Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

#### Procurement-Information:

Q١	uestion	Response	URL (if applicable)
1.	Does the Authority have procurement guidelines?	Yes	http://growmonroe.org/policies
2.	Are the procurement guidelines reviewed annually, amended if	Yes	
	needed, and approved by the Board?		
3.	Does the Authority allow for exceptions to the procurement	Yes	
	guidelines?		
4.	Does the Authority assign credit cards to employees for	No	
	travel and/or business purchases?		
5.	Does the Authority require prospective bidders to sign a	No	
	non-collusion agreement?		
6.	Does the Authority incorporate a summary of its procurement	No	
	policies and prohibitions in its solicitation of proposals,		
	bid documents or specifications for procurement contracts?.		
7.	Did the Authority designate a person or persons to serve as	Yes	
	the authorized contact on a specific procurement, in		
	accordance with Section 139-j(2)(a) of the State Finance		
	Law, "The Procurement Lobbying Act"?		
8.	Did the Authority determine that a vendor had impermissible	No	
	contact during a procurement or attempted to influence the		
	procurement during the reporting period, in accordance with		
	Section 139-j(10) of the State Finance Law?		
8a	If Yes, was a record made of this impermissible contact?		
9.	Does the Authority have a process to review and investigate	Yes	
	allegations of impermissible contact during a procurement,		
	and to impose sanctions in instances where violations have		
	occurred, in accordance with Section 139-j(9) of the State		
	Finance Law?		

Investment Report for Monroe Industrial Development Agency Fiscal Year Ending:12/31/2017

Run Date: 03/30/2018
Status: CERTIFIED

# Investment Information:

Q	uestion	Response	URL (if applicable)
1.	Has the Authority prepared an Annual Investment Report for the reporting period as required by Section 2925(6) of PAL?	Yes	http://growmonroe.org/reports
2.	Are the Authority's investment guidelines reviewed and approved annually?	Yes	
3.	Did the Authority have an independent audit of investments as required by Section 2925(3)(f) of PAL?	No	
4.	Has the Authority's independent auditor issued a management letter to the Authority in connection with its annual audit of investments?	No	

Investment Report for Monroe Industrial Development Agency Fiscal Year Ending:12/31/2017

Run Date: 03/30/2018
Status: CERTIFIED

Additional Comments:

# Certified Financial Audit for Monroe Industrial Development Agency

Fiscal Year Ending:12/31/2017 Status: CERTIFIED

# Financial Documents:

Ď.	uestion	Response	URL (if applicable)	Attachments
1.	Attach the independent audit of the Authority's financial statements.	N/A	http://growmonroe.org/reports	Attachment Included
2.	Has the Authority's independent auditor issued a management letter to the Authority in connection with its audit of the Authority's financial statements?	No		
3.	Has the Authority's independent auditor issued a Report on Internal Controls Over Financial Reporting to the Authority?	Yes	http://growmonroe.org/reports	Attachment Included
4.	Attach any other communication required or allowed by government auditing standards issued by the Comptroller General of the United States to be issued by the Authority's independent auditor in connection with its annual audit of the Authority's financial statements.			

Certified Financial Audit for Monroe Industrial Development Agency

Fiscal Year Ending:12/31/2017 Status: CERTIFIED

Additional Comments:

Procurement Report for Monroe Industrial Development Agency Run Date: 03/30/2018

Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

Procurement Transactions Listing:

1. Vendor Name: 29 Design Studio 2. Vendor Name:

Type of Procurement: Other Professional Services

Award Process: Non Contract Procurement/Purchase Order

Award Date: End Date: Amount:

Amount Expended for Fiscal \$23,847

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Linel:

Address Line2:

City: GENEVA
State: NY
Postal Code: 14456

Plus 4:

Province Region:

Country: USA

Procurement Description: Graphic Design for logo and marketing

materials and management of website

redesign.

100 Castle Street

Type of Procurement: Other

Award Process: Authority Contract - Non-Competitive Bid

County of Monroe

39 West Main Street

Award Date: 01/01/2017
End Date: 12/31/2017
Amount: \$471,000
Amount Expended for Fiscal \$471,000

Year:

Fair market value: \$471,000

Explain why the fair market value is less than the amount:

Address Line1:

Address Line2:

City: ROCHESTER
State: NY
Postal Code: 14614

Plus 4:

Province Region:

Country: USA

Procurement Description: Administrative support and facilities.

Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

Procurement Transactions Listing:

3. Vendor Name: Greater Rochester Enterprise 4. Vendor Name: Harris Beach, LLP

Other Type of Procurement:

Authority Contract - Non-Competitive Bid Award Process:

01/01/2017 Award Date: 12/31/2017 End Date:

Amount: \$50,000 Amount Expended for Fiscal \$50,000

Year:

\$50,000 Fair market value:

Explain why the fair market value is less than the amount:

Address Line1: 100 Chestnut Street

Address Line2:

City: ROCHESTER State: Postal Code: 14614

Plus 4:

Province Region:

Country: USA

Economic Development Partnership Procurement Description:

Marketing

Legal Services Type of Procurement:

Award Process: Authority Contract - Competitive Bid

01/01/2016 Award Date: 12/31/2019 End Date: \$0

Amount:

\$271,432.51 Amount Expended for Fiscal

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Linel:

Address Line2:

City: PITTSFORD State: NY Postal Code: 14534

Plus 4:

Province Region:

Country:

USA

Legal Services Contract calls for Procurement Description:

99 Garnsey Road

billing at standard billing rates.



Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

Procurement Transactions Listing:

5. Vendor Name: High Tech Rochester Inc. 6. Vendor Name: Loewke & Brill Consulting Group

Other Type of Procurement:

Award Process: Authority Contract - Non-Competitive Bid

01/01/2017 Award Date: 12/31/2017 End Date: \$150,000 Amount:

Amount Expended for Fiscal \$150,000

Year:

\$150,000 Fair market value:

Explain why the fair market value is less than the amount:

150 Lucius Gordon Drive

Address Line1: Address Line2:

City: WEST HENRIETTA

State: Postal Code: 14586

Plus 4:

Province Region:

Country: USA

Assistance in organizing and arranging Procurement Description:

The Entrepreneur's Network program.

Other Type of Procurement:

Award Process: Authority Contract - Competitive Bid

11/01/2016 Award Date: 10/31/2020 End Date: \$82,400 Amount: \$82,400 Amount Expended for Fiscal

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Linel:

Address Line2: Suite #2 City: ROCHESTER State: NY Postal Code: 14606

Plus 4:

Province Region:

Country: USA

Procurement Description: Local Labor Compliance Monitoring

491 Elmgrove Road

Procurement Report for Monroe Industrial Development Agency Run Date: 03/30/2018

Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

Procurement Transactions Listing:

7. Vendor Name: Monroe Community college 8. Vendor Name: Phoenix Graphics

Type of Procurement: Other Professional Services

Award Process: Authority Contract - Non-Competitive Bid

Award Date: 06/20/2017
End Date: 06/29/2018
Amount: \$355,000

Amount Expended for Fiscal \$266,250

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Line1: 1000 East Henrietta Road

Address Line2:

City: ROCHESTER
State: NY
Postal Code: 14623

Plus 4:

Province Region:

Country: USA

Procurement Description: Assistance in managing and organizing

the LadderzUp program

Type of Procurement: Other Professional Services

Award Process: Non Contract Procurement/Purchase Order

1525 Emersen Street

Award Date: End Date: Amount:

Amount Expended for Fiscal \$8,804

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Linel:

Address Line2: Suite #2
City: ROCHESTER
State: NY
Postal Code: 14606

Plus 4:

Province Region:

Country:

Procurement Description: Printing and postage for newsletter

USA

Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

Procurement Transactions Listing:

9. Vendor Name: Sharon Keefe 10. Vendor Name: The Bonadio Group

Type of Procurement: Consulting Services

Award Process: Authority Contract - Competitive Bid

Award Date: 09/19/2017
End Date: 12/30/2017
Amount: \$8,000
Amount Expended for Fiscal \$5,547.5

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Linel: 314 Carling Road

Address Line2:

City: ROCHESTER
State: NY
Postal Code: 14610

Plus 4:

Province Region:

Country: USA

Procurement Description: Consulting Services

Type of Procurement: Other Professional Services

Award Process: Authority Contract - Competitive Bid

Award Date: 01/01/2016
End Date: 12/31/2019
Amount: \$12,800
Amount Expended for Fiscal \$12,800

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Line1: 171 Sully's Trail

Address Line2:

City: PITTSFORD State: NY Postal Code: 14534

Plus 4:

Province Region:

Country: USA

Procurement Description: Audit of Financial Statements

Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

## Procurement Transactions Listing:

11. Vendor Name: The Bonadio Group

Type of Procurement: Other Professional Services

Award Process: Authority Contract - Competitive Bid

Award Date: 01/01/2017 End Date: 12/31/2017

Amount: \$0 Amount Expended for Fiscal \$9,725

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Linel: 171 Sully's Trail

Address Line2:

City: PITTSFORD

State: NY
Postal Code: 14534

Plus 4:

Province Region:

Country: USA

Procurement Description: Verified Exemptions/IBM Audit.

