APPLICATION FOR ASSISTANCE

Each applicant seeking assistance must complete this application and provide required supplemental forms/documentation. A non-refundable application fee of $350.00 must be included with this application. Make check payable to COMIDA. Please see page 10 for additional information on costs and fees.

Please answer all questions. Use “None” or “Not Applicable” where necessary. Information in this application may be subject to public review under New York State Law. except for information that is considered deniable by the Freedom of Information Law. This form is available at www.growmonroe.org.

I. APPLICANT

A. Name Zweigle’s Inc.
Address 651 Plymouth Ave N
City/State/Zip Rochester, NY 14608
Tax ID No. 160794198
Contact Name Julie Camardo
Title CEO/Owner
Telephone (585) 546-1740
E-Mail jcamardo@zweigles.com

B. Owners of 25% or more of Applicant Company

<table>
<thead>
<tr>
<th>Name</th>
<th>%</th>
<th>Corporate Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>Julie Camardo</td>
<td>54</td>
<td>CEO</td>
</tr>
<tr>
<td>Melissa M. Camardo</td>
<td>46</td>
<td>Board of Director VP</td>
</tr>
<tr>
<td>Trust</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

C. Applicant’s Legal Counsel

<table>
<thead>
<tr>
<th>Name</th>
<th>Firm</th>
<th>Address</th>
<th>City/State/Zip</th>
<th>Telephone</th>
<th>Fax</th>
<th>E-Mail</th>
</tr>
</thead>
<tbody>
<tr>
<td>William Creary, Jr.</td>
<td>Creary Law Group, P.C.</td>
<td>18 North Main Street</td>
<td>Pittsford, NY 14534</td>
<td>(585) 586-8480</td>
<td>(585) 586-8097</td>
<td><a href="mailto:wjcreary@crearylaw.com">wjcreary@crearylaw.com</a></td>
</tr>
</tbody>
</table>

II. PROJECT

A. Address of proposed project facility

<table>
<thead>
<tr>
<th>Address of proposed project facility</th>
<th>Rochester NY 14608</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tax Map Parcel Number</td>
<td>see attached document</td>
</tr>
<tr>
<td>City/Town/Village</td>
<td>Rochester</td>
</tr>
<tr>
<td>School District</td>
<td>City of Rochester</td>
</tr>
</tbody>
</table>

B. Proposed User(s)/Tenant(s) of the Facility

If there are multiple Users/Tenants, please attach additional pages.

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>City/State/Zip</th>
<th>Tax ID No.</th>
<th>Contact Name</th>
<th>Title</th>
<th>Telephone</th>
<th>E-Mail</th>
</tr>
</thead>
</table>

| % of facility to be occupied by company |

C. Owners of 20% or more of User/Tenant Company

<table>
<thead>
<tr>
<th>Name</th>
<th>%</th>
<th>Corporate Title</th>
</tr>
</thead>
</table>

D. Benefits Requested (Check all that apply)

☐ Sales Tax Exemption
☐ Industrial Revenue Bond Financing
☐ Mortgage Recording Tax Exemption
☐ Real Property Tax Abatement
E. Description of project (check all that apply)

☑ New Construction
☑ Existing Facility
☐ Acquisition
☑ Expansion
☐ Renovation/Modernization
☑ Acquisition of machinery/equipment
☐ Other (specify) ______________________

GENERAL DESCRIPTION OF THE PROJECT AND BACKGROUND ON USER(S) OF THE FACILITY
(Attached additional sheets as necessary)

see attached
II. PROJECT (cont’d)

F. Are other facilities or related companies located within New York State?
   ☐ Yes    ☒ No
   Location: ____________________________

   Will the Project result in the removal of an industrial or manufacturing plant of
   the Project occupant from one area of the state to another area of the state?
   ☐ Yes    ☒ No

   Will the Project result in the abandonment of one or more plants or facilities of
   the Project occupant located within the state?
   ☐ Yes    ☒ No

