

APPLICATION FOR ASSISTANCE

Each applicant seeking assistance must complete this application and provide required supplemental forms/documentation.

Please answer all questions. Use "None" or "Not Applicable" where necessary. Information in this application may be subject to public review under New York State Law, except for information that is considered deniable by the Freedom of Information Law. This form is available at www.monroecountybusiness.org/application.

Please send completed application via email to EconomicDevelopment@monroecounty.gov. A non-refundable application fee of \$350.00 is required. Please see page 12 for additional information on costs and fees.

APPLICANT

E-Mail:

Applicant Information

В. **Applicant's Legal Counsel** CPP & Conifer Realty (to be formed single

purpose entity controlled by CPP & Conifer Realty) Name: Name: Eleor Cohen

11921 Freedom Drive, Suite 860 Address: Firm: Levitt & Boccio, LLP Reston, VA 20190 City/State/Zip: Address: 423 W 55th St, 8th Floor

TBD Tax Id No .:

City/State/Zip: New York, NY 10019 John Fraser (w/ CPP Co-Dev) Contact Name:

212-801-3763 Telephone: Director Title:

Email: ecohen@levittboccio.com 781-475-2457

Telephone: jfraser@cpp-housing.com

Matthew Carrigg (co-counsel) Name: Nixon Peabody LLP

Firm:

Michael Birkby (w/ Conifer Co-Developer) Contact Name: 1300 Clinton Square Address: Sr. Project Manager Title:

Rochester, NY 14604-1792 Telephone: 585-455-7106 City/State/Zip:

585-263-1214 Telephone: E-Mail: mbirkby@coniferllc.com

mcarrigg@nixonpeabody.com Email:

C. Owners of Applicant Company (must total 100%). If an LLC, LP or similar, all members/partners must be listed

Corporate Title

To be formed single purpose entity GP controlled by 0.01 %

> **CPP & Conifer Realty** General Partner

TBD Holding Entity SLP / Holding Entity 99.99 %



II. PROJECT

A.	Address of proposed project facility Address: 125 St. Paul Street	D. F	Proposed User(s)/Tenant(s) of the Facility If there are multiple Users/Tenants, please attach additional pages				
	Tax Map Parcel Number: 106.79-1-64		Are the user and owner related entities? ☑Yes ☐No				
	City/Town/Village: Rochester		Company Name:				
	School District: Monroe	_	Address:				
	Zip: 14604 Current Legal Owner of Property:	_	City/State/Zip:				
			Tax ID No:				
	Andrews Terrace, LLC	Contact Name:	Contact Name:				
			Title:				
			Telephone:				
			Email:				
B. Benefits Requested (Check all that apply) ☑ Sales Tax Exemption			% of facility to be occupied by user/tenant				
			to or lating to be described by additionant				
Ū	☐ Mortgage Recording Tax Exemption						
☑ Real Property Tax Abatement		E.	Owners of User/Tenant Company (must total 100%)				
V	☐ Industrial Revenue Bond Financing		If an LLC, LP or similar, all members/partners must be listed Name				
			Marile				
C. Description of project (check all that apply)							
	lew Construction		%				
√ E	Existing Facility		%				
	☑ Acquisition☐ Expansion	_					
☑ F	Renovation/Modernization	F.	Project Timeline				
$\Box A$	acquisition of machinery/equipment	r.	Proposed Date of Acquisition: May 2023				
	ther (specify)		Proposed Commencement Date of Construction: July 2023 Anticipated Completion Date: December 2025				
		GC: Conifer-LeChase Construction, LLC					



II.PROJECT (cont'd)

H.

