



COUNTY OF MONROE  
**COMIDA**  
INDUSTRIAL DEVELOPMENT AGENCY



# NYS ONLINE PLANROOM SERVICE ADVANTAGE

## COMIDA PARTNERSHIP FOR LOCAL LABOR

County of Monroe Industrial Development Agency (COMIDA) has partnered with Builders Exchange of Rochester (ROBEX) to encourage the use of the local workforce on local projects. Projects \$5 million and greater receiving benefits from COMIDA are required to list their project for bid on ROBEX's Online Planroom. Whether you have a General Contractor already selected who would benefit from contracting local specialty sub-contractors, or are looking for qualified General Contractors, the ROBEX Planroom offers the flexibility to solicit for the types of bids your project needs. The ROBEX Planroom gives you access to a stable and skilled workforce that helps the project finish on time and on budget. By hiring NYS licensed contractors you are ensuring that workers receive family-supporting wages and benefits.

## ROCHESTER WORKFORCE BY THE NUMBERS

- Over 16,000 Construction Workers in Rochester
- 18 Building and Construction Trade Unions representing 10,000 Construction Workers in the Greater Rochester Finger Lakes Region
- Over 100 NYS Certified M/WBE Construction Firms
- Dozens of Nationally-Acclaimed Construction, Engineering and Architectural Firms



## LOCAL LABOR ADVANTAGE

There are numerous benefits to hiring locally. What we hear the most from owners is that they saved in labor costs and were able to stay on - or ahead of - schedule by hiring local contractors for all or part of their work. Additionally, you also have the opportunity to show yourself as a leader in the community as you invest in the same community that you will be hiring from and who will be your biggest advocate along your business's journey for years to come.

## NYS ONLINE PLANROOM

ROBEX Online Planroom hosts both public and private bids, soliciting to our network of hundreds of qualified local contractors, including M/WBE and SDVOB contractors as well as architectural and engineering firms. Each listing gives contractors detailed information about bid instructions, pre-bid meetings, and project specifications to ensure all the requirements of the Owner, Design Team, and/or Construction Manager are met and clearly visible. Addenda are promptly updated and interested contractors receive daily notifications on any project changes. Whether you are looking for an RFP, Contract Manager, General Contractor, or Subcontractors, the ROBEX Online Planroom will help you achieve your hiring goals and find the type of contractors you need.

## TYPES OF PROJECT LISTINGS

- **RFP's, Requests for Proposals:** You've picked your location for your new enterprise and now you want to nail down the specifics of a design. Our planroom hosts both Contractors and Architectural and Engineering Firms, so you can request proposals for design work from our region's award-winning local and national firms. Explore the full talents of our industry and benefit from those who know our region best by requesting design or consulting work from our local AE firms.
- **Pre-Bid:** Do you have a project in the design phase that isn't quite ready for construction bids? We can list those as pre-bid so that contractors know to keep a look out in the coming months.
- **Regular Project Bidding:** Are you looking for qualified General Contractors or Construction Managers for your project? You can list the project in our planroom so you can rest assured knowing you can review bids from multiple, qualified, local contractors that can handle your project scope and size.
- **Subcontractor Bids Only:** Do you have a General Contractor/Construction Manager lined up but are interested in seeing how you can save time and money by hiring local specialty subcontractors to handle aspects of the project? By listing your project in the planroom you are able to specify what types of specialties or supplies you need. You can also request MBE, WBE, or SDVOB contractors as well!

## HOW TO SUBMIT PROJECTS

ROBEX Online Planroom has an easy file transfer portal for your Designer or Contract Manager to send project advertisements, RFP's, plans, and specifications easily and securely. Ready to get started?  
Email: **Kim Gaylord at [kim@robex.com](mailto:kim@robex.com)**

[www.robex.com/planroom](http://www.robex.com/planroom)

