

## AGENDA – IMAGINE MONROE REGULAR BOARD MEETING – May 15, 2018 Irondequoit Town Hall, 1280 Titus Ave., Rochester, NY 14617– 12:00 NOON

- 1. Call meeting to order
- 2. Pledge of Allegiance
- 3. Approval of Minutes Meeting of April 17, 2018 (p.3)
- 4. Verified Exemptions (Local Labor Requirement Waiver): April 2018 none
- 5. Monitoring Report (Local Labor Requirement Compliance): April 2018 Kevin Loewke (p. 7)
- 6. Executive Director Adair Applications for Assistance
  - Fairport JRM, LLC/University of Rochester (p. 9)
  - Buckingham Properties, LLC/SkyRoc LLC (p. 81)
  - Seton Properties New York LLC/Studco Building Systems US, LLC (p. 109)
  - Van Hook Service Co., Inc. (p. 175)
  - Live Tiles, Corp. (p. 189)
  - Rochester School Modernization Project (p. 203)
- 7. Executive Director Adair Project Modifications

Project: Quality Vision International, Inc. (p. 267)
Project Location: 850 Hudson Ave., Rochester, NY 14621

Project Modification – Applicant is seeking a sales tax exemption on an increase in project costs of \$714,724. The increase reflects purchases not anticipated at the time of the initial approval for the warehouse expansion. These purchases include a vertical carousel storage system and material handling equipment, specifically forklifts. The project was approved for a sales tax exemption at the June 2017 Imagine Monroe Board meeting.

- Original Project Amount: \$2,916,534, modified to \$3,631,258
- Increase in Project Amount from this Proposed Modification: \$714,724
  - o Proposed Modification Incremental Increase \$57,177.92
  - Total Value of all Incentives, including this modification: \$122,884
  - Revised benefit to incentive ratio 9.9:1

Project: Frocione Properties LLC/Big Apple Deli Products (p. 75) Project Location: 150 FedEx Way, Rochester, NY 14624

Project Modification – Applicant is seeking a sales tax exemption on an increase in project costs of \$330,000. The increase is requested to complete the lighting and paving of the parking lot. The project was approved for a Lease/Leaseback with JobsPlus at the July 2016 Imagine Monroe Board meeting.

- Original Project Amount: \$8,081,556, modified to \$8,411,000
- Increase in Project Amount from this Proposed Modification: \$330,000
  - o Proposed Modification Incremental Increase \$674,872
  - o Total Value of all Incentives, including this modification: \$26,400
  - Revised benefit to incentive ratio 2.7:1

Project: Gallina Development Corportion/Transcat, Inc. (p. 285)
Project Location: 35 Vantage Point, Rochester, NY 14624

Project Modification – Applicant is seeking a mortgage tax exemption on an increase in project costs of \$900,000. The increase is requested as result of a higher than anticipated appraised value. The project was approved for a sales tax exemption at the October 2017 Imagine Monroe Board meeting.

- Original Project Amount: \$1,280,000,
- Increase in Project Amount from this Proposed Modification: zero
  - Proposed Modification Incremental Increase \$350,000, exemption of 2,625,
  - Total Value of all Incentives, including this modification: \$161,443
  - Revised benefit to incentive ratio 17.4: 1
- 8. Acting Chair Popli Discussion Items
- 9. Executive Director Adair Discussion Items
- 10. Public Comments
- 11. Adjourn Imagine Monroe Meeting

The next scheduled meeting of the Agency will be held on Tuesday, June 19, 2018, 12:00 noon at the Watts Building, 47 South Fitzhugh Street, Rochester, NY 14614