably acted upon by the Agency; (B) the Agency's acquisition, construction, renovation and/or equipping of the Project described herein; and (C) any further action taken by the Agency with respect to the Project; including, without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. Applicant hereby understands and agrees, in accordance with Section 875(3) of the New York General Municipal Law, that any New York State and local sales and use tax exemption claimed by the Applicant and approved by the Agency in connection with the Project may be subject to recapture by the Agency under such terms and conditions as will be set forth in the Agent Agreement to be entered into by and between the Agency and the Applicant. The Applicant further represents and warrants that the information contained in this

Application, including without limitation, information regarding the amount of New York State and local sales and use tax exemption benefits, is true, accurate and complete.

APPLICANT COMPANY

LFS John Street LLC

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USER/TENANT COMPANY

Veritiv Operating Company

Signature

Cost-Benefit Analysis for LFS John Street LLC

Prepared by COMIDA using InformAnalytics

Executive Summary

INVESTOR TOTAL INVESTED LOCATION TIMELINE

LFS John Street LLC \$13.8 Million Wiregrass parkway, Henrietta NY 14586

F1 FIGURE 1

Discounted* Net Benefits for LFS John Street LLC by Year



Proposed Investment

LFS John Street LLC proposes to invest \$13.8 million at Wiregrass parkway, Henrietta NY 14586 over 10 years. COMIDA staff summarize the proposed with the following: 17.5 Acres, new construction of a 225,000 sq ft building



Proposed Investments

Description	Amount
CONSTRUCTION SPENDING	
New Construction	\$13,750,000
OTHER SPENDING	
Soft costs	\$75,000
Total Investments	\$13,825,000
Discounted Total (2%)	\$13,825,000

May not sum to total due to rounding.



Location of Investment



Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by COMIDA. The report calculates the costs and benefits for specified local taxing districts over the first 10 years, with future returns discounted at a 2% rate.



TABLE 2

Estimated Costs or Incentives

COMIDA is considering the following incentive package for LFS John Street LLC.

Description	Nominal Value	Discounted Value*
Property Tax Exemption	\$1,774,000	\$1,684,000
Sales Tax Exemption	\$643,000	\$643,000
Mortage Recording Tax Exemption	\$90,000	\$90,000
Total Costs	\$2,507,000	\$2,418,000

May not sum to total due to rounding.

^{*} Discounted at 2%



TABLE 3

State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$25,754,000	\$30,423,000	\$56,177,000
To Private Individuals	\$23,296,000	\$30,049,000	\$53,345,000
Temporary Payroll	\$5,071,000	\$1,604,000	\$6,675,000
Ongoing Payroll	\$18,225,000	\$28,445,000	\$46,670,000
To the Public	\$2,458,000	\$374,000	\$2,832,000
Property Tax Revenue	\$2,168,000	N/A	\$2,168,000
Temporary Sales Tax Revenue	\$63,000	\$20,000	\$83,000
Ongoing Sales Tax Revenue	\$227,000	\$354,000	\$581,000
STATE BENEFITS	\$1,338,000	\$1,785,000	\$3,123,000
To the Public	\$1,338,000	\$1,785,000	\$3,123,000
Temporary Income Tax Revenue	\$227,000	\$77,000	\$304,000
Ongoing Income Tax Revenue	\$816,000	\$1,327,000	\$2,143,000
Temporary Sales Tax Revenue	\$64,000	\$20,000	\$85,000
Ongoing Sales Tax Revenue	\$231,000	\$360,000	\$591,000
Total Benefits to State & Region	\$27,092,000	\$32,208,000	\$59,300,000
Discounted Total Benefits (2%)	\$25,291,000	\$29,392,000	\$54,683,000

May not sum to total due to rounding.



Benefit to Cost Ratio

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$51,813,000	\$2,063,000	25:1
State	\$2,870,000	\$355,000	8:1
Grand Total	\$54,683,000	\$2,418,000	23:1

May not sum to total due to rounding.

CGR has exercised reasonable professional care and diligence in the the production and design of the InformAnalytics™ tool. However, the data used is provided by users. InformAnalytics does not independently verify, validate or audit the data supplied by users. CGR makes no representations or warranties with respect to the accuracy of the data supplied by users.

^{*} Discounted at 2%