

APPLICATION SUMMARY

DATE: January 19, 2021	
APPLICANT:	Facility 4, Inc. 432 Portland Avenue Rochester, NY 14605
PROJECT LOCATION:	432 Portland Avenue Rochester, NY 14605
PROJECT SUMMARY:	Facility 4, Inc., a real estate holding company, is constructing a new 40,000 sq foot structural steel fabrication facility in the City of Rochester for its tenant Ramar Steel Sales, Inc., a related entity. This new facility will allow for a more streamlined approach to process and better serve its customers. Ramar Steel Sales will create 3 new FTE's. The \$4 million project is seeking a real property tax abatement, mortgage recording tax and sales tax exemption. The cost benefit ratio is 5:1.
PROJECT AMOUNT:	\$4,050,000 Lease/Leaseback with Abatement \$194,000 Sales Tax Exemption \$24,300 Mortgage Recording Tax Exemption
JOBS: EXISTING: NEW: REQUIREMENT:	29 FTEs 3 FTEs 3 FTEs
Public Hearing Date:	January 15, 2021
BENEFIT TO INCENTIVE RATIO:	5:1
SEQR:	REVIEWED AND PROCESS IS COMPLETE.
ELIGIBILITY:	Manufacturer

JOB CREATION

APPROVED PURPOSE:

Cost-Benefit Analysis for Facility 4 Inc.

Prepared by COMIDA using InformAnalytics

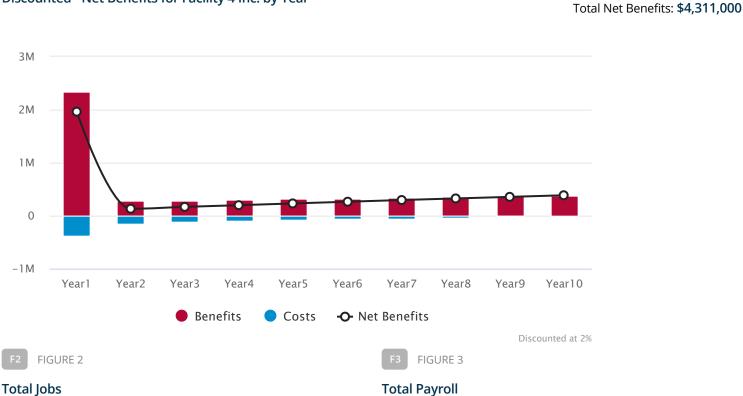
Executive Summary

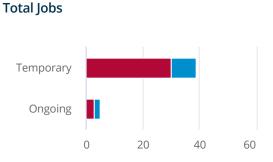
INVESTOR TOTAL INVESTED LOCATION TIMELINE

Facility 4, Inc. \$4.1 Million 432 Portland Avenue, Rochester, NY 14605

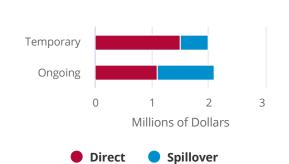
F1 FIGURE 1

Discounted* Net Benefits for Facility 4 Inc. by Year





Spillover



Direct

Proposed Investment

Facility 4, Inc. proposes to invest \$4.1 million at 432 Portland Avenue, Rochester, NY 14605 over 10 years. COMIDA staff summarize the proposed with the following: New Facility for Ramar Steel



Proposed Investments

Description	Amount
CONSTRUCTION SPENDING	
40,000 building	\$4,000,000
OTHER SPENDING	
FFE	\$25,000
soft costs	\$25,000
Total Investments	\$4,050,000
Discounted Total (2%)	\$4,050,000



Location of Investment



Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by COMIDA. The report calculates the costs and benefits for specified local taxing districts over the first 10 years, with future returns discounted at a 2% rate.



TABLE 2

Estimated Costs or Incentives

COMIDA is considering the following incentive package for Facility 4, Inc..

