



MONROE COUNTY INDUSTRIAL DEVELOPMENT CORPORATION
 CityPlace * 50 West Main Street * Suite 8100 * Rochester, NY 14614-1218
 Phone: (585)753-2000 * Fax: (585)753-2002
 monroecounty.gov

GreatRate / GreatRebate Program Application

Company Data

Name: EFPR Group, CPAs, PLLC
 Address (Non-Residential): 280 Kenneth Drive, Suite 100
 City/Town: Rochester State: NY Zip Code: 14623
 Company Contact: Jim Marasco Title: Managing Partner
 E-mail Address: jmarasco@efprgroup.com
 Phone: 585.340.5125 Website: www.efprgroup.com
 Description of Business: Accounting Firm
 Type of Business: Sole Proprietorship Partnership Corporation LLC Other
 Tax ID# 47-4526160

Ownership

Name See Attached Sheet Percentage _____
 Name _____ Percentage _____
 Name _____ Percentage _____

EMPLOYMENT - As of Date: September 30, 2019

	Total Monroe County	Total New York State
Full-Time Employees (At least 30 hours/week; does not include seasonal or temporary employees)	74	123
Part-Time Employees	8	13
Full-Time Equivalent Employees (FTEs) Total calculated as Full-time plus (Part-time/2)	78 **	129.5 **

** Does not include partners of 13 21

- Program is not available to retail, professional service firms or not-for-profit businesses
- Program requires a minimum of \$50,000 purchase of qualified equipment
- All equipment purchased must be used exclusively in Monroe County

If you are applying for the GreatRate program (financed purchase); complete pages 2, 3, 5 and 6
 If you are applying for the GreatRebate program (cash purchase); complete pages 2, 4 and 5

Revised 4/14

For office use only: 2602-0 19-0559

EQUIPLUS

GreatRate / GreatRebate Program Application

a. Equipment Information:

(Attach additional pages if required)

Equipment to be purchased: Various - see attached sheet

Equipment Make: _____ Equipment Model: _____

Serial Number: _____ Cost: \$ 103,690

b. Company projection for new full-time jobs within one year of Application Date 7

c. Is the equipment to be purchased subject to sales tax ? Yes No

If yes, your company **MAY** be eligible to receive a sales tax exemption through the County of Monroe Industrial Development Agency (COMIDA) EquiPlus Program. Project must meet a minimum of 2:1 benefit to incentive ratio as determined by COMIDA Analyze Program. The EquiPlus program is available to applicants of either the GreatRate or GreatRebate Program. If your company would like to apply, there is a fee of 1/2% of the total cost of equipment (regardless of subsidy amount) plus a \$750 legal fee (COMIDA Attorney). The request will be reviewed at the monthly COMIDA meeting held the third Tuesday of each month unless otherwise specified. Equipment purchases cannot be paid for until approved by the COMIDA board. **All equipment must be purchased in connection with a Monroe County facility and/or project. EquiPlus cannot be used for passenger or personal vehicles.**

Would you like to include the EquiPlus program as part of your GreatRate/GreatRebate application? Yes No

d. Will the equipment purchase be made from a local vendor ?

A local vendor is defined as a business located within the following nine (9) county region: Monroe, Genesee, Livingston, Ontario, Orleans, Seneca, Wayne, Wyoming, Yates

Yes No

If yes, please state the vendor information below:
(Attach additional pages if required)

Vendor Name: Various - see attached sheet

Vendor Address: _____

Vendor Phone # / / ext. Vendor website: _____

GreatRebate Program Application

GreatRebate Job Creation Requirement Worksheet

A. Number of full-time equivalent (FTE) employees in Monroe County (from page 1):	A. <u>78</u>	
B. Item A x 10% (round up to whole number)	B. <u>8</u>	
C. Minimum of two FTE	C. <u>2</u>	
D. Item B OR C whichever is less	D. <u>2</u>	
E. Subsidy Target (A+D)	E. <u>80</u>	u

Average Salary of Existing Employee(s):	\$	<u>61,600</u>	
Expected Salaries of New Employee(s):			
High	\$	<u>50,000</u>	
Avg	\$	<u>44,300</u>	
Low	\$	<u>30,000</u>	

GreatRebate Terms and Conditions

The GreatRebate Program provides businesses with a rebate on equipment purchased with cash of at least \$50,000 provided the company meets its **subsidy target** as detailed below. If the equipment purchase is made from a local vendor, the rebate will be \$5,000; otherwise it will be \$4,000 (see definition of local vendor on page 2).

