

### **APPLICATION SUMMARY**

DATE: December 21, 2021

APPLICANT:	Genesis Vision, Inc.
	1260 Lyell Avenue
	Rochester, NY 14606
PROJECT ADDRESS:	920 Emerson Street
	Rochester, New York 14606
PROJECT SUMMARY:	Genesis Vision, Inc. dba Rochester Optical Manufacturing
	Company is proposing to renovate an existing building in
	the City of Rochester for its lens lab division. This move
	will allow for growth and recovery from financial losses
	suffered over the past year from the pandemic and a
	devastating flood at its facility. The \$1.3 million project is
	projected to create 11 new FTEs over the next three years
	and retain 63 FTEs. The applicant is seeking approval of
	sales and mortgage recording tax exemptions only. The
	Benefit/Incentive ratio is 36:1.
PROJECT AMOUNT:	\$1,350,000
EXEMPTIONS:	\$80,000 Sales Tax Exemption
	\$7,500 Mortgage Recording Tax Exemption
JOBS: EXISTING:	63 FTEs
New:	11 FTEs
PUBLIC HEARING DATE:	December 16, 2021
BENEFIT TO INCENTIVE RATIO:	36 : 1
DENEFTI TO INCENTIVE RATIO:	50.1
SEQR:	TYPE II ACTION UNDER SEQR SECTION 617.5
-	MANUFACTURER
APPROVED PURPOSE:	JOB CREATION

## Cost-Benefit Analysis for Genesis Vision

Prepared by COMIDA using InformAnalytics

# **Executive Summary**



## Proposed Investment

Genesis Vision proposes to invest \$1.4 million at 920 Enerson Street, rochester, NY 14606 over 2 years. COMIDA staff summarize the proposed with the following: Relocation to a new facility

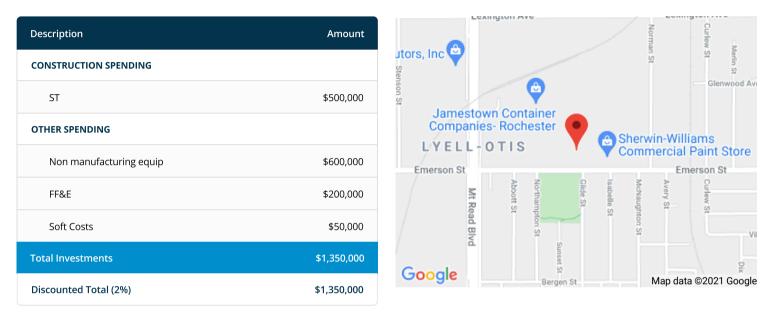


F4 FIGURE 4

### **Proposed Investments**

FIGURE 4

### Location of Investment



# Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by COMIDA. The report calculates the costs and benefits for specified local taxing districts over the first 2 years, with future returns discounted at a 2% rate.



#### **Estimated Costs or Incentives**

COMIDA is considering the following incentive package for Genesis Vision.

Description	Nominal Value	Discounted Value*
Sales Tax Exemption	\$80,000	\$80,000
Mortgage Recording Tax Exemption	\$8,000	\$8,000
Total Costs	\$88,000	\$88,000

#### May not sum to total due to rounding.

\* Discounted at 2%



### State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$1,443,000	\$1,530,000	\$2,973,000
To Private Individuals	\$1,394,000	\$1,511,000	\$2,906,000
Temporary Payroll	\$184,000	\$58,000	\$243,000
Ongoing Payroll	\$1,210,000	\$1,453,000	\$2,663,000
To the Public	\$49,000	\$19,000	\$68,000
Temporary Sales Tax Revenue	\$2,000	\$726	\$3,000
Ongoing Sales Tax Revenue	\$15,000	\$18,000	\$33,000
Purchases Sales Tax Revenue	\$31,000	N/A	\$31,000
STATE BENEFITS	\$116,000	\$92,000	\$208,000
To the Public	\$116,000	\$92,000	\$208,000
Temporary Income Tax Revenue	\$8,000	\$3,000	\$11,000
Ongoing Income Tax Revenue	\$58,000	\$70,000	\$128,000
Temporary Sales Tax Revenue	\$2,000	\$739	\$3,000
Ongoing Sales Tax Revenue	\$15,000	\$18,000	\$34,000
Purchases Sales Tax Revenue	\$32,000	N/A	\$32,000
otal Benefits to State & Region	\$1,559,000	\$1,622,000	\$3,181,000
Discounted Total Benefits (2%)	\$1,546,000	\$1,607,000	\$3,153,000