mortgage recording tax exemption, there would be substantially more development expenses which would likewise make the project infeasible. The real property tax abatement is also critical as the amount of supportable debt proceeds would be greatly diminished if the project were not able to secure an abatement which would also make it financially infeasible. Furthermore, the property suffers from deferred maintenance, outdated building systems and water infiltration which is putting the structural integrity of the balconies, cross-bridges and parking structure at risk. Without the rehab which the financial assistance from COMIDA will allow, the property is at risk of losing its certificate of occupancy. J. State Environmental Quality Review (SEQR) Act Commodification of the New York State Environmental Quality Review (SEQR). Does the proposed project require discretionary permit, lie or other type of approval by the state or local municipality Pegative "YES Include a copy of any SEQR documents related this Project including Environmental Assessment For Final Determination, Local Municipality Negative	Would the project be undertaken without financial assistance from the Agency? ☐Yes ☑ No	I. Are other facilities or related companies located within New York State?
COMIDA, the property would not be able to get as-of-right 4% Low Income Housing Tax Credits from NYSHFA and would therefore be financially infeasible. Furthermore, without a sales tax exemption on construction materials as well as the mortgage recording tax exemption, there would be substantially more development expenses which would likewise make the project infeasible. The real property tax abatement is also critical as the amount of supportable debt proceeds would be greatly diminished if the project were not able to secure an abatement which would also make it financially infeasible. Furthermore, the property suffers from deferred maintenance, outdated building systems and water infiltration which is putting the structural integrity of the balconies, cross-bridges and parking structure at risk. Without the rehab which the financial assistance from COMIDA will allow, the property is at risk of losing its certificate of occupancy. J. State Environmental Quality Review (SEQR) Act Com COMIDA, in granting assistance to the Applicant, is required to proposed project require discretionary permit, li or other type of approval by the state or local municipalit this Project including Environmental Assessment For Final Determination, Local Municipality Negative	Please explain why financial assistance is necessary.	□Yes ☑ No
cross-bridges and parking structure at risk. Without the rehab which the financial assistance from COMIDA will allow, the property is at risk of losing its certificate of occupancy. J. State Environmental Quality Review (SEQR) Act Com COMIDA, in granting assistance to the Applicant, is requicomply with the New York State Environmental Quality R Act (SEQR). Does the proposed project require discretionary permit, lift or other type of approval by the state or local municipalit this Project including Environmental Assessment For Final Determination, Local Municipality Negative	Without an issuance of tax-exempt bond from COMIDA, the property would not be able to get as-of-right 4% Low Income Housing Tax Credits from NYSHFA and would therefore be financially infeasible. Furthermore, without a sales tax exemption on construction materials as well as the mortgage recording tax exemption, there would be substantially more development expenses which would likewise make the project infeasible. The real property tax abatement is also critical as the amount of supportable debt proceeds would be greatly diminished if the project were not able to secure an abatement which would also make it financially infeasible. Furthermore, the property suffers from deferred maintenance, outdated building systems and water infiltration which is	Will the Project result in the removal of an industrial or manufacturing plant of the Project occupant from one area of the state to another area of the state? ☐Yes ☑ No Will the Project result in the abandonment of one or more plants or facilities of the Project occupant located within the state? ☐Yes ☑ No If Yes to either question, explain how the Agency's Financial Assistance is required to prevent the Project from relocating out of the State, or is reasonably necessary to preserve the Applicant or User's competitive position in its respective
COMIDA, in granting assistance to the Applicant, is required comply with the New York State Environmental Quality Ract (SEQR). Does the proposed project require discretionary permit, life or other type of approval by the state or local municipality. YES - Include a copy of any SEQR documents related this Project including Environmental Assessment For Final Determination, Local Municipality Negative.	cross-bridges and parking structure at risk. Without the rehab which the financial assistance from COMIDA will allow, the property is at risk of losing	
Does the proposed project require discretionary permit, li or other type of approval by the state or local municipality YES - Include a copy of any SEQR documents related this Project including Environmental Assessment For Final Determination, Local Municipality Negative		COMIDA, in granting assistance to the Applicant, is required to comply with the New York State Environmental Quality Review
this Project including Environmental Assessment Fo		Does the proposed project require discretionary permit, license or other type of approval by the state or local municipality?
Decialation, etc.		this Project including Environmental Assessment Form,
☑ NO		☑ NO



II.PROJECT (cont'd)

NAICS Code: 531311

K.	DESCRIPTION OF THE PROJECT AND BACKGROUND ON USER(S) OF THE FACILITY

Andrews Terrace is a 526-unit multifamily community in Rochester, NY with a 496-unit project-base
Section 8 HAP contract. Originally built in 1975, the property underwent a LIHTC-financed rehab in

Section 8 HAP contract. Originally built in 1975, the property underwent a LIHTC-financed rehab in 2007. This downtown Rochester property, located on the Genesee River, consists of a 22-story elevatored building, a connected 19-story elevatored building, and a connected 2-story parking structure.

