ORGANIZATION

COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY (COMIDA)

BOARD OF DIRECTORS
Theresa Mazzullo – Chair
Ann Burr
Eugene Caccamise
Clint Campbell
Roz Gerbracht
Stephen Moore
Hank Stuart

Judy Seil
Executive Director

STAFF
Elaine Liberti – Admin. Asst.
Delaine George – Exec. Asst.
Lydia Birr – Econ. Dev. Spec.
Martha Malone – Research Spec.
Charon Ramirez – Admin
Mary Lynne Hahn– Credit Analyst
<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Projects</td>
<td>39</td>
<td>37</td>
</tr>
<tr>
<td>Investment</td>
<td>$482 million</td>
<td>$266 million</td>
</tr>
<tr>
<td>Jobs Retained</td>
<td>2,077</td>
<td>1,501</td>
</tr>
<tr>
<td>Jobs to be Created</td>
<td>528</td>
<td>1,420</td>
</tr>
</tbody>
</table>
## Benefits to Incentives 2012

<table>
<thead>
<tr>
<th>Benefits</th>
<th>Incentives</th>
<th>Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>$114 million</td>
<td>$15 million</td>
<td>5:1</td>
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</tbody>
</table>
In 1980, Monroe County employs 330,000. 75,000 were employed by the Counties two largest employers.

In 2012, Monroe County employs 380,000. At those same two companies, 11,000 are employed.
• Total Employment
COMIDA HELPS SMALL BUSINESS

• Over 97% of local companies employ under 100 people

• More than 50% of employment comes from companies with under 100 employees

• Since 2004, COMIDA has assisted more 402 projects; 80% of those companies employed less than 100 people

• New programs targeted to small business:
  - Expanded Local Labor to 100%
  - Monroe Manufactures Jobs
  - Manufacturing Rewards
  - Great Programs
  - The Entrepreneurs Network
BUSINESS DEVELOPMENT ACTIVITIES

• Business Outreach - 248
• Banker Breakfast
• County Executive Visits
• Newsletters 3,400
PROJECTS
2012 Projects by Municipality

- City of Rochester: 29%
- Henrietta: 15%
- Greece: 13%
- Chili: 9%
- Webster: 4%
- Gates: 10%
- Towns/Villages: 20%
The Temple Building
SIGNIFICANT JOB GROWTH

At Application 55
Total To Date 389

At Application 370
Total To Date 535

At Application 120
Total To Date 600
SIGNIFICANT JOB GROWTH

At Application
58

Total To Date
258

At Application
18

Total To Date
71
COMMUNITY PARTNERSHIPS
COMMUNITY PARTNERSHIPS
COMIDA 1973 - 2013

1973 INFORMATION

- **President at the Time:** Richard Nixon
- **Oscar Winning Movie:** The Godfather
- **Grammy Song of the Year:** "First Time Ever I Saw Your Face"
- **Price of Gas:** 40 cents
- **Minimum Wage:** $1.60
COMIDA 1973 - 2013

• 480 COMIDA MEETINGS
• 4 COUNTY EXECUTIVES
• 4 COMIDA EXECUTIVE DIRECTORS
• 8 COMIDA CHAIR PERSONS
• 40 COMIDA BUDGETS
• 40 AUDITS
COMIDA EMPLOYEE EXTRAORDINAIRE:

ELAINE LIBERTI