#### **Benefit to Cost Ratio**

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$2,947,000	\$45,000	66:1
State	\$207,000	\$43,000	5:1
Grand Total	\$3,153,000	\$88,000	36:1

#### May not sum to total due to rounding.

\* Discounted at 2%

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### **APPLICATION SUMMARY**

DATE: December 21, 2021

APPLICANT:	Maguire Family Properties Inc. 770 Rock Beach Road Rochester, NY 14617	
TENANT/PROJECT LOCATION:	PEKO Precision Products 1525-1685 Lyell Avenue Rochester, NY 14606	
Project Summary:	Maguire Family Properties Inc., a real estate holding company, is constructing a new 81,250 sq foot facility in the City of Rochester for its tenant, PEKO Precision Products. PEKO Precision is a contract manufacturing company that specializes in manufacturing and designing equipment, machinery and major mechanical assemblies for its customers. PEKO Precision plans to create 3 new FTE's in addition to its existing 27 FTE's. The applicant is seeking a custom real property tax abatement, which the City of Rochester has supported, mortgage recording tax and sales tax exemptions. The tenant is seeking a sales tax exemption on materials and FF&E. The cost benefit ratio is 3:1.	
PROJECT AMOUNT:	<ul> <li>\$7,000,000 Applicant Project Cost</li> <li>\$293,816 Applicant Sales Tax Exemption</li> <li>\$10,313 Applicant Mortgage Recording Tax Exemption</li> <li>\$400,000 Tenant Project Cost</li> <li>\$20,000 Tenant Sales Tax Exemption</li> </ul>	
Jobs: Existing: New: Requirement:	27FTEs3FTEs3FTEs	
PUBLIC HEARING DATE:	December 16, 2021	
BENEFIT TO INCENTIVE RATIO:	3:1	
SEQR:	REVIEWED AND PROCESS IS COMPLETE.	
ELIGIBILITY:	NEW COMMERCIAL CONSTRUCTION WITH INCREASE TO THE TAX BASE	
APPROVED PURPOSE:	JOB CREATION	

## Cost-Benefit Analysis for Maguire Family Properties Inc.

Prepared by COMIDA using InformAnalytics

# **Executive Summary**



## Proposed Investment

Maguire Family Properties Inc. proposes to invest \$7.4 million at 1525-1685 Lyell Avenue, Rochester, NY 14606 over 20 years. COMIDA staff summarize the proposed with the following: New building in the City of Rochester for PEKO Precision Products, Inc.



F4 FIGURE 4

Location of Investment

### **Proposed Investments**

Description	Amount
CONSTRUCTION SPENDING	
Landlord	\$6,858,000
PEKO Precision Products	\$250,000
OTHER SPENDING	
Soft costs	\$142,000
non manufacturing equip	\$50,000
Manufacturing equip	\$50,000
FF&E	\$50,000
Total Investments	\$7,400,000
Discounted Total (2%)	\$7,400,000

#### McDonald's 🔱 Perri's Pizzeria 🔱 Ziebart 🔚 (31) Dodge St Belknap Valeo CanalS de **Business Center** Salvatore's Ol **Fashioned Pizzeri** UNITED Valeo NEIGHBOI TOGETHE 490 490 Google RMap data ©2021

# Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by COMIDA. The report calculates the costs and benefits for specified local taxing districts over the first 20 years, with future returns discounted at a 2% rate.



#### **Estimated Costs or Incentives**

COMIDA is considering the following incentive package for Maguire Family Properties Inc..

Description	Nominal Value	Discounted Value*
Property Tax Exemption	\$4,396,000	\$3,680,000
Sales Tax Exemption	\$314,000	\$314,000
Mortgage Recording Tax Exemption	\$10,000	\$10,000
Total Costs	\$4,720,000	\$4,004,000