Description	Nominal Value	Discounted Value*
Property Tax Exemption	\$818,000	\$777,000
Sales Tax Exemption	\$192,000	\$192,000
Mortage Recording Tax Exemption	\$24,000	\$24,000
Total Costs	\$1,035,000	\$993,000

^{*} Discounted at 2%



State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Tota
REGIONAL BENEFITS	\$3,709,000	\$1,552,000	\$5,262,000
To Private Individuals	\$2,675,000	\$1,533,000	\$4,209,000
Temporary Payroll	\$1,475,000	\$467,000	\$1,942,000
Ongoing Payroll	\$1,200,000	\$1,067,000	\$2,267,000
To the Public	\$1,034,000	\$19,000	\$1,053,000
Property Tax Revenue	\$1,000,000	N/A	\$1,000,00
Temporary Sales Tax Revenue	\$18,000	\$6,000	\$24,000
Ongoing Sales Tax Revenue	\$15,000	\$13,000	\$28,00
Purchases Sales Tax Revenue	\$983	N/A	\$98
STATE BENEFITS	\$155,000	\$92,000	\$246,000
To the Public	\$155,000	\$92,000	\$246,00
Temporary Income Tax Revenue	\$66,000	\$22,000	\$88,00
Ongoing Income Tax Revenue	\$54,000	\$50,000	\$104,00
Temporary Sales Tax Revenue	\$19,000	\$6,000	\$25,00
Ongoing Sales Tax Revenue	\$15,000	\$14,000	\$29,00
Purchases Sales Tax Revenue	\$1,000	N/A	\$1,00
otal Benefits to State & Region	\$3,864,000	\$1,644,000	\$5,508,00
Discounted Total Benefits (2%)	\$3,756,000	\$1,548,000	\$5,305,000



Benefit to Cost Ratio

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$5,069,000	\$888,000	6:1
State	\$235,000	\$105,000	2:1
Grand Total	\$5,305,000	\$993,000	5:1

May not sum to total due to rounding.

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^{*} Discounted at 2%



APPLICATION SUMMARY

FCP Driving Park LLC 90 Goodway Drive Rochester, NY 14623
1000 Driving Park Avenue Rochester, NY 14613
FCP Driving Park LLC, a real estate holding company, is constructing a new 40,000 sq foot building for its tenant Farmer Jon's Popcorn in the City of Rochester. Farmer Jon's Popcorn is relocating from its current location on Ridgeway Avenue to this new location to increase the production of bagged popcorn. Farmer Jon's will create 45 new FTE's. The \$6.8 million project is seeking a real property tax abatement, mortgage recording tax and sales tax exemption. The tenant is requesting a sales tax exemption on furniture, fixtures & equipment. The cost benefit ratio is 29:1.
\$8,155,000 Lease/Leaseback with Abatement \$408,402 Sales Tax Exemption \$51,375 Mortgage Recording Tax Exemption
38 FTEs 45 FTEs 4 FTEs
January 15, 2021
29:1
REVIEWED AND PROCESS IS COMPLETE.
MANUFACTURER

JOB CREATION

APPROVED PURPOSE:

Cost-Benefit Analysis for FCP Driving Park LLC

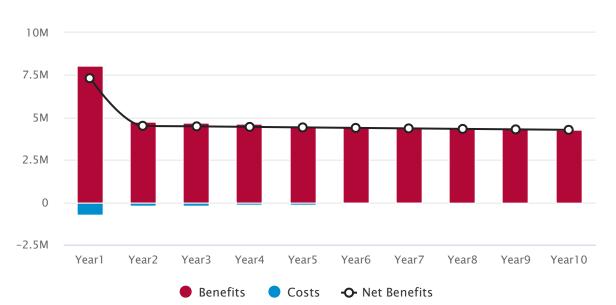
Prepared by COMIDA using InformAnalytics

Executive Summary

FCP Driving Park LLC \$8.2 Million 1000 Driving Park Avenue, Rochester, NY 14613

F1 FIGURE 1

Discounted* Net Benefits for FCP Driving Park LLC by Year

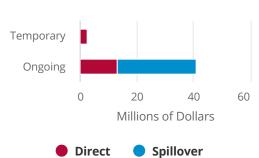


Total Jobs

Temporary
Ongoing

0 50 100 150

Spillover



Discounted at 2%

Direct

Total Net Benefits: \$46,797,000

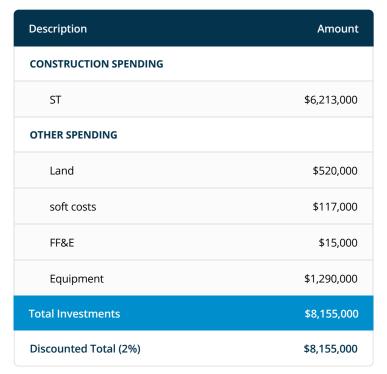
Proposed Investment

FCP Driving Park LLC proposes to invest \$8.2 million at 1000 Driving Park Avenue, Rochester, NY 14613 over 10 years.