Co-developers Conifer Realty and Community Preservation Partners, propose to undertake a LIHTC-financed acquisition and rehabilitation of Andrews Terrace. The planned execution is for the property to be purchased in May 2023. Concurrently, the development team would request a rent adjustment and 20-year renewal to the Project-based Section 8 HAP contract from HUD; an issuance of Tax-Exempt Private Activity Bonds, sales tax exemption, mortgage recording fees exemption and a Payment-in-Lieu of Taxes Agreement (PILOT – 10% of shelter rents) from the County of Monroe Industrial Development Authority (COMIDA); and 4% Low Income Housing Tax Credits (LIHTC) from New York State Division of Housing and Community Renewal (NYSHCR). The to-be-formed Limited Partnership would acquire the property from the bridge-holding entity in July 2023 and at closing we would then undertake a meaningful rehabilitation of the property.

Rehabilitation of the property will be tenant-in-place (occupied) renovation and is expected to take 24-30 months to complete. Scope of work for the rehabilitation includes addressing masonry, waterproofing, and structural issues at the balconies, bridges, and parking structure, renovation of dwelling units (new kitchens, bathrooms, flooring, lighting, etc.), common areas (paint and lighting), building systems (waste line repairs/replacement; HVAC upgrades, elevator upgrades, etc.), exterior work (brick masonry repairs, painting, balcony upgrades, roof replacement, etc.) and site work (parking garage repairs (mill, repave, re-stripe), exterior amenities. etc). There will also be substantial upgrades to the accessibility of the property with ADA unit conversions and path of travel improvements.

The anticipated relocation plan during the rehabilitation of Andrews Terrace will be similar to the approach being undertaken at Keeler Park (also a CPP and Conifer Partnership). Residents will temporarily vacate their units for approximately 3 weeks into vacant units (on-site hospitality suites) then return to their original unit upon that unit's completion. Several units will be held vacant for use as hospitality suites during the anticipated 30-month rehab period.



III. PROPERTY TAX ABATEMENT/PAYMENT IN LIEU OF TAX AGREEMENT (PILOT) **Check One:** Requirements: Applicant must commit to a 10% increase in full-time equivalent employment, measured on the existing impacted employee base, over a 3 year period. The required number of jobs is ☐ LEASEPLUS Requirements: • University and/or medical related facilities in which a 501(c)3 entity leases from a for-profit entity. Company must commit to a 10% increase in full-time equivalent employment, measured on the existing impacted employee base, over a 3 year period. The required number of jobs is ___ ☐ ENHANCED JOBSPLUS Requirements: A minimum \$15 million investment AND • A minimum of 100 new jobs ☐ GREEN JOBSPLUS Requirements: LEED® Certification – Project must be rated as Certified, Gold, Silver or Platinum by the United States Green • Building Council's Leadership in Energy and Environmental Design (LEED®) Green Building Rating System. Company must commit to a 10% increase in full-time equivalent employment, measured on the existing impacted employee base, over a 3 year period. The required number of jobs is ___ ✓ SHELTER RENT For student housing or affordable housing projects.

□ NO PROPERTY TAX ABATEMENT IS SOUGHT FOR THIS PROJECT



□ Local Tax Jurisdiction Sponsored PILOT

IV. APPLICANT PROJECT COSTS

A. Estimate the costs necessary for the construction, acquisition, rehabilitation, improvement and/or equipment of the project by the APPLICANT.

;						
	a.	Materials		a.	\$	67,291,180
I	b.	Labor		b.	\$	55,178,768
;	Sit	e Work				
(C.	Materials		C.	\$	6,729,118
(d.	Labor		d.	\$	5,393,294
•	e.	Non-Manufactur	ring Equipment	e.	\$	0
1	f.	Manufacturing E	Equipment	f.		0
Ç	g.	Equipment Furn	iture and Fixtures	g.	\$	0
ı	h.	Land and/or Bui	lding Purchase	h.	\$	105,587,707
i	i.	Soft Costs (Leg	al, Architect, Engineering) i.	\$	23,932,764
		Other (specify)	j. Financing Costs	j.	\$	60,586,772
			kReserves	k.	\$	2,643,000
			I. Developer Fee	I.	\$	30,483,203
			m	m.	\$	
		tal Project Cost ust equal Total			\$	357,825,806
В. :	Soı	urces of Funds fo	or Project Costs:			
á	a.	Tax-Exempt Ind	ustrial Revenue Bond	a.	\$	192,561,711
ŀ	b.	Taxable Industri	ial Revenue Bond	b.	\$	0
(C.	Bank Financing		C.	\$	0
(d.	Public Sources		d.	\$	0
		Identify each sta	ate and federal grant/cred	lit		
		Equity from Sa	ale LIHTC		\$	165,264,095
					\$	
					\$	
					\$	
•	e.	Equity				
		OTAL SOURCE			\$	357,825,806
	(r	nust equal Tota	I Project Costs)			
		s the applicant m ject	ade any arrangements fo	or the	e fina	ncing of this
	٧	Yes	No			
I	lf y	es, please specit	fy bank, underwriter, etc.			
	20	eyBank - Rob)2-452-4922 · bbie_lynn@k				