Contract calls for billing at standard

billing rates.

Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

Procurement Transactions Listing:

Additional Comments:

Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

#### Procurement-Information:

Q١	uestion	Response	URL (if applicable)
1.	Does the Authority have procurement guidelines?	Yes	http://growmonroe.org/policies
2.	Are the procurement guidelines reviewed annually, amended if	Yes	
	needed, and approved by the Board?		
3.	Does the Authority allow for exceptions to the procurement	Yes	
	guidelines?		
4.	Does the Authority assign credit cards to employees for	No	
	travel and/or business purchases?		
5.	Does the Authority require prospective bidders to sign a	No	
	non-collusion agreement?		
6.	Does the Authority incorporate a summary of its procurement	No	
	policies and prohibitions in its solicitation of proposals,		
	bid documents or specifications for procurement contracts?.		
7.	Did the Authority designate a person or persons to serve as	Yes	
	the authorized contact on a specific procurement, in		
	accordance with Section 139-j(2)(a) of the State Finance		
	Law, "The Procurement Lobbying Act"?		
8.	Did the Authority determine that a vendor had impermissible	No	
	contact during a procurement or attempted to influence the		
	procurement during the reporting period, in accordance with		
	Section 139-j(10) of the State Finance Law?		
8a	If Yes, was a record made of this impermissible contact?		
9.	Does the Authority have a process to review and investigate	Yes	
	allegations of impermissible contact during a procurement,		
	and to impose sanctions in instances where violations have		
	occurred, in accordance with Section 139-j(9) of the State		
	Finance Law?		

Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

Procurement Transactions Listing:

1. Vendor Name: 29 Design Studio

Other Professional Services Type of Procurement:

Award Process: Non Contract Procurement/Purchase Order

Award Date: End Date: Amount:

\$23,847 Amount Expended for Fiscal

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Line1:

Address Line2:

City: GENEVA State: NY Postal Code: 14456

Plus 4:

Province Region:

Country:

USA Graphic Design for logo and marketing Procurement Description:

materials and management of website

redesign.

100 Castle Street

Other Type of Procurement:

Award Process: Authority Contract - Non-Competitive Bid

County of Monroe

39 West Main Street

01/01/2017 Award Date: 12/31/2017 End Date: Amount: \$471,000 \$471,000 Amount Expended for Fiscal

Year:

2. Vendor Name:

\$471,000 Fair market value:

Explain why the fair market value is less than the amount:

Address Linel:

Address Line2:

City: ROCHESTER State: NY Postal Code: 14614

Plus 4:

Province Region:

Country: USA

Administrative support and facilities. Procurement Description:

Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

Procurement Transactions Listing:

3. Vendor Name: Greater Rochester Enterprise 4. Vendor Name: Harris Beach, LLP

Other Type of Procurement:

Authority Contract - Non-Competitive Bid Award Process:

01/01/2017 Award Date: 12/31/2017 End Date:

Amount: \$50,000 Amount Expended for Fiscal \$50,000

Year:

\$50,000 Fair market value:

Explain why the fair market value is less than the amount:

Address Line1: 100 Chestnut Street

Address Line2:

City: ROCHESTER State: Postal Code: 14614

Plus 4:

Province Region:

Country: USA

Economic Development Partnership Procurement Description:

Marketing

Legal Services Type of Procurement:

Award Process: Authority Contract - Competitive Bid

01/01/2016 Award Date: 12/31/2019 End Date: \$0

Amount:

\$271,432.51 Amount Expended for Fiscal

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Linel:

Address Line2:

City: PITTSFORD State: NY Postal Code: 14534

Plus 4:

Province Region:

Country:

USA

Legal Services Contract calls for Procurement Description:

99 Garnsey Road

billing at standard billing rates.



Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

Procurement Transactions Listing:

5. Vendor Name: High Tech Rochester Inc. 6. Vendor Name: Loewke & Brill Consulting Group

Type of Procurement: Other

Award Process: Authority Contract - Non-Competitive Bid

Award Date: 01/01/2017
End Date: 12/31/2017
Amount: \$150,000

Amount Expended for Fiscal \$150,000

Year:

Fair market value: \$150,000

Explain why the fair market value is less than the amount:

all market value.