#### May not sum to total due to rounding.

\* Discounted at 2%



### State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$7,812,000	\$3,209,000	\$11,021,000
To Private Individuals	\$5,622,000	\$3,169,000	\$8,791,000
Temporary Payroll	\$2,622,000	\$829,000	\$3,451,000
Ongoing Payroll	\$3,000,000	\$2,340,000	\$5,340,000
To the Public	\$2,191,000	\$39,000	\$2,230,000
Property Tax Revenue	\$2,117,000	N/A	\$2,117,000
Temporary Sales Tax Revenue	\$33,000	\$10,000	\$43,000
Ongoing Sales Tax Revenue	\$37,000	\$29,000	\$66,000
Purchases Sales Tax Revenue	\$4,000	N/A	\$4,000
STATE BENEFITS	\$337,000	\$189,000	\$525,000
To the Public	\$337,000	\$189,000	\$525,000
Temporary Income Tax Revenue	\$117,000	\$40,000	\$157,000
Ongoing Income Tax Revenue	\$144,000	\$109,000	\$253,000
Temporary Sales Tax Revenue	\$33,000	\$11,000	\$44,000
Ongoing Sales Tax Revenue	\$38,000	\$30,000	\$68,000
Purchases Sales Tax Revenue	\$4,000	N/A	\$4,000
Total Benefits to State & Region	\$8,149,000	\$3,398,000	\$11,546,000
Discounted Total Benefits (2%)	\$7,614,000	\$2,981,000	\$10,595,000



#### **Benefit to Cost Ratio**

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$10,123,000	\$3,843,000	3:1
State	\$472,000	\$162,000	3:1
Grand Total	\$10,595,000	\$4,004,000	3:1

#### May not sum to total due to rounding.

\* Discounted at 2%

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### **APPLICATION SUMMARY**

DATE: December 21, 2021	
APPLICANT:	Keeler Park Community Partners, LP 11951 Freedom Drive, Suite 1204 Reston, VA 20190
PROJECT LOCATION:	501-601 Seneca Manor Drive Rochester, NY 14621
Project Summary:	Keeler Park Community Partners, LP proposes to purchase and renovate Keeler Park Apartments in the City of Rochester. Keeler Park is an affordable housing project with 526 units located in two, 16-story towers. Keeler Park proposes renovating the units, common areas, building systems and exterior improvements. The applicant is seeking approval of a Shelter Rent PILOT agreement, tax- exempt bond financing, and sales tax and mortgage recording tax exemptions. The project is expected to create 1 new FTE. The cost benefit ratio is 3:1.
PROJECT AMOUNT:	\$121,419,758 \$987,473 Sales Tax Exemption \$525,000 Mortgage Recording Tax Exemption
Jobs: Existing: New:	13 FTEs 1 FTEs
PUBLIC HEARING DATE:	December 16, 2021
BENEFIT TO INCENTIVE RATIO:	3:1
SEQR:	INTERNAL RENOVATIONS ONLY; SEQR PROCESS COMPLETE.
ELIGIBILITY:	NEW BUILDING CONSTRUCTION OR RENOVATION PROJECT FOR STUDENT/SENIOR/AFFORDABLE HOUSING
APPROVED PURPOSE:	STUDENT/SENIOR/AFFORDABLE HOUSING

## Cost-Benefit Analysis for Keeler Park Community Partners , LP

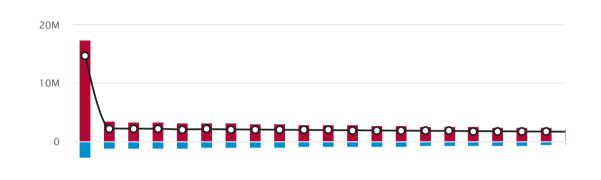
Prepared by COMIDA using InformAnalytics

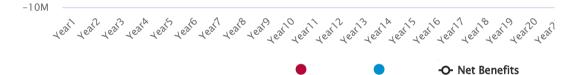
# **Executive Summary**



Discounted\* Net Benefits for Keeler Park Community Partners , LP by Year

Total Net Benefits: \$67,970,000

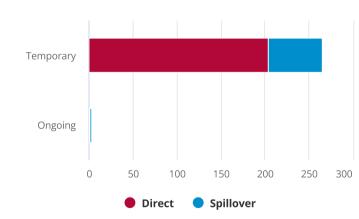


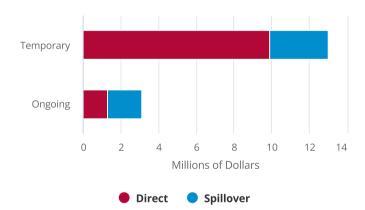


F2 FIGURE 2

**Total Jobs** 

F3 FIGURE 3





Discounted at 2%

## Proposed Investment

Keeler Park Community Partners, LP proposes to invest \$121.4 million at 501-601 Seneca Manor Drive, Rochester, NY over 30 years. COMIDA staff summarize the proposed with the following: Affordable Housing