COMIDA staff summarize the proposed with the following: New building in the City of Rochester



Proposed Investments





Location of Investment



Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by COMIDA. The report calculates the costs and benefits for specified local taxing districts over the first 10 years, with future returns discounted at a 2% rate.



TABLE 2

Estimated Costs or Incentives

COMIDA is considering the following incentive package for FCP Driving Park LLC.

Description	Nominal Value	Discounted Value*
Property Tax Exemption	\$1,271,000	\$1,206,000
Sales Tax Exemption	\$404,000	\$404,000
Mortage Recording Tax Exemption	\$51,000	\$51,000
Total Costs	\$1,726,000	\$1,662,000

^{*} Discounted at 2%



State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$18,088,000	\$31,675,000	\$49,763,000
To Private Individuals	\$16,331,000	\$31,286,000	\$47,617,000
Temporary Payroll	\$2,291,000	\$725,000	\$3,016,000
Ongoing Payroll	\$14,040,000	\$30,561,000	\$44,601,000
To the Public	\$1,756,000	\$389,000	\$2,145,000
Property Tax Revenue	\$1,553,000	N/A	\$1,553,000
Temporary Sales Tax Revenue	\$29,000	\$9,000	\$38,000
Ongoing Sales Tax Revenue	\$175,000	\$380,000	\$555,000
STATE BENEFITS	\$814,000	\$1,875,000	\$2,690,000
To the Public	\$814,000	\$1,875,000	\$2,690,000
Temporary Income Tax Revenue	\$103,000	\$35,000	\$137,000
Ongoing Income Tax Revenue	\$505,000	\$1,444,000	\$1,949,000
Temporary Sales Tax Revenue	\$29,000	\$9,000	\$38,000
Ongoing Sales Tax Revenue	\$178,000	\$387,000	\$565,000
Total Benefits to State & Region	\$18,902,000	\$33,550,000	\$52,452,000
Discounted Total Benefits (2%)	\$17,654,000	\$30,805,000	\$48,459,000



Benefit to Cost Ratio

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$45,980,000	\$1,441,000	32:1
State	\$2,479,000	\$221,000	11:1
Grand Total	\$48,459,000	\$1,662,000	29:1

May not sum to total due to rounding.

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^{*} Discounted at 2%



APPLICATION SUMMARY

DATE:	January 19, 2021	

APPLICANT: 441 East LLC

415 Park Avenue Rochester, NY 14607

PROJECT LOCATION: 441 East Avenue

Rochester, NY 14607

PROJECT SUMMARY: 441 East LLC, a real estate holding company, is

renovating an existing building in the City of Rochester for its tenant Lawley Insurance. This facility will house the administration, service teams and sales force. Lawley Insurance will create 6 new FTE's and retain its existing 54 FTE's. The \$3.6 million project is seeking a real property tax abatement, mortgage recording tax and sales

tax exemption. The cost benefit ratio is 17:1.

PROJECT AMOUNT: \$3,635,000 Lease/Leaseback with Abatement

\$57,600 Sales Tax Exemption

\$24,000 Mortgage Recording Tax Exemption

JOBS: EXISTING: 54 FTEs

NEW: 6 FTEs 6 FTEs

Public Hearing Date: January 15, 2021

BENEFIT TO INCENTIVE RATIO: 17:1

SEQR: INTERNAL RENOVATIONS ONLY; SEQR PROCESS COMPLETE.

ELIGIBILITY:REHABILITATION OF EXISTING COMMERCIAL BUILDING VACANT

FOR A LONG TIME

APPROVED PURPOSE: JOB CREATION

Cost-Benefit Analysis for 441 East LLC

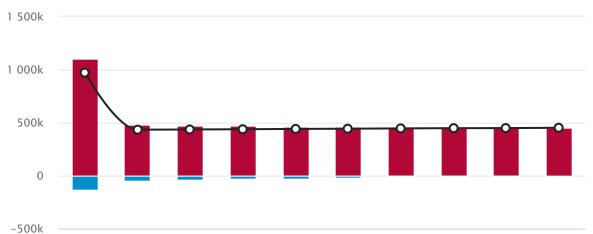
Prepared by COMIDA using InformAnalytics