   If Yes to either question, explain how, notwithstanding the aforementioned
   closing or activity reduction, the Agency’s Financial Assistance is required to
   prevent the Project from relocating out of the State, or is reasonably necessary
   to preserve the Project occupant’s competitive position in its respective
   industry**:

   ____________________________________________________________
   ____________________________________________________________
   ____________________________________________________________

G. Please confirm by checking the box, below, if there is likelihood
   that the Project would not be undertaken but for the Financial
   Assistance provided by the Agency?
   ☒ Yes    ☐ No

   If the Project could be undertaken without Financial Assistance provided by the
   Agency, then provide a statement in the space provided below indicating why
   the Project should be undertaken with the Financial Assistance to be provided
   by the Agency**:

   ____________________________________________________________
   ____________________________________________________________
   ____________________________________________________________

   **To be completed with Agency assistance.

H. PROJECT TIMELINE

   Proposed Date of Acquisition
   06/30/2019

   Proposed Commencement Date of Construction
   10/14/2019

   Anticipated Completion Date
   10/01/2020

I. Contractor(s)
   Taylor the Builders

J. State Environmental Quality Review (SEQR) Act Compliance

   COMIDA, in granting assistance to the Applicant, is required to comply
   with the New York State Environmental Quality Review Act (SEQR).
   This is applicable to projects that require the state or local municipality to
   issue a discretionary permit, license or other type of approval for that
   project.

   Does the proposed project require discretionary permit, license or other
   type of approval by the state or local municipality?
   ☒ YES – Include a copy of any SEQR documents related to this
   Project including Environmental Assessment Form, Final
   Determination, Local Municipality Negative Declaration, etc.
   ☐ NO

In the absence of the financial assistance provided, we will not be able
   to move forward with the project. We could not absorb all the cost needed for
   the project. With the financial assistance, we will be able to increase
   sales and create new employment opportunities in Monroe County.
III. PROPERTY TAX ABATEMENT/PAYMENT IN LIEU OF TAX AGREEMENT (PILOT)

Check One:

☐ JOBSPLUS

Requirements:

- Company must commit to a 10% increase in full-time equivalent employment, measured on the existing impacted employee base, over a 3 year period. The required number of jobs is ________.

☐ LEASEPLUS

Requirements:

- University and/or medical related facilities in which a 501(c)3 entity leases from a for-profit entity.
- Company must commit to a 10% increase in full-time equivalent employment, measured on the existing impacted employee base, over a 3 year period. The required number of jobs is ________.

☐ ENHANCED JOBSPLUS

Requirements:

- A minimum $15 million investment in new plant, machinery and equipment or renovation of existing building(s) AND
- A minimum of 100 new jobs from new companies locating in Monroe County, or existing companies expanding operations here.

☐ GREEN JOBSPLUS

Requirements:

- LEED® Certification – Project must be rated as Certified, Gold, Silver or Platinum by the United States Green Building Council's Leadership in Energy and Environmental Design (LEED®) Green Building Rating System.
- Company must commit to a 10% increase in full-time equivalent employment, measured on the existing impacted employee base, over a 3 year period. The required number of jobs is ________.

☐ SHELTER RENTS

for student housing or affordable housing projects.

☐ Local Tax Jurisdiction Sponsored PILOT

☐ NO PROPERTY TAX ABATEMENT IS SOUGHT FOR THIS PROJECT
IV. APPLICANT PROJECT COSTS

A. Estimate the costs necessary for the construction, acquisition, rehabilitation, improvement and/or equipping of the project by the APPLICANT:

Building Construction or Renovation

a. MATERIALS $1,011,573
b. LABOR $1,517,359

Site Work

c. MATERIALS $156,647
d. LABOR $469,941
e. Non-Manufacturing Equipment $50,000
f. Furniture and Fixtures $____________________
g. LAND and/or BUILDING Purchase $450,000
h. Manufacturing Equipment $757,500

i. Soft Costs (Legal, Architect, Engineering) $175,000

Other (specify) $____________________
j. $____________________
k. $____________________
l. $____________________
m. $____________________

