



**COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY**

**AGENDA – AGENCY MEETING OF JULY 16, 2013  
EBENEZER WATTS CONFERENCE CENTER– 12:00 NOON**

1. Call meeting to order
2. Pledge of Allegiance
3. Public Comments
4. Loewke Brill Report

Applications:

**Xerox Corporation** (\$5,000,000 - Lease/Leaseback with JobsPlus)  
**PO Box 4505, Glover Avenue**  
**Norwalk, CT 06856-4505**

**Tenant & Project Address:** **800 Phillips Road – Bldg. 216**  
**Webster, New York 14580**

Xerox Corporation needs to expand its global toner production capacity. The \$60 Million toner manufacturing facility in the Town of Webster, a 2005 COMIDA project, is under consideration for this expansion, along with other off-shore alternatives. This \$5 Million project would add 50,000 square feet of manufacturing space and impact 40 toner plant employees. Xerox would invest an additional \$30 Million in manufacturing equipment. Xerox currently employs 5,987 FTEs in Monroe County. The project is projected to create 25 new FTEs over the next three years. The applicant is seeking approval of the JobsPlus program. The job creation requirement is 4 FTEs.

**RR97, LLC** (\$179,000 – Sales Tax Exemption Only)  
**97 Railroad Street**  
**Rochester, New York 14609**

**Tenant & Project Address:** **Rohrbach Brewing Company**  
**97 Railroad Street**  
**Rochester, New York 14609**

RR97 LLC, is proposing to invest approximately \$179,000 in renovations to its existing 35,000 square foot building in the City of Rochester. The facility is leased to a related entity, Rohrbach Brewing Company (RBC), a microbrewer of craft beer. The renovations will accommodate a new \$177,500 canning line which will provide Rohrbach products for a wider geographic distribution area. The project will impact 12 FTEs and is projected to create 2 new FTEs over the next three years. The company has been approved for the GreatRate program through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus program.

**Better Power Inc.  
508 White Spruce Blvd.  
Rochester, New York 14623**

**(\$103,000 – Sales Tax Exemption Only)**

Better Power Inc., (BPI) a wholesale distributor specializing in emergency standby generators and accessories, will be moving to a larger 10,000 square foot facility in the Town of Brighton and will be investing approximately \$103,000 in renovations and equipment. BPI currently employs 8 FTEs and expects to create 1 new full-time position. BPI has been approved for the GreatRebate program through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus program.

**Canfield & Tack Inc.  
105 McLoughlin Street  
Rochester, New York 14615**

**(\$476,500 Sales Tax Exemption Only)**

Canfield & Tack Inc.(C&T), founded in 1926, is a full service provider of commercial printing, digital printing, fulfillment and distribution services, located in a 45,000 square foot facility on Exchange Street in the City of Rochester. In November 2012, C&T purchased the assets of Dallas Graphics, a Syracuse printing and mail house firm, and will be moving the digital printing and mailing operation to Rochester. C&T will be leasing additional space at 105 McLoughlin Street and will invest approximately \$76,500 in equipment including racking, forklifts, IT, phone and security systems. C&T currently employs 74 FTEs in Monroe County and expects to create 1 new full-time position. C&T has been approved for the GreatRate program through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus program.

5. Approval of Minutes – Agency meeting June 18, 2013
6. Chair Mazzullo – Discussion Items
  - Appoint Jay Popli – Governance Committee
7. Executive Director Seil – Discussion Items
8. Legal Counsel – Discussion Items

Terminations:

**-760 Brooks Avenue**

**PLEASE NOTE: THE NEXT AGENCY MEETING WILL BE HELD ON TUESDAY AUGUST 27, 2013.**

Adjournment