Address Linel: 150 Lucius Gordon Drive

Address Line2:

City: WEST HENRIETTA

State: NY
Postal Code: 14586

Plus 4:

Province Region:

Country: USA

Procurement Description: Assistance in organizing and arranging

The Entrepreneur's Network program.

Type of Procurement: Other

Award Process: Authority Contract - Competitive Bid

Award Date: 11/01/2016
End Date: 10/31/2020
Amount: \$82,400
Amount Expended for Fiscal \$82,400

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Linel:

Address Line2: Suite #2
City: ROCHESTER
State: NY

Postal Code: Plus 4:

Province Region:

Country: USA

Procurement Description: Local Labor Compliance Monitoring

14606

491 Elmgrove Road

Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

Procurement Transactions Listing:

7. Vendor Name: Monroe Community college 8. Vendor Name: Phoenix Graphics

Other Professional Services Type of Procurement:

Award Process: Authority Contract - Non-Competitive Bid

06/20/2017 Award Date: 06/29/2018 End Date: Amount: \$355,000

Amount Expended for Fiscal \$266,250

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Line1: 1000 East Henrietta Road

Address Line2:

City: ROCHESTER State: Postal Code: 14623

Plus 4:

Province Region:

Country:

USA Assistance in managing and organizing Procurement Description:

the LadderzUp program

Other Professional Services Type of Procurement:

Award Process: Non Contract Procurement/Purchase Order

Award Date: End Date: Amount:

\$8,804 Amount Expended for Fiscal

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Linel: 1525 Emersen Street

Address Line2: Suite #2 City: ROCHESTER State: NY Postal Code: 14606

Plus 4:

Province Region:

Country:

USA Procurement Description: Printing and postage for newsletter

Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

Procurement Transactions Listing:

9. Vendor Name: Sharon Keefe 10. Vendor Name: The Bonadio Group

Type of Procurement: Consulting Services

Award Process: Authority Contract - Competitive Bid

Award Date: 09/19/2017
End Date: 12/30/2017
Amount: \$8,000
Amount Expended for Fiscal \$5,547.5

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Linel: 314 Carling Road

Address Line2:

City: ROCHESTER
State: NY
Postal Code: 14610

Plus 4:

Province Region:

Country: USA

Procurement Description: Consulting Services

Type of Procurement: Other Professional Services

Award Process: Authority Contract - Competitive Bid

Award Date: 01/01/2016
End Date: 12/31/2019
Amount: \$12,800
Amount Expended for Fiscal \$12,800

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Linel: 171 Sully's Trail

Address Line2:

City: PITTSFORD State: NY Postal Code: 14534

Plus 4:

Province Region:

Country: USA

Procurement Description: Audit of Financial Statements

Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

## Procurement Transactions Listing:

11. Vendor Name: The Bonadio Group

Type of Procurement: Other Professional Services

Award Process: Authority Contract - Competitive Bid

Award Date: 01/01/2017 End Date: 12/31/2017

Amount: \$0 Amount Expended for Fiscal \$9,725

Year:

Fair market value:

Explain why the fair market value is less than the amount:

Address Linel: 171 Sully's Trail

Address Line2:

City: PITTSFORD

State: NY
Postal Code: 14534

Plus 4:

Province Region:

Country: USA

Procurement Description: Verified Exemptions/IBM Audit.

Contract calls for billing at standard

billing rates.

Fiscal Year Ending: 12/31/2017 Status: CERTIFIED

Procurement Transactions Listing:

Additional Comments:



# Assessment of the Effectiveness of Internal Control Structure and Procedures

This statement certifies that the internal control structure and procedures of the County of Monroe Industrial Development Agency d/b/a Imagine Monroe Powered by COMIDA have been documented and assessed for the year ended December 31, 2017. This assessment found the Agency's internal controls to be adequate and to the extent that deficiencies were identified, the Agency has developed corrective action plans to reduce any corresponding risk.

Jeffrey R. Adair Executive Director



In accordance with Section 2896(3) of PAL, the authority is required to prepare a report at least annually of all real property.

Real Property as of December 31, 2017:

Lot #	Address	Acres
1	30 Brew Road	6.7
2	141 Brew Road	26.43
3	75 Brew Road	18.89

Jeffrey R. Adair

**Executive Director**