V. COMPLETE FOR EACH USER/TENANT THAT IS SEEKING SALES TAX EXEMPTIONS USER(S)/TENANT(S) PROJECT COSTS

Us	Jse additional sheets as necessary				
Со	mpany Name				
rel	nabilitation, improv	ecessary for the con rement, and/or equip which a sales tax ex	pin	g o	f the project by the
Es	timated Costs Eliç	gible for Sales Tax E	xen	npti	on Benefit
a.	Materials		a.	\$	
b.	Labor		b.	\$	
C.	Non-Manufactur	ing Equipment	C.	\$	
d.	Manufacturing E	quipment	d.	\$	
e.	Furniture and Fix	ktures	e.	\$	
	Other (specify):	f	_ f. \$	\$	
		g	g.	\$_	<u></u>
		h	h.	\$_	
		i	i. 3	\$_	
То	tal Project Costs	1		\$	



VI. Value of Incentives

Project name:

A. IDA PILOT Benefits: Andrews Terrace

Current Assessment15,048,000Dollar Value of New Construction & Renovation C6,729,118Estimated New Assessed Value of Project Subject21,777,118

County Tax rate/\$1,000 9.98

Local Tax Rate* Tax Rate/\$1,000

 School Tax Rate /\$1,000
 35.83

 Total Tax Rate
 45.81

PILOT	Gross	Utilities	Net rent	PILOT	(Total Before	Total PILOT
Year	Rent		before vac	%	Benefit	Payment After
1	9,415,524	574,828	8,840,696	10	% 997,609.78	884,069.60
2	9,603,834	592,073	9,011,762	10	% 1,017,561.97	901,176.16
3	9,795,911	609,835	9,186,076	10	% 1,037,913.21	918,607.61
4	9,991,829	628,130	9,363,699	10	% 1,058,671.47	936,369.93
5	10,191,666	646,974	9,544,692	10	% 1,079,844.90	954,469.20
6	10,395,499	666,383	9,729,116	10	% 1,101,441.80	972,911.61
7	10,603,409	686,375	9,917,035	10	% 1,123,470.64	991,703.46
8	10,815,477	706,966	10,108,512	10	% 1,145,940.05	1,010,851.15
9	11,031,787	728,175	10,303,612	10	% 1,168,858.85	1,030,361.21
10	11,252,423	750,020	10,502,403	10	% 1,192,236.03	1,050,240.26
11	11,477,471	772,521	10,704,950	10	% 1,216,080.75	1,070,495.05
12	11,707,021	795,696	10,911,324	10	% 1,240,402.36	1,091,132.43
13	11,941,161	819,567	11,121,594	10	% 1,265,210.41	1,112,159.38
14	12,179,984	844,154	11,335,830	10	% 1,290,514.62	1,133,583.00
15	12,423,584	869,479	11,554,105	10	% 1,316,324.91	1,155,410.50
16	12,672,056	895,563	11,776,492	10	% 1,342,651.41	1,177,649.23
17	12,925,497	922,430	12,003,067	10	% 1,369,504.44	1,200,306.66
18	13,184,007	950,103	12,233,904	10	% 1,396,894.53	1,223,390.36
19	13,447,687	978,606	12,469,081	10	% 1,424,832.42	1,246,908.06
20	13,716,641	1,007,964	12,708,676	10	% 1,453,329.07	1,270,867.62
21	13,990,973	1,038,203	12,952,770	10	% 1,482,395.65	1,295,277.01
22	14,270,793	1,069,349	13,201,443	10	% 1,512,043.56	1,320,144.34
23	14,556,209	1,101,430	13,454,779	10	% 1,542,284.43	1,345,477.88
24	14,847,333	1,134,473	13,712,860	10	% 1,573,130.12	1,371,286.01
25	15,144,280	1,168,507	13,975,773	10	% 1,604,592.72	1,397,577.26
26	15,447,165	1,203,562	14,243,603	10	% 1,636,684.58	1,424,360.29
27	15,756,108	1,239,669	14,516,439	10	% 1,669,418.27	1,451,643.94
28	16,071,231	1,276,859	14,794,371	10	% 1,702,806.63	1,479,437.15
29	16,392,655	1,315,165	15,077,490	10	% 1,736,862.77	1,507,749.03
30	16,720,508	1,354,620	15,365,888	10	% 1,771,600.02	1,536,588.85