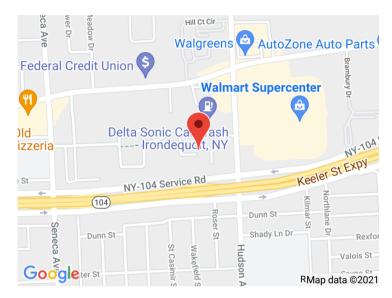


F4 FIGURE 4

Location of Investment

### Proposed Investments

Description	Amount
CONSTRUCTION SPENDING	
ST	\$26,916,000
OTHER SPENDING	
Building purchase	\$66,000,000
Soft costs	\$790,000
Developer fee	\$11,582,000
Financing Cost	\$10,979,000
Due Diligence	\$560,000
Reserves	\$4,592,000
Total Investments	\$121,420,000
Discounted Total (2%)	\$121,420,000



# Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by COMIDA. The report calculates the costs and benefits for specified local taxing districts over the first 30 years, with future returns discounted at a 2% rate.



#### **Estimated Costs or Incentives**

COMIDA is considering the following incentive package for Keeler Park Community Partners, LP.

Description	Nominal Value	Discounted Value*
Property Tax Exemption	\$35,198,000	\$27,155,000
Sales Tax Exemption	\$987,000	\$987,000
Mortgage Recording Tax Exemption	\$525,000	\$525,000
Bond Interest Savings	\$158,000	\$118,000
Total Costs	\$36,868,000	\$28,785,000

#### May not sum to total due to rounding.

\* Discounted at 2%



### State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$108,150,000	\$76,999,000	\$113,684,000
To Private Individuals	\$11,614,000	\$5,465,000	\$17,080,000
Temporary Payroll	\$9,927,000	\$3,140,000	\$13,067,000
Ongoing Payroll	\$1,688,000	\$2,325,000	\$4,013,000
To the Public	\$96,536,000	\$71,534,000	\$96,604,000
Property Tax Revenue	\$24,925,000	N/A	\$24,925,000
Temporary Sales Tax Revenue	\$124,000	\$39,000	\$163,000
Ongoing Sales Tax Revenue	\$21,000	\$29,000	\$50,000
Bond Interest	\$158,000	N/A	\$158,000
STATE BENEFITS	\$673,000	\$328,000	\$1,001,000
To the Public	\$673,000	\$328,000	\$1,001,000
Temporary Income Tax Revenue	\$444,000	\$151,000	\$595,000
Ongoing Income Tax Revenue	\$81,000	\$108,000	\$189,000
Temporary Sales Tax Revenue	\$126,000	\$40,000	\$165,000
Ongoing Sales Tax Revenue	\$21,000	\$29,000	\$51,000
Total Benefits to State & Region	\$108,823,000	\$77,327,000	\$114,684,000
Discounted Total Benefits (2%)	\$91,488,000	\$59,830,000	\$96,755,000



#### **Benefit to Cost Ratio**

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$95,812,000	\$28,112,000	3:1
State	\$943,000	\$673,000	1:1
Grand Total	\$96,755,000	\$28,785,000	3:1

#### May not sum to total due to rounding.

\* Discounted at 2%

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### **APPLICATION SUMMARY**

DATE: December 21, 2021

APPLICANT:	Li-Cycle North America Hub, Inc. 2351 Royal Windsor Drive, Unit 10 Mississauga, Ontario L5J 4S7, Canada		
	Mississauga, Ontario 200 407, Carlada		
PROJECT ADDRESS:	50 and 205 McLaughlin Road Rochester, New York 14615		
Project Summary:	Li-Cycle North America Hub, Inc. is proposing to construct a new manufacturing operation to process the black mass concentrate, which is an intermediate product generated from the recycling of Lithium-ion batteries. This project works in conjunction with the associated Warehouse Facility being built adjacent to this facility. At this time, the applicant is only requesting a sales tax exemption and plans to apply for a real property tax abatement at a later date. The \$182 million project is projected to create 130 new FTEs over the next three years. The Benefit/Incentive ratio is 15:1.		
PROJECT AMOUNT: EXEMPTIONS:	\$182,165,500 \$5,880,000 Sales Tax Exemption		
Jobs: Existing: New:	0 FTEs 130 FTEs		
PUBLIC HEARING DATE:	December 17, 2021		
BENEFIT TO INCENTIVE RATIO:	15 : 1		
SEQR:	REVIEWED AND PROCESS IS COMPLETE.		
ELIGIBILITY:	NEW COMMERCIAL CONSTRUCTION WITH INCREASE TO THE TAX BASE		
APPROVED PURPOSE:	JOB CREATION		

