



MCIDC

Full Board Meeting & Annual Board Report

December 9, 2014



2014 Highlights

New Programs

❖ Helmets to Hardhats

- ✓ awarded \$21,000 to 17 Veterans
- ✓ \$1,500 bonus to Veterans who successfully complete trade apprenticeship or \$500 to one already certified

❖ 50th Year Anniversary Loan

- ✓ Two Loans
- ✓ \$650,000 Investment / \$260,000 Advanced
- ✓ Five Projected New Jobs

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2014 Activities

SBA 504 Loans	Bonds	Loans
Stokes Acupuncture, PLLC	Roberts Wesleyan College	Retrotech
Comprehensive Mold Management	St. John Fisher College	Northern Air
Crane Dental Laboratory, Inc.	MCC Association	RocCera
Turning Point Tool, LLC	St. Ann's	
Calkins Technical Products, Inc.		
Graphic Applications II, Inc.		
Gary L. Giangreco, DDS, PC		
Erie Canal Animal Hospital		
Royal Car Wash Greece, LLC		
Superior Technology, Inc.		
Lawrence Giangreco, DDS, PC		



2014 Highlights

SBA Portfolio Growth

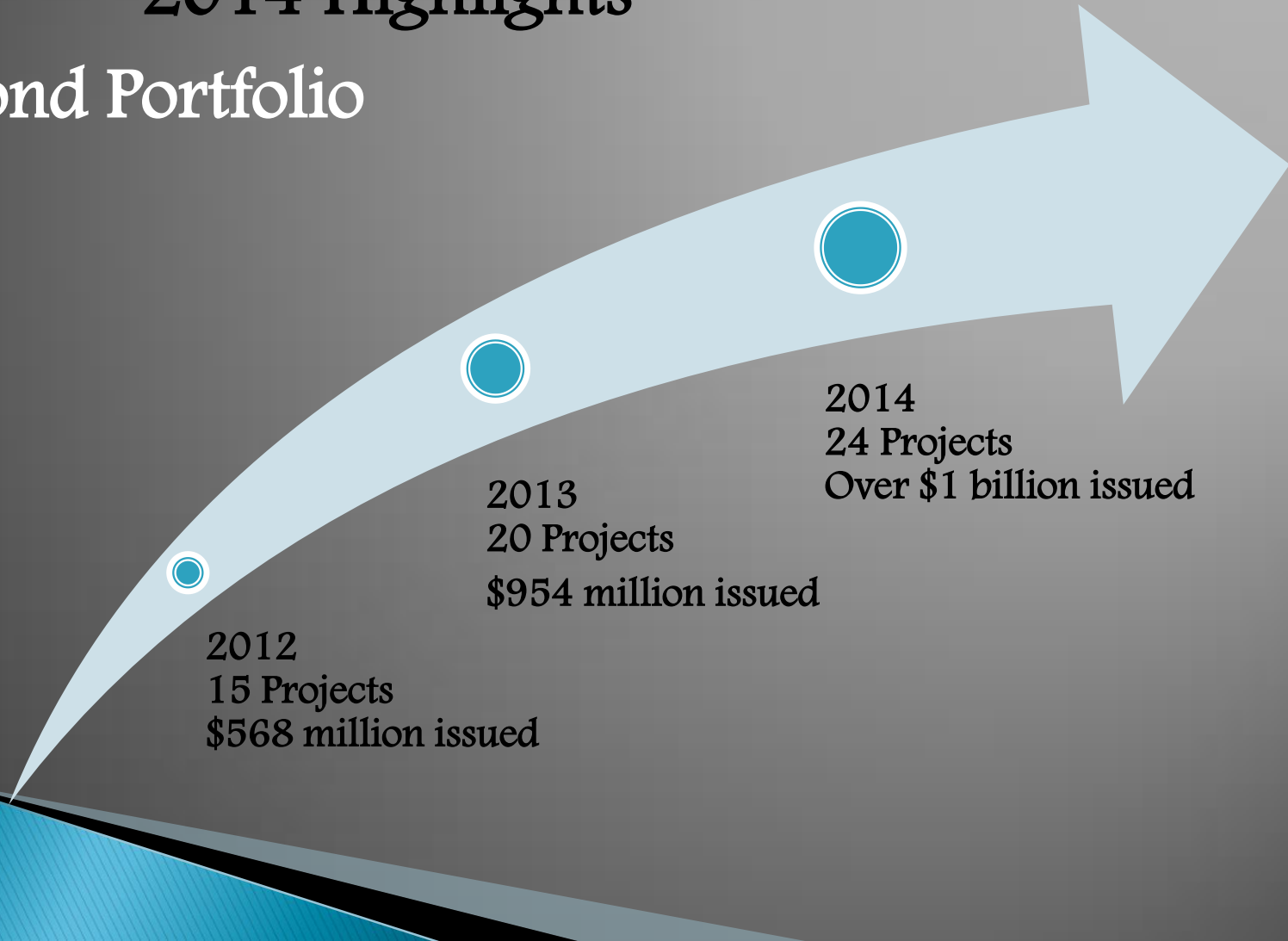


SBA Portfolio Quality ~#1 Ranking
Over 89% of loans rated lower risk



2014 Highlights

Bond Portfolio





MCIDC Programs 2000 ~ 2014

Investment by 800 Companies	\$166 million
Jobs Projected	2,730
Jobs Created	8,314
Total Rewards	\$5.8 million



Caulkins Technical Products

- SBA 504: \$167,000
- Total Project Cost: \$400,000
- Acquisition of Existing Facility
- Jobs at Application: 8 FTE
- Jobs to be Created: 3 FTE



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Comprehensive Mold Management LLC

- SBA 504: \$135,000
- Total Project Cost: \$337,500
- Acquisition and Renovation of existing building
- Jobs at Application: 10 FTE
- Current Jobs: 13 FTE





Life Solutions Psychotherapy

- SBA 504: \$270,000
- Total Project Cost: \$650,000
- Construction of New Facility
- Jobs at application: 1 FTE (owner) with 7 contract therapists
- Current Jobs: 3 FTE (owner and support staff) with 9 contract therapists



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Ridge Cabinet and Showcase, Inc.

- SBA 504: \$198,000
- Total Project Cost: \$474,000
- Acquisition, Renovation and Expansion of Existing Facility
- Jobs at application: 20 FTE
- Current Jobs: 23 FTE



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RocCera, LLC

- MCIDC RLF 50: \$80,000
- Total Project Cost: \$200,000
- Acquisition of Equipment
- Jobs at Application: 11 FT, 4 PT (First assistance in 2008: 2 FT 12 PT)
- Current Jobs: 12 FT, 4 PT

RocCera



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Stokes Acupuncture, LLC

- SBA 504: \$135,000
- Total Project Cost: \$321,000
- Acquisition and Renovation Existing Facility
- Jobs at Application: 1 FTE
- Current Jobs: 2 FTE



Monroe County Economic Development Staff

Judy Seil	Director of Planning & Development	753-2020
Lydia Birr	Economic Development Specialist	753-2018
Sharon Keefe	Economic Development Specialist	753-2023
Mary Lynne Hahn	Credit Analyst	753-2016

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