40,471,112.39 35,462,204.23

B. Sales Tax Exemption Benefit:

Estimated value of Sales Tax exemption for faculty construc \$5,921,623

Estimated duration of Sales Tax exemption: 12/31/2025

C. Mortgage Recording Tax Exemption Benefit:

Estimated Value of Mortgage Recording Tax exemption: \$1,444,500

D. Industrial Revenue Bond Benefit

IRB inducement amount, if required: \$ 193,000,000

E. Percentage of Project Costs financed form Public Sector sources:

Total Value of Incentives: 12,375,031 3.46%

Sources of Funds (Section IV.B.) 357,825,806

^{**} All estimates are based on current tax rates.

VII. PROJECTED EMPLOYMENT

Complete for each Applicant or User/Tenant

Company Name: TBD c/o Community Preservation Partners

Applicant: or User/Tenant:

Applicant/Tenant creating jobs must submit most recent NYS-45 or equivalent.

	Current # of jobs at proposed project location or to be relocated to project location	IF FINANCIAL ASSISTANCE IS GRANTED – project the number of FTE and PTE jobs to be RETAINED	IF FINANCIAL ASSISTANCE IS GRANTED – project the number of FTE and PTE jobs to be CREATED upon THREE Years after Project completion	Estimate number of residents of the Labor Market Area in which the Project is located that will fill the FTE and PTE jobs to be created upon THREE Years after Project Completion **
Full time (FTE)	9	9	1	1
Part Time (PTE)	1	1	0	0
Total	9.5	9.5	1	1

^{**} For purposes of this question, please estimate the number of FTE and PTE jobs that will be filled, as indicated in the third column, by residents of the Labor Marker Area, in the fourth column. The Labor Marker Area includes: Monroe County, Orleans County, Genesee County, Wyoming County, Livingston County, Ontario County, Wayne County, Yates County, and Seneca County chosen at the Agency's discretion.

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VIII. LOCAL LABOR

To be completed by all Applicants and Users/Tenants of Projects which include the construction of new, expanded or renovated facilities:

TBD c/o Community Preservation Partners

Com	Company Name						
	Applicant: ☑ and/or User/Tenant: □						
to promo to qualifi	unty of Monroe Industrial Development Agency (IDA) was established for the purpose of creating employment opportunities for, and one the general prosperity and economic welfare of the residents of Monroe County. The IDA offers economic incentives and benefits ited applicants who wish to locate or expand their businesses or facilities in Monroe County. When the IDA approves a project, it not agreements to extend these incentives and benefits to the applicant.						
compani operator	ction jobs are vital to the overall employment opportunities and economic growth in Monroe County. The IDA believes that ies benefiting from its incentive programs should employ local laborers, mechanics, craft persons, journey workers, equipment rs, truck drivers and apprentices ("construction workers"), during the construction phase of projects.						
SG Initial	100% Local Labor Applicants receiving IDA benefits <i>must</i> ensure that the it and/or its contractor/developer hire 100% of its construction workers from the local labor market.						
Initial SG	For the purpose of this policy, the local labor market is defined as construction workers residing in the following counties in New York State: Monroe, Genesee, Livingston, Orleans, Ontario, Seneca, Steuben, Wayne, Wyoming and Yates.						
Initial 33	Local participation in qualified projects receiving IDA economic incentives and benefits is vital to the economic growth of Monroe County. As such, all applicants/contractors/developers of a qualified project with a minimum \$5,000,000 investment must place any and all invitations to bid in the Builders Exchange of Rochester Plan Room (https://robex.com/planroom/) two weeks before the bids are due.						