## Cost-Benefit Analysis for Li-Cycle North American Hub, Inc.

Prepared by COMIDA using InformAnalytics

# **Executive Summary**



# Proposed Investment

Li-Cycle North American Hub, Inc. proposes to invest \$182.2 million at 50 McLaughlin Road, Rochester, NY 14615 over 2 years. COMIDA staff summarize the proposed with the following: New building for a HUB facility

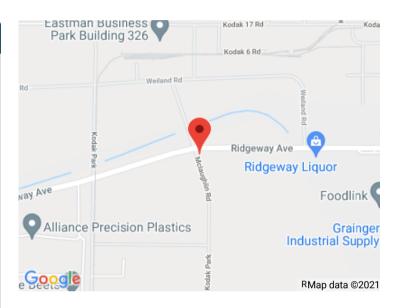




Location of Investment

### **Proposed Investments**

Description	Amount
CONSTRUCTION SPENDING	
ST	\$93,000,000
OTHER SPENDING	
Non manufacturing equip	\$15,000,000
Manufacturing equip	\$44,666,000
FF&E	\$3,500,000
Soft costs	\$20,000,000
Utility Bridge	\$6,000,000
Total Investments	\$182,166,000
Discounted Total (2%)	\$181,254,000



# Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by COMIDA. The report calculates the costs and benefits for specified local taxing districts over the first 2 years, with future returns discounted at a 2% rate.



#### **Estimated Costs or Incentives**

COMIDA is considering the following incentive package for Li-Cycle North American Hub, Inc..

Description	Nominal Value	Discounted Value*
Sales Tax Exemption	\$5,880,000	\$5,880,000
Total Costs	\$5,880,000	\$5,880,000

#### May not sum to total due to rounding.

\* Discounted at 2%



### State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$51,855,000	\$33,035,000	\$84,890,000
To Private Individuals	\$50,499,000	\$32,629,000	\$83,128,000
Temporary Payroll	\$34,298,000	\$10,851,000	\$45,148,000
Ongoing Payroll	\$16,201,000	\$21,779,000	\$37,980,000
To the Public	\$1,355,000	\$406,000	\$1,761,000
Temporary Sales Tax Revenue	\$427,000	\$135,000	\$562,000
Ongoing Sales Tax Revenue	\$202,000	\$271,000	\$473,000
Purchases Sales Tax Revenue	\$727,000	N/A	\$727,000
STATE BENEFITS	\$3,759,000	\$1,987,000	\$5,746,000
To the Public	\$3,759,000	\$1,987,000	\$5,746,000
Temporary Income Tax Revenue	\$1,536,000	\$521,000	\$2,056,000
Ongoing Income Tax Revenue	\$844,000	\$1,053,000	\$1,897,000
Temporary Sales Tax Revenue	\$434,000	\$137,000	\$572,000
Ongoing Sales Tax Revenue	\$205,000	\$276,000	\$481,000
Purchases Sales Tax Revenue	\$740,000	N/A	\$740,000
Total Benefits to State & Region	\$55,614,000	\$35,022,000	\$90,636,000
Discounted Total Benefits (2%)	\$55,026,000	\$34,602,000	\$89,629,000



#### **Benefit to Cost Ratio**

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$83,939,000	\$2,914,000	29:1
State	\$5,690,000	\$2,966,000	2:1
Grand Total	\$89,629,000	\$5,880,000	15:1

#### May not sum to total due to rounding.

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## **APPLICATION SUMMARY**

DATE: December 21, 2021	
APPLICANT:	Pike Conductor DEV 1, LLC 1010 Lee Road Reston, VA 20190
TENANT/PROJECT LOCATION:	Li-Cycle North America Hub, Inc. 50 McLaughlin Road Rochester, NY 14606
Project Summary:	Pike Conductor DEV 1, LLC, a joint venture between Conductor Construction Management, LLC and the Pike Company, proposes to construct the Warehouse Facility building as part of the Li-Cycle North America Hub, Inc. Li-Cycle is a clean technology company that manufactures eight commercial products from black mass concentrate, a product generated from the recycling of Lithium-ion batteries. The Warehouse facility will store the finished project, administrative offices and visitor center in the Town of Greece. The applicant is seeking approval of a real property tax abatement, a sales tax and mortgage recording tax exemption on the \$80,000,000 project. The tenant is seeking a sales tax exemption on equipment, furniture, and fixtures. The project is expected to create 11 new FTEs. The cost benefit ratio is 5:1.
PROJECT AMOUNT:	\$80,000,000 Applicant Project Costs \$2,944,000 Applicant Sales Tax Exemption \$600,000 Applicant Mortgage Recording Tax Exemption \$5,000,000 Tenant Project Costs \$400,000 Tenant Sales Tax Exemption
Jobs: Existing: New: Required:	0 FTEs 11 FTEs 1 FTE
PUBLIC HEARING DATE:	December 17, 2021
BENEFIT TO INCENTIVE RATIO:	5:1
SEQR:	REVIEWED AND PROCESS IS COMPLETE.
ELIGIBILITY:	NEW COMMERCIAL CONSTRUCTION WITH INCREASE TO THE TAX BASE
APPROVED PURPOSE:	JOB CREATION

