



COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY

**AGENDA – AGENCY MEETING OF APRIL 17, 2012  
EBENEZER WATTS CONFERENCE CENTER– 12:00 NOON**

1. Call meeting to order
2. Pledge of Allegiance
3. Public Comments
4. Loewke Brill Report

Applications:

**King Road Properties, LLC (Lease/Leaseback with JobsPlus)  
244 Lake Avenue  
Rochester, New York 14624**

**Tenant/Address: BVR Construction Company, Inc.  
8 King Road  
Rochester, New York 14624**

King Road Properties LLC is proposing to develop an 86 acre parcel located at 8 King Road in the Town of Chili and construct an 11,000 square foot facility to house BVR Construction Company (BVR). BVR is a contractor specializing in concrete, steel, bridge and tunnel work. The \$1.3 million project will allow BVR to expand its existing 8 FTE to 12. The applicant seeks approval of the JobsPlus property tax abatement. The JobsPlus job creation requirement is 1 FTE.

**North American Breweries, Inc. (Lease/Leaseback)  
445 St. Paul Street  
Rochester, New York 14605**

North American Breweries (NAB) will be renovating a 9,200 square foot facility located on the campus the Genesee Brewery. The facility was formerly the packaging center for the Brewery and was built at the turn of the century. The 1<sup>st</sup> floor will include a working microbrewery with adjacent touring area to show the brewing process as well as a souvenir shop. The second floor will include a restaurant which will seat 80 and there will be an outdoor deck and rooftop patio which will show an uninhibited view of the High Falls. The total project cost is \$2.8 million, with approximately \$2 million in renovations to the long vacant building. The new operation will add 12 FTEs to the existing 500 FTEs at the Brewery. NAB is seeking approval of sales tax exemption only.

**Concentrix Corporation  
3750 Monroe Avenue  
Pittsford, New York 14534**

**(EquiPlus)**

Concentrix Corporation (Concentrix) provides services for various market segments with back office operations. The company has in facilities throughout the world and provides services in 33 languages. Concentrix has decided to expand operations in Monroe County after seriously considering Greenville, SC. The expansion at Concentrix's facility at 3750 Monroe Ave is projected to increase its 213 employee base by 350 jobs over 3 years. To support the increased workforce Concentrix will be purchasing equipment at a cost of \$495,165 to include servers, computers, software, furniture & fixtures. In addition Concentrix will spend approximately \$147,000 on renovations. (note: New York State has approved Concentrix for a Capital Grant.) The company has been approved for the GreatRebate program through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus program.

5. Approval of **March 20, 2012 Minutes**
6. Chairman Mazzullo – discussion items
7. Executive Director Seil – discussion items
8. Legal Counsel Townsend – discussion items:

Terminations:

- LeFrois/Haley & Aldrich - 200 Tower Center
- LeFrois/Durst - 50 Methodist Hill
- LeFrois/First American - 95 Methodist Hill

Miscellaneous:

- Rochester City School District Bond Resolution
- Transfer of property – Mt. Ridge Realty to a new entity.

The next meeting of the Agency will be held on **Tuesday, May 15, 2012**

Adjournment