....Monitoring

SG

Initial

A third-party auditing firm ("Project Monitor") will be engaged to monitor construction work commencing on the date benefits are granted by resolution of the IDA Board.

Once approved for IDA benefits, all applicants will be required to provide to the Project Monitor and the Exemption Processor (as hereinafter defined) the following information:

- 1. Contact information for the applicant's representative who will be responsible and accountable for providing information about the bidding and awarding of construction contracts relative to the applicant's project; and
- 2. Description of the nature of construction jobs created by the project, including in as much detail as possible, the number, type and duration of construction positions.

All Monroe County IDA projects are subject to local monitoring by the IDA and the Project Monitor. Proof of residency or copy of drivers' license shall be checked by the Project Monitor during the Project Monitor's periodic inspection of the project.

The Project Monitor shall issue a report to the IDA staff immediately when an applicant or applicant's contractor is not in compliance with this labor policy. IDA staff shall advise the IDA Board of non-compliance by email or at the next scheduled meeting. If a violation of policy has occurred, the Project Monitor shall notify the applicant and contractor of such non-compliance and give applicant a warning of violation and 72 hours in which to correct such violation. Upon evidence of continued non-compliance or additional violations, the IDA and/or the Project Monitor shall notify the applicant that the project is in violation of the Monroe County IDA Labor Policy and is subject to IDA Board action which may result in the revocation, termination and/or recapture of any or all benefits conferred by the IDA.



0	3G
boxsign	Signage
Initial	T1

SG

The applicant/contractor/developer of an IDA approved project shall be required to maintain a sign, provided by the Project Monitor, on the project site at all times during construction. This sign shall be located in an area that is accessible to onsite workers and visitors, which should be clear and legible.

In some instances us

In some instances, use of 100% local labor may not be possible for any of the following reasons:

- Warranty issues related to installation of specialized equipment whereby the manufacturer requires installation by only approved installers (a copy of the equipment warranty confirming the use of specific installers must be provided). The granting of an exemption for the use of non-local labor on warranty related grounds is expressly conditioned on either (i) said non-local sub-contractors being enrolled in a New York State certified apprenticeship program (proof of such enrollment shall be provided to the IDA upon request) or (ii) the hiring of an apprentice/apprentices or local construction laborer(s) to assist in the installation.
- Specialized construction is required and no local contractors or local construction workers have the required skills, certifications or training to perform the work (proof of communication with local contractors, or details of the specialized construction must be provided);
- Significant cost differentials in bids whereby use of local labor significantly increases the cost of the project. Three (3) bids are required and a cost differential of 25% is deemed significant. Where there is a significant cost differential, that if the local labor contractor agrees to reduce the bid to the average of the two bids, no waiver will be granted. However, if the average is still 25% or more, a waiver will be granted (copies of all bids/proposals received, including pricing, must be provided to confirm cost differential).
- No local labor available for the project (if local bids were solicited with no response, please provide a copy of the bid, explain how it was advertised, and list who the bids were requested from).

The request to secure an exemption for the use of non-local labor must be received from the applicant on the exemption form provided by the IDA or the 3rd party exemption monitor (the "Exemption Processor") and received by the Exemption Process forty-five (45) days in advance of work commencing. The request will be reviewed by the Exemption Processor and forwarded to the IDA, at which time the IDA's Executive Director shall have the authority to approve or disapprove the exemption. The Exemption Processor shall report each authorized exemption to the Board of Directors at its monthly meeting.

The applicant has read the Labor Policy and agrees to adhere to it without changes and shall require its construction manager, general contractor and sub-contractors who are not exempt to acknowledge the same.

The foregoing terms have been read, reviewed and understood by the Applicant or User/Tenant and all appropriate personnel. Furthermore, the undersigned agrees and understands that the information contained herein must be transmitted and conveyed in a timely fashion to all applicable subcontractors, suppliers and materialman. Furthermore, the undersigned agrees to post and maintain a sign, provided by COMIDA, in a prominent, easily accessible location, identifying the project as a recipient of COMIDA assistance and the local labor requirements associated with this assistance.