Executive Summary

INVESTOR TOTAL INVESTED LOCATION TIMELINE
441 East LLC \$3.6 Million 441 East Avenue, Rochester, NY 14607

F1 FIGURE 1

Discounted* Net Benefits for 441 East LLC by Year



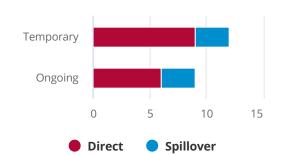
Year2 Year3 Year4 Year5 Year6 Year7 Year8 Year9 Year10

Benefits Costs •• Net Benefits

F2 FIGURE 2

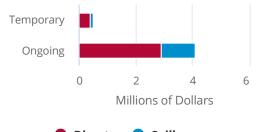
Year1

Total Jobs





Total Payroll



Discounted at 2%

DirectSpillover

Total Net Benefits: \$4,960,000

Proposed Investment

441 East LLC proposes to invest \$3.6 million at 441 East Avenue, Rochester, NY 14607 over 10 years. COMIDA staff summarize the proposed with the following: Building renovation for Lawley Insurance in the City of Rochester.



TABLE 1

Proposed Investments

Description	Amount
CONSTRUCTION SPENDING	
ST Renovation	\$1,195,000
OTHER SPENDING	
Building	\$2,350,000
Soft Costs	\$90,000
Total Investments	\$3,635,000
Discounted Total (2%)	\$3,635,000



Location of Investment



Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by COMIDA. The report calculates the costs and benefits for specified local taxing districts over the first 10 years, with future returns discounted at a 2% rate.



TABLE 2

Estimated Costs or Incentives

COMIDA is considering the following incentive package for 441 East LLC.

Description	Nominal Value	Discounted Value*
Property Tax Exemption	\$244,000	\$232,000
Sales Tax Exemption	\$57,000	\$57,000
Mortage Recording Tax Exemption	\$24,000	\$24,000
Total Costs	\$325,000	\$313,000

^{*} Discounted at 2%



State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$3,934,000	\$1,438,000	\$5,372,000
To Private Individuals	\$3,591,000	\$1,420,000	\$5,011,000
Temporary Payroll	\$441,000	\$139,000	\$580,000
Ongoing Payroll	\$3,150,000	\$1,281,000	\$4,431,000
To the Public	\$343,000	\$18,000	\$361,000
Property Tax Revenue	\$299,000	N/A	\$299,000
Temporary Sales Tax Revenue	\$5,000	\$2,000	\$7,000
Ongoing Sales Tax Revenue	\$39,000	\$16,000	\$55,000
STATE BENEFITS	\$216,000	\$82,000	\$298,000
To the Public	\$216,000	\$82,000	\$298,000
Temporary Income Tax Revenue	\$20,000	\$7,000	\$26,000
Ongoing Income Tax Revenue	\$151,000	\$57,000	\$209,000
Temporary Sales Tax Revenue	\$6,000	\$2,000	\$7,000
Ongoing Sales Tax Revenue	\$40,000	\$16,000	\$56,000
Total Benefits to State & Region	\$4,150,000	\$1,520,000	\$5,671,000
Discounted Total Benefits (2%)	\$3,867,000	\$1,405,000	\$5,273,000



Benefit to Cost Ratio

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$4,996,000	\$276,000	18:1
State	\$276,000	\$37,000	8:1
Grand Total	\$5,273,000	\$313,000	17:1

May not sum to total due to rounding.

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^{*} Discounted at 2%



APPLICATION SUMMARY

DATE: January 19, 2021	
APPLICANT:	300 Trade Court Holdings LLC 300 Trade Court Rochester, NY 14624
PROJECT LOCATION:	300 Trade Court Rochester, NY 14624
PROJECT SUMMARY:	300 Trade Court Holdings LLC, a real estate holding company, is constructing a new 27,000 sq foot facility in the Town of Chili for its tenant Nowave, a related entity. Nowave, is relocating from its current facility on Buell Road to this new facility to increase production of certified hemp products. Nowave a licensed NYS hemp processor, will create 7 new FTE's and retain its existing 28 FTE's. The \$4.5 million project is seeking a real property tax abatement, mortgage recording tax and sales tax exemption. The cost benefit ratio is 20:1.
PROJECT AMOUNT:	\$4,516,200 Lease/Leaseback with Abatement \$192,768 Sales Tax Exemption \$32,250 Mortgage Recording Tax Exemption
JOBS: EXISTING: NEW: REQUIREMENT:	28 FTEs 7 FTEs 3 FTEs
PUBLIC HEARING DATE:	January 15, 2021
BENEFIT TO INCENTIVE RATIO:	20:1
SEQR:	REVIEWED AND PROCESS IS COMPLETE.