## Cost-Benefit Analysis for Pike Conductor Dev 1, LLC

Prepared by COMIDA using InformAnalytics

# **Executive Summary**



F1 FIGURE 1

#### Discounted\* Net Benefits for Pike Conductor Dev 1, LLC by Year

Total Net Benefits: \$97,142,000

15

Millions of Dollars

Spillover

20



# Proposed Investment

Pike Conductor Dev 1, LLC proposes to invest \$85.0 million at 50 Mclaughlin Road, Rochester, NY over 10 years. COMIDA staff summarize the proposed with the following: New warehouse for licycle



F4 FIGURE 4

Location of Investment

### **Proposed Investments**

Description	Amount
CONSTRUCTION SPENDING	
Warehouse	\$66,300,000
OTHER SPENDING	
FF&E	\$1,000,000
Land	\$1,400,000
soft costs	\$5,400,000
financing	\$5,900,000
manufacturing equip tenant	\$3,000,000
FF&E tenant	\$2,000,000
Total Investments	\$85,000,000
Discounted Total (2%)	\$85,000,000



# Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by COMIDA. The report calculates the costs and benefits for specified local taxing districts over the first 10 years, with future returns discounted at a 2% rate.



#### **Estimated Costs or Incentives**

COMIDA is considering the following incentive package for Pike Conductor Dev 1, LLC.

Description	Nominal Value	Discounted Value*
Property Tax Exemption	\$11,546,000	\$10,963,000
Sales Tax Exemption	\$3,344,000	\$3,344,000
Mortgage Recording Tax Exemption	\$600,000	\$600,000
Bond Interest Savings	\$13,790,000	\$11,119,000
Total Costs	\$29,280,000	\$26,026,000

#### May not sum to total due to rounding.

\* Discounted at 2%



### State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$110,590,000	\$80,510,000	\$132,307,000
To Private Individuals	\$36,989,000	\$21,451,000	\$58,440,000
Temporary Payroll	\$24,451,000	\$7,735,000	\$32,186,000
Ongoing Payroll	\$12,538,000	\$13,715,000	\$26,253,000
To the Public	\$73,600,000	\$59,059,000	\$73,867,000
Property Tax Revenue	\$14,112,000	N/A	\$14,112,000
Temporary Sales Tax Revenue	\$304,000	\$96,000	\$400,000
Ongoing Sales Tax Revenue	\$156,000	\$171,000	\$327,000
Purchases Sales Tax Revenue	\$236,000	N/A	\$236,000
Bond Interest	\$13,790,000	N/A	\$13,790,000
STATE BENEFITS	\$2,549,000	\$1,301,000	\$3,850,000
To the Public	\$2,549,000	\$1,301,000	\$3,850,000
Temporary Income Tax Revenue	\$1,095,000	\$371,000	\$1,466,000
Ongoing Income Tax Revenue	\$746,000	\$658,000	\$1,404,000
Temporary Sales Tax Revenue	\$310,000	\$98,000	\$408,000
Ongoing Sales Tax Revenue	\$159,000	\$174,000	\$332,000
Purchases Sales Tax Revenue	\$240,000	N/A	\$240,000
Total Benefits to State & Region	\$113,139,000	\$81,811,000	\$136,157,000
Discounted Total Benefits (2%)	\$101,382,000	\$69,960,000	\$123,168,000



#### **Benefit to Cost Ratio**

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$119,463,000	\$24,139,000	5:1
State	\$3,705,000	\$1,887,000	2:1
Grand Total	\$123,168,000	\$26,026,000	5:1

#### May not sum to total due to rounding.

\* Discounted at 2%

CGR has exercised reasonable professional care and diligence in the production and design of the InformAnalytics™ tool. However, the data used is provided by users.

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