Furthermore, the undersigned realizes that failure to abide by the terms herein could result in COMIDA revoking all or any portion of benefits it deems reasonable in its sole discretion for any violation hereof.

c/o Commun	ity Preservation Partners				
	(APPLICANT COMPANY)			(TENANT COMPANY)	
XX SIGN 15JROLK4-18PVKXI	Senior VP Jan	27, 2023			
Signature	, Title	Date	Signature	, Title	Date



IX. FEES

Transaction Type Fees

Lease/Leaseback including any/all of the following:	Application Fee: Non-refundable \$350.00
PILOT Agreement	IDA Fee: 0.75% of the total project cost
2. Sales and Tax Exemption*	Legal Fee: 0.33% of the IDA fee. Minimum fee of \$4,000.
Mortgage Tax Exemption	
Sales Tax Exemption* and/or	Application Fee: Non-refundable \$350.00
Mortgage Recording Tax Exemption	IDA Fee: 0.50% of the total project cost
	Legal Fee: 0.33% of the IDA fee. Minimum fee of \$4,000 if transaction includes mortgage recording tax exemption. Minimum fee of \$750 if transaction is sales tax exemption only.
Bond: Taxable or Tax-Exempt with Lease/Leaseback	Application fee: Non-refundable \$350
Including any/all of the following:	IDA Fee: 1.25% of the total project cost
PILOT Agreement	Legal Fee: 0.33% of IDA fee
2. Sales Tax Exemption*	Designated Bond Counsel fee is based on the complexity and amount
Mortgage Tax Exemption	of the transaction
Bond: Taxable or Tax-Exempt	Application fee: Non-refundable \$350
	IDA Fee: 1.00% of the total project cost
	Legal fee: 0.33% of the IDA fee
	Designated Bond Counsel fee is based on the complexity and amount of the transaction.

^{*}If the sales tax benefits are required prior to closing, a non-refundable twenty-five percent (25%) of the IDA fee and Legal fees are payable at that time. This amount will be applied towards the IDA fee and Legal fee.

c/o	Community	Preservation	Partners

(APPLICANT COMPANY)			(TENANT COMPANY)		
Senior VP Jan 27, 2023					
Signature	, Title	Date	Signature	, Title	Date



X. CERTIFICATION

The undersigned company officer and/or user/tenant officer each hereby certifies, on behalf of the company and/or user/tenant, respectively (each singularly and together, the "Applicant"), as follows:

- A. The information contained in this Application, including employment information, is true and correct. The Applicant is aware that any material misrepresentation made in this Application constitutes an act of fraud, resulting in revocation of COMIDA benefits.
- B. The undersigned, on behalf of the Applicant, hereby certifies that the Applicant, and all parties which have ownership of the Applicant are current and will remain current on all real property, federal, state, sales, income and withholding taxes throughout the term of any agreements made in connection with this Application.
- Compliance with N.Y. GML Sec. 862(1): Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if Financial Assistance is provided for the proposed Project:

 § 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
- D. <u>Compliance with Applicable Laws:</u> The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.
- E. <u>False and Misleading Information:</u> The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.
- F. <u>Recapture</u>: Should the Applicant not expend as projected or hire as presented, the Agency may view such information/status as failing to meet the established standards of economic performance. In such events, some or all of the benefits taken by the Applicant will be subject to recapture.
- G. <u>Pay Equity:</u> The Applicant and/or user/tenant officer certifies on behalf of the company and/or user/tenant (the Applicant) has not been the subject of an adverse finding under the equal pay laws within the previous five years, has disclosed any pending equal pay claims against the company at time of application, and shall disclose to COMIDA any pending claims or adverse findings under the equal pay laws during the term of COMIDA financial assistance agreement.
- H. Applicant hereby releases the COMIDA ("Agency") from, agrees that the Agency shall not be liable for, and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, this Application, regardless of whether or not this Application or the Project described herein or the tax exemptions and other assistance requested herein are favorably acted upon by the Agency; (B) the Agency's acquisition, construction, renovation and/or equipping of the Project described herein; and (C) any further action taken by the Agency with respect to the Project; including, without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. Applicant hereby understands and agrees, in accordance with Section 875(3) of the New York General Municipal Law, that any New York State and local sales and use tax exemption claimed by the Applicant and approved by the Agency in connection with the Project may be subject to recapture by the Agency under such terms and conditions as will be set forth in the Agent Agreement to be entered into by and between the Agency and the Applicant. The Applicant further represents and warrants that the information contained in this Application, including without limitation, information regarding the amount of New York State and local sales and use tax exemption benefits, is true, accurate and complete.