Total Project Costs $4,588,020

B. Sources of Funds for Project Costs:

a. Tax-Exempt Indusntial Revenue Bond $____________________
b. Taxable Industrial Revenue Bond $____________________
c. Tax-Exempt Civic Facility Bond $4,204,968
d. Bank Financing $____________________
e. Public Source $____________________

Identify each state and federal grant/credit

$____________________

$____________________

$____________________

$____________________

f. Equity $383,052

TOTAL SOURCES $4,588,020

C. Has the applicant made any arrangements for the financing of this project?

☐ Yes  ☐ No
If so, please specify bank, underwriter, etc:

M & T Bank

US Small Business Administration

IV. COMPLETE FOR EACH USER/TENANT THAT IS SEEKING SALE TAX EXEMPTION
USER(S)/TENANT(S) PROJECT COSTS

A. Estimate the costs necessary for the construction, acquisition, rehabilitation, improvement and/or equipping of the project by the user(s)/tenant(s) for which a sales tax exemption is requested.

Estimated Costs Eligible for Sale Tax Exemption Benefit

a. MATERIALS $____________________
b. LABOR $____________________
c. Non-Manufacturing Equipment $____________________
d. Furniture and Fixtures $____________________

Other (specify) $____________________
e. $____________________
f. $____________________
g. $____________________
h. $____________________

Total $0

A non-refundable fee of 1½% on TOTAL(s) above is due and payable upon issuance of a Sales Tax Letter to User(s)/Tenant(s)

User/Tenant Company

Signature ___________________________ Title ___________________________ Date ___________________________

For Office Use Only

Total Assessment Value

Land Building

Applicant 2602- 19-048 A

RM
VII. PROJECTED EMPLOYMENT

Complete for each Applicant or User/Tenant

Company Name:  
Applicant: ☐ or User/Tenant: ☐

You must include a copy of the most recent WYS-456 Quarterly Combined Withholding, Wage Reporting and Unemployment Insurance Return OR if you have multiple locations within New York State, the Bureau of Labor – BLS 3020 – Multiple Worksite Report

<table>
<thead>
<tr>
<th></th>
<th>Current # of jobs at proposed project location or to be relocated to project location</th>
<th>IF FINANCIAL ASSISTANCE IS GRANTED – project the number of FTE and PTE jobs to be RETAINED</th>
<th>IF FINANCIAL ASSISTANCE IS GRANTED – project the number of FTE and PTE jobs to be CREATED upon THREE Years after Project completion</th>
<th>Estimate number of residents of the Labor Market Area in which the Project is located that will fill the FTE and PTE jobs to be created upon THREE Years after Project Completion **</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full time (FTE)</td>
<td>55.0</td>
<td>55.0</td>
<td>9.0</td>
<td>9.0</td>
</tr>
<tr>
<td>Part Time (PTE)</td>
<td>2.0</td>
<td>2.0</td>
<td>0.0</td>
<td>0.0</td>
</tr>
<tr>
<td>Total</td>
<td>57.0</td>
<td>57.0</td>
<td>9.0</td>
<td>9.0</td>
</tr>
</tbody>
</table>

** For purposes of this question, please estimate the number of FTE and PTE jobs that will be filled, as indicated in the third column, by residents of the Labor Market Area, in the fourth column. The Labor Market Area includes: Monroe County, Orleans County, Genesee County, Wyoming County, Livingston County, Ontario County, Wayne County, Yates County, and Seneca County chosen at the Agency’s discretion.