MANUFACTURER

JOB CREATION

ELIGIBILITY:

APPROVED PURPOSE:

Cost-Benefit Analysis for 300 Trade Court Holdings LLC

Prepared by COMIDA using InformAnalytics

Executive Summary

INVESTOR TOTAL INVESTED LOCATION TIMELINE

300 Trade Court \$4.5 Million 300 Trade Court, Rochester, NY 14624

F1 FIGURE 1

Discounted* Net Benefits for 300 Trade Court Holdings LLC by Year



Proposed Investment

300 Trade Court Holdings LLC proposes to invest \$4.5 million at 300 Trade Court, Rochester, NY 14624 over 10 years.

COMIDA staff summarize the proposed with the following: New building in the Town of Chili



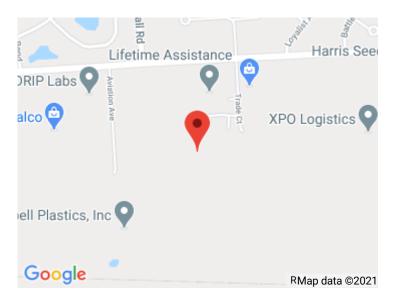
Proposed Investments

Description	Amount
CONSTRUCTION SPENDING	
New facility	\$4,116,000
OTHER SPENDING	
Land	\$400,000
Total Investments	\$4,516,000
Discounted Total (2%)	\$4,516,000

May not sum to total due to rounding.



Location of Investment



Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by COMIDA. The report calculates the costs and benefits for specified local taxing districts over the first 10 years, with future returns discounted at a 2% rate.



TABLE 2

Estimated Costs or Incentives

COMIDA is considering the following incentive package for 300 Trade Court Holdings LLC.

Description	Nominal Value	Discounted Value*
Property Tax Exemption	\$666,000	\$632,000
Sales Tax Exemption	\$189,000	\$189,000
Mortage Recording Tax Exemption	\$32,000	\$32,000
Total Costs	\$887,000	\$854,000

^{*} Discounted at 2%



State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$5,894,000	\$11,226,000	\$17,120,000
To Private Individuals	\$5,018,000	\$11,088,000	\$16,106,000
Temporary Payroll	\$1,518,000	\$480,000	\$1,998,000
Ongoing Payroll	\$3,500,000	\$10,608,000	\$14,108,000
To the Public	\$876,000	\$138,000	\$1,014,000
Property Tax Revenue	\$814,000	N/A	\$814,000
Temporary Sales Tax Revenue	\$19,000	\$6,000	\$25,000
Ongoing Sales Tax Revenue	\$44,000	\$132,000	\$176,000
STATE BENEFITS	\$299,000	\$682,000	\$982,000
To the Public	\$299,000	\$682,000	\$982,000
Temporary Income Tax Revenue	\$68,000	\$23,000	\$91,000
Ongoing Income Tax Revenue	\$168,000	\$519,000	\$687,000
Temporary Sales Tax Revenue	\$19,000	\$6,000	\$25,000
Ongoing Sales Tax Revenue	\$44,000	\$134,000	\$179,000
Total Benefits to State & Region	\$6,194,000	\$11,909,000	\$18,102,000
Discounted Total Benefits (2%)	\$5,879,000	\$10,954,000	\$16,833,000



Benefit to Cost Ratio

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$15,924,000	\$747,000	21:1
State	\$909,000	\$106,000	9:1
Grand Total	\$16,833,000	\$854,000	20:1

May not sum to total due to rounding.

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^{*} Discounted at 2%



APPLICATION SUMMARY

DATE:	January 19, 2021	

APPLICANT: USRE Manitou, LLC

9830 Colonnade Boulevard, Suite 600

San Antonio, TX 78230

Project Location: 2600 Manitou Road

Rochester, NY 14624

PROJECT SUMMARY: USRE Manitou, LLC, a real estate holding company, is

constructing a new 2.6 million sq foot warehouse/distribution facility to be leased to Amazon.com Services LLC in the Town of Gates. The Town of Gates is supportive of the project. The \$412 million project is seeking a custom real property tax abatement, mortgage recording tax and sales tax exemption. Amazon.com Services LLC will create 1,000 FTE's and invest approximately \$100 million in material handling equipment

and machinery. The cost benefit ratio is 8:1.

