ORGANIZATION

COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY (COMIDA)

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### 2014 Projects and Investments

<table>
<thead>
<tr>
<th>Projects</th>
<th>31</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment</td>
<td>$197 million</td>
</tr>
<tr>
<td>Jobs Retained</td>
<td>2,169</td>
</tr>
<tr>
<td>Jobs to be Created</td>
<td>425</td>
</tr>
</tbody>
</table>

- Morgan Hard Road  $24 million
- Clinton Court     $21 million
- Pictometry        $13 million
2014 Projects by Municipality

- City of Rochester: 38%
- Towns/Villages: 28%
- Henrietta: 16%
- Webster: 12%
- Penfield: 6%
## Benefits to Incentives 2004 – 2014

<table>
<thead>
<tr>
<th>Benefits</th>
<th>Incentives</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>$921 million</td>
<td>$243 million</td>
<td>4:1</td>
</tr>
</tbody>
</table>

![Diagram showing the comparison between benefits and incentives]
COMMUNITY BENEFITS
2004 - 2014

- Investment by Monroe County Companies
  - $5.1 billion
- Increase in Employment
  - 19,258
- Construction Jobs
  - 19,153
- Increase in Property Tax Revenue
  - $275 million
PROJECTS
100 Thruway Park Drive, Henrietta
4 Acres – Vacant Land
Real Property Taxes (10 years) $62,070

2003 Project: 30,000 SF $1,500,000

2014 Project: 23,000 SF Expansion $1,557,000
Real Property Taxes (10 years) $512,101
200 Park Center, Henrietta

5 Acres – 28,000 SF

Real Property Taxes (10 years) $300,071

48,000 SF Expansion $6,500,000

Real Property Taxes (10 years) $1,081,584
1967 - 2 employees in the basement
1970 - Bennington Street
1976 - Emerson Street 25,000 SF
1986 - Expansion 48,000 SF
2014 - Expansion 68,000 SF

2014 - 117 Employees in 68,000 SF
Before: $721,624
After: $1,147,350
Increase: $425,726
Hart’s Local Grocers

Rochester Local Capital converting former 42,000 SF auto repair shop to full service grocer / $4 million investment

Before: $210,176  After: $338,362  Increase: $128,186
UNITHER

Renovation & upgrading of 575,000 SF facility / $15.7 million investment

Strasenburgh Laboratories began pharmaceutical manufacturing in the 1950s

Multiple owners 1969-2013
Pennwalt Laboratories
Fisons PLC
Rhône-Poulenc Rorer
Medeva PLC
Celltech PLC
UCB

Unither Pharmaceuticals (Acquired from UCB October 2013)

Manufacturing Equipment: $13.7 million Building Improvements: $ 2 million
The Alexandrian - Before
Mark IV Construction renovation 55,400 SF building in the City / $8 million investment
The Alexandrian - After
Mark IV Construction renovation 55,400 SF building in the City / $8 million investment

Before: $388,433
After: $1,394,490
Increase: $1,006,057
Button Lofts - Before

DHD Ventures converting vacant warehouse building into 3 town homes & 36 loft apartments

$6 million investment
Button Lofts - After

DHD Ventures converting vacant warehouse building into 3 town homes & 36 loft apartments

$6 million investment

Before: $45,830
After: $632,617
Increase: $586,788
COMMUNITY PARTNERSHIPS
ACCOLADES FOR ROCHESTER

Forbes

#1 Best Place to Buy a Home

Newsweek & The Daily Beast

America’s 10th Smartest City

Ten Schools in Top 3% of “America’s Best High Schools”

The Atlantic

One of 35 “U.S. Innovation Hubs”

7th “Brainiest City in America”

Business Insider

13th “Most Innovative City in the U.S.”

Kiplinger

Best City in U.S. for Commuters

5th Best City for Families

Fast Company

One of Ten “Underrated Hotbeds of American Innovation”

techie.com

One of “Ten Most Unexpected Cities for High-Tech Innovation”

msn

#1 Most Livable Bargain Market

The Street

Ranked Among “10 Cities Poised for Greatness”

Bloomberg Businessweek

Ranked Among “America’s 50 Best Cities”

3rd Best Economy in the U.S.

13th Biggest Patent-Generating Metro

Brookings Institution

#18 Among “The World’s Leading Science Cities”

Scientific Reports

2nd Least Stressed Out City

CNN Money

“Safest Weather City in the Northeastern U.S.”

COMIDA

County of Monroe Industrial Development Agency
Last Year
2015 and Beyond