[Remainder of this Page Intentionally Left Blank]
VIII. LOCAL LABOR

To be completed by all Applicants and Users/Tenants of Projects which include the construction of new, expanded or renovated facilities:

Company Name: Zweigle's, Inc

Applicant: □ or User/Tenant: □

All project employees of the general contractor, subcontractor, or sub to a subcontractor (contractors) working on the project must reside within the following counties in the State of New York: Monroe, Genesee, Livingston, Ontario, Orleans, Seneca, Wayne, Wyoming or Yates. The All-Local Labor criterion will be verified based on employment, payroll and related records.

COMIDA understands that at certain times local labor may not be available within the local area. Under this condition, applicants are required to complete a waiver request of the All-Local Labor requirement prior to beginning construction. Contractors do not have to be local companies as defined herein, but must employ local people to qualify under the All-Local Labor criterion.

The foregoing terms have been read, reviewed and understood by the Applicant or User/Tenant and all appropriate personnel. Furthermore, the undersigned agrees and understands that the information contained herein must be transmitted and conveyed in a timely fashion to all applicable subcontractors, suppliers and materialman. Furthermore, the undersigned agrees to post and maintain a sign, provided by COMIDA, in a prominent, easily accessible location, identifying the project as a recipient of COMIDA assistance and the local labor requirements associated with this assistance.

Furthermore, the undersigned realizes that failure to abide by the terms herein could result in COMIDA revoking all or any portion of benefits it deems reasonable in its sole discretion for any violation hereof.

Zweigle's, Inc

(APPLICANT or USER/TENANT COMPANY)

[Signature], Title 8/26/2017

(Date)
IX. FEES

1. Application Fee - Send with Completed Application

A non-refundable application fee of Three Hundred Fifty Dollars ($350.00) shall be charged each applicant.

2. Administrative Fee - Paid at Closing

(a) For tax-exempt IRB bond issues, the fee shall be one percent (1%) of the project amount. For projects that utilize a Payment In Lieu of Taxes (PILOT) agreement, an additional one-quarter percent (1/4%) will be added.

(b) For lease/leaseback transactions and taxable bond issues, the fee shall be one-half percent (1/2%) of the project amount. For projects that utilize a Payment In Lieu of Taxes (PILOT) agreement, an additional one-quarter percent (1/4%) will be added.

(c) For refunding outstanding COMIDA bond issues, the fee shall be one-quarter percent (1/4%) of the new issuance amount.

3. If a sales tax letter is required prior to closing, a non-refundable twenty-five percent (25%) of the Administrative Fee and Agency Counsel fee is payable at that time. This amount will be applied towards the Administrative fee and Agency Counsel Fee. The Sales Tax Letter shall only be for a three (3) month period. If the project does not have a formal closing within three (3) months of the sales tax letter being issued, and an extension is not granted, the balance of the Administrative fee and Agency Counsel fee become immediately due and payable.

4. Agency Counsel fee is one-third (1/3) of the Agency's Administrative fee, with a minimum fee for a lease/leaseback transaction of $4,000.00.

5. Designated Bond Counsel fee is based on the complexity and amount of the transaction.

Zweigle's, Inc.

(APPLICANT or USER/TENANT COMPANY)

Julie Comer, CEO 8/26/2019

Signature, Title, Date
X. **CERTIFICATION**

The undersigned company officer and/or user/tenant officer each hereby certifies, on behalf of the company and/or user/tenant, respectively (each singularly and together, the "Applicant"), as follows:

A. The information contained in this Application, including employment information, is true and correct. The Applicant is aware that any material misrepresentation made in this Application constitutes an act of fraud, resulting in revocation of COMIDA benefits.

B. The undersigned, on behalf of the Applicant, hereby certifies that the Applicant, and all parties which own a minimum of 20% of the Applicant are current and will remain current on all real property, federal, state, sales, income and withholding taxes throughout the term of any agreements made in connection with this Application.

C. **Compliance with N.Y. GML Sec. 862(1):** Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if Financial Assistance is provided for the proposed Project:

§ 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.