PROJECT AMOUNT: \$412,000,000 Lease/Leaseback with Custom Abatement

\$25,520,000 Sales Tax Exemption

\$1,989,000 Mortgage Recording Tax Exemption

JOBS: EXISTING: 0 FTES
New: 1000 FTES

NEW: 1000 FTEs REQUIREMENT: 500 FTEs

PUBLIC HEARING DATE: January 15, 2021

BENEFIT TO INCENTIVE RATIO: 8:1

SEQR: REVIEWED AND PROCESS IS COMPLETE.

ELIGIBILITY:NEW COMMERCIAL CONSTRUCTION WITH INCREASE TO THE TAX

BASE

APPROVED PURPOSE: JOB CREATION

Cost-Benefit Analysis for USRE Manitou, LLC

Prepared by COMIDA using InformAnalytics

Executive Summary

USRE Manitou, LLC \$412.0 Million 2600 Manitou Road, Rochester, NY 14624

F1 FIGURE 1

Discounted* Net Benefits for USRE Manitou, LLC by Year

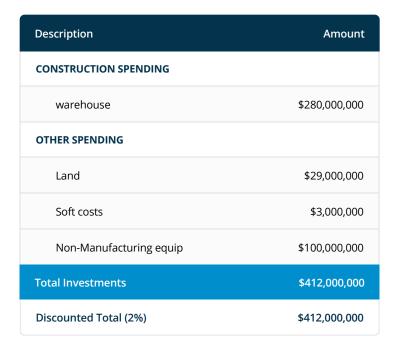


Proposed Investment

USRE Manitou, LLC proposes to invest \$412.0 million at 2600 Manitou Road, Rochester, NY 14624 over 15 years. COMIDA staff summarize the proposed with the following: New distribution facility



Proposed Investments





Location of Investment



Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by COMIDA. The report calculates the costs and benefits for specified local taxing districts over the first 15 years, with future returns discounted at a 2% rate.



TABLE 2

Estimated Costs or Incentives

COMIDA is considering the following incentive package for USRE Manitou, LLC.

Description	Nominal Value	Discounted Value*
Property Tax Exemption	\$107,497,000	\$97,030,000
Sales Tax Exemption	\$25,249,000	\$25,249,000
Mortage Recording Tax Exemption	\$1,989,000	\$1,989,000
Total Costs	\$134,735,000	\$124,268,000

^{*} Discounted at 2%



State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$980,002,000	\$33,075,000	\$1,013,077,000
To Private Individuals	\$913,262,000	\$32,669,000	\$945,931,000
Temporary Payroll	\$103,262,000	\$32,669,000	\$135,931,000
Ongoing Payroll	\$810,000,000	\$0	\$810,000,000
To the Public	\$66,740,000	\$406,000	\$67,147,000
Property Tax Revenue	\$55,377,000	N/A	\$55,377,000
Temporary Sales Tax Revenue	\$1,285,000	\$406,000	\$1,691,000
Ongoing Sales Tax Revenue	\$10,078,000	\$0	\$10,078,000
STATE BENEFITS	\$56,676,000	\$1,981,000	\$58,657,000
To the Public	\$56,676,000	\$1,981,000	\$58,657,000
Temporary Income Tax Revenue	\$4,624,000	\$1,568,000	\$6,191,000
Ongoing Income Tax Revenue	\$40,487,000	\$0	\$40,487,000
Temporary Sales Tax Revenue	\$1,308,000	\$414,000	\$1,721,000
Ongoing Sales Tax Revenue	\$10,258,000	\$0	\$10,258,000
Total Benefits to State & Region	\$1,036,678,000	\$35,056,000	\$1,071,735,000
Discounted Total Benefits (2%)	\$915,153,000	\$35,056,000	\$950,210,000



Benefit to Cost Ratio

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$898,634,000	\$110,869,000	8:1
State	\$51,576,000	\$13,399,000	4:1
Grand Total	\$950,210,000	\$124,268,000	8:1

May not sum to total due to rounding.

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^{*} Discounted at 2%