APPLICANT COMPANY			TENANT COMPANY		
c/o Community P	reservation Partr	ners			
baxsign 153RQLK4-18PYXXP1	Senior VP	Jan 27, 2023			
Signature	, Title	Date	Signature	, Title	Date



Monroe County Industrial Development Agency MRB Cost Benefit Calculator

MRB group

Cost-Benefit Analysis Tool powered by MRB Group

Date February 28, 2023
Project Title Andrews Terrace
Project Location 125 St. Paul Street

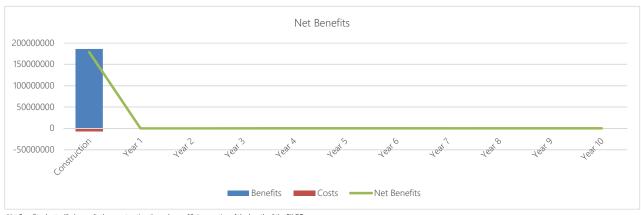
Economic Impacts

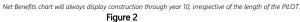
Summary of Economic Impacts over the Life of the PILOT

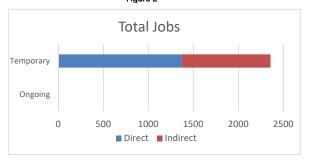
Project Total Investment \$357,825,806

	Temporary (Construction)			
	Direct	Indirect	Total	
Jobs	1374	983	2358	
Earnings	\$118,379,304	\$57,274,399	\$175,653,703	
Local Spend	\$286,260,645	\$170,534,238	\$456,794,883	
	Ongoing (Operations) Aggregate over life of the PILOT			
	Direct	Indirect	Total	
Jobs	1	1	2	

Figure 1









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Ongoing earnings are all earnings over the life of the PILOT.

Fiscal Impacts



Estimated Costs of Exemptions		
	Nominal Value	Discounted Value*
Property Tax Exemption	\$5,533,934	\$5,533,934
Sales Tax Exemption	\$5,921,623	\$5,921,623
Local Sales Tax Exemption	\$2,960,812	\$2,960,812
State Sales Tax Exemption	\$2,960,812	\$2,960,812
Mortgage Recording Tax Exemption	\$1,447,500	\$1,447,500
Local Mortgage Recording Tax Exemption	\$481,404	\$481,404
State Mortgage Recording Tax Exemption	\$962,808	\$962,808
Total Costs	\$12,903,057	\$12,903,057

State and Local Benefits

	Nominal Value	Discounted Value*
Local Benefits	\$177,915,503	\$177,789,901
To Private Individuals	<u>\$176,678,752</u>	<u>\$176,554,022</u>
Temporary Payroll	\$175,653,703	\$175,653,703
Ongoing Payroll	\$1,025,049	\$900,320
Other Payments to Private Individuals	\$0	\$0
To the Public	\$1,236,751	<u>\$1,235,878</u>
Increase in Property Tax Revenue	\$0	\$0
Temporary Jobs - Sales Tax Revenue	\$1,229,576	\$1,229,576
Ongoing Jobs - Sales Tax Revenue	\$7,175	\$6,302
Other Local Municipal Revenue	\$0	\$0
State Benefits	\$9,187,295	\$9,180,809
To the Public	<u>\$9,187,295</u>	<u>\$9,180,809</u>
Temporary Income Tax Revenue	\$7,904,417	\$7,904,417
Ongoing Income Tax Revenue	\$46,127	\$40,514
Temporary Jobs - Sales Tax Revenue	\$1,229,576	\$1,229,576
Ongoing Jobs - Sales Tax Revenue	\$7,175	\$6,302
Total Benefits to State & Region	\$187,102,799	\$186,970,710

Benefit to Cost Ratio

		Benefit*	Cost*	Ratio
	Local	\$177,789,901	\$8,976,150	20:1
	State	\$9,180,809	\$3,923,620	2:1
Grand Total		\$186.970,710	\$12,899,769	14:1

^{*}Discounted at 2%

Additional Comments from IDA

Does the IDA believe that the project can be accomplished in a timely fashion?

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