D. **Compliance with Applicable Laws:** The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.

E. **False and Misleading Information:** The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.

F. **Recapture:** Should the Applicant not expend as projected or hire as presented, the Agency may view such information/status as failing to meet the established standards of economic performance. In such events, some or all of the benefits taken by the Applicant will be subject to recapture.

G. Applicant hereby releases the County of Monroe Industrial Development Agency ("Agency") from, agrees that the Agency shall not be liable for, and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, this Application, regardless of whether or not this Application or the Project described herein or the tax exemptions and other assistance requested herein are favorably acted upon by the Agency; (B) the Agency's acquisition, construction, renovation and/or equipping of the Project described herein; and (C) any further action taken by the Agency with respect to the Project; including, without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. Applicant hereby understands and agrees, in accordance with Section 875(3) of the New York General Municipal Law, that any New York State and local sales and use tax exemption claimed by the Applicant and approved by the Agency in connection with the Project may be subject to recapture by the Agency under such terms and conditions as will be set forth in the Agent Agreement to be entered into by and between the Agency and the Applicant. The Applicant further represents and warrants that the information contained in this
Application, including without limitation, information regarding the amount of New York State and local sales and use tax exemption benefits, is true, accurate and complete.

APPLICANT COMPANY

Zweigle's, Inc

[Signature]  CEO  8/26/2019

, Title  Date

USER/TENANT COMPANY

[Signature]  , Title  Date
Zweigle’s Inc. is a 139 year old fifth-generation family owned business with state and national Woman owned business certification located in Rochester, NY. Recently, we have expanded our outside of NY State and we will continue to focus on expanding our geographic reach. We are currently evaluating expansion options within the City of Rochester and the Southeast region of North Carolina.

In order to expand our current location at 651 Plymouth Ave North, Rochester, NY 14608, we need to purchase the buildings surrounding our plant and secure additional parking for the expanded facility. This includes adding onto our to our existing production facility, which is currently 55,000 sq. ft., with an addition of 13,159 sq. ft. which will be 100% production space. Additionally, we will need to demolish two other properties adjacent to and across from our current location. This is inclusive of purchasing machinery and equipment in the first year of the project with costs of up to $859,000. Zweigle’s has been an integral member of the Rochester community for 139 years. Over 55% of our workforce is from the City of Rochester and average wages plus fringe benefits are just over $30/hour. Our current facility is located in a high poverty area, with a high crime rate, heavy drug activity and prostitution. Having an established, longstanding business in this area provides level of comfort and safety- our neighbors and those in the surrounding areas. We have been a fixture in the Rochester community and our products are a staple that bring a sense of pride to many in the community.

Our company’s growth strategy has been centered on the pursuit of private label and co-packing businesses with companies outside of New York State. The expansion is mandatory for us to keep pace with our current growth and financial assistance will be needed for us to stay in Rochester. The proposed plan provides increased space for our current link and spiral manufacturing areas as well as more refrigerated and frozen storage area. Additionally, the new plan will provide improved process flow and, better air handling and increased temperature control in manufacturing areas. Finally, the expanded facility will offer dedicated space for research and development activities and allow us to move the maintenance team into manufacturing area. Part of our growth has been due to our flexibility and ability to offer relatively low production minimums. That coupled with our “Artisan” approach creates a human resource intense operation. Unlike much larger companies, we are still very hands on with our manufacturing techniques and on the conservative side, we estimate that the expansion will drive the need for up to 9 new hires. The positions will vary and include general help, midlevel skilled labor, clerical and supervision and are expected to phase in over a 5 year period. Please note that during the expansion period we will look to automate certain areas of our process. This is in large part due to New York State’s cost structure for insurance, workers compensation costs and labor due to annual forced wage increases. All of these costs place a higher burden on a company our size and make it a challenge to remain cost competitive with larger manufacturers.