GreatRebate Job Creation Terms:

- The purchase of equipment must result in the creation of two (2) full-time equivalent jobs **OR** an increase of 10% in the employee base (as reported on page 1), whichever is less.
- Job creation must occur in Monroe County within 12 months of the equipment purchase. The company will receive the GreatRebate at the end of the 12 month period. The 12 month period begins from the date that MCIDC staff received proof of purchase, proof of payment in full for the equipment and inspects to assure delivery of equipment. If the **subsidy target** goal is not attained at the end of the 12 month period, the rebate will not be paid. However, if the company has not met the subsidy target at the end of year one (1) but maintained jobs, the company will be eligible to receive the rebate in year two (2) if they have met the **subsidy target**.

GreatRebate Additional Terms:

- The applicant must provide satisfactory proof of purchase for all equipment purchased.
- **If the company relocates outside Monroe County during the initial one year period the GreatRebate will not be paid. Additionally, if the company relocates outside Monroe County within two years after receipt of the GreatRebate, the rebate must be paid back in full.**

GreatRate / GreatRebate Program Application

Company Certification

The undersigned company officer hereby certifies, on behalf of the company, as follows:

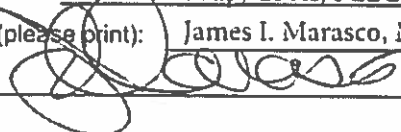
- A. The information contained in this application, including employment information, is true and correct. The company is aware that any material misrepresentation made in the application constitutes an act of fraud, resulting in termination of participation in the GreatRate/GreatRebate program and any other MCIDC sponsored program and repayment by the company of interest subsidy/rebate granted by the GreatRate/GreatRebate program.
- B. The company is aware that it may receive two concurrent interest subsidies under the GreatRate program and two concurrent rebates under the GreatRebate program. The company is further aware that an additional condition of eligibility for re-applying to either program is retention of employment at the subsidy target required in the previous approval letter.
- C. If using the GreatRebate program, neither financing nor leasing has been used to acquire the equipment.
- D. **Company agrees to complete the required job survey.** If the survey is not received within 30 days from the survey date, the subsidy/rebate will not be paid. In addition to the survey, for the GreatRate program, MCIDC must also receive an annual certification from the participating lender.
- E. The company will maintain its primary offices and business operations at a non-residential address in Monroe County.
- F. If the company files for protection under any chapter of the Bankruptcy Code, makes an assignment for the benefits of creditors or has any similar financing difficulty or default under any other loan agreement, the GreatRate/GreatRebate will not be paid.
- G. Equipment is generally defined as manufacturing equipment, data handling equipment, information systems (including computers, peripheral equipment and software). All equipment purchased must be housed in a Monroe County facility.
- H. All jobs created in relation to the GreatRate/GreatRebate program must be created within Monroe County.
- I. If a company has received a GreatRate and relocates outside Monroe County during the subsidy period or within two (2) years after the final payment, any subsidy payment received by the company must be paid back in full.
- J. If a company has received payment for a GreatRebate and relocates outside Monroe County within two (2) years after receipt of the rebate, the rebate must be paid back in full.
- K. The undersigned, on behalf of the company, certifies that the company and all officers which own a minimum of 20% are current and will remain current throughout the term of this agreement on all real property, federal, state, sales, income and withholding taxes.
- L. Company understands qualification for participation in the GreatRate/GreatRebate program will be determined by MCIDC at its sole discretion.

IN WITNESS WHEREOF, the undersigned has executed this company's certificate as of this date:

Date: 10-10-19

Company Name: EPPR Group, CPAs, PLLC

Name & Title (please print): James I. Marasco, Managing Partner

Signature: 



EFPR Group, CPAs, PLLC - Equity Partner Listing

Richard J. Davis – 6.25%
Mario DiLuigi – 6.25%
Michael R. Doody – 6.25%
Scott Healy – 6.25%
Kevin C. Hill – 6.25%
Mark D. Jacob – 6.25%
Christopher M. Johnston – 6.25%
Craig S. Kellner – 6.25%
Joseph J. Kehm – 6.25%
Joseph M. Klimek – 6.25%
James K. Leisner – 6.25%
James I. Marasco – 6.25%
Vincent J. Tomei – 6.25%
David P. Veniskey – 6.25%
Robert J. Williams – 6.25%
Douglas E. Zimmerman – 6.25%

EFPR Group, CPAs, PLLC
 Monroe County Great Rebate Application
 10/10/2019

Equipment and Furniture to be purchased for 100 Clinton Avenue South, Rochester, NY:

Version Date 10/10/19

Equipment Description	Quantity	Vendor	Local	Estimated Unit Cost	Estimated Total Cost	Quote Received
Hi-speed Fiber to the Tower and Floors 14 & 15	1	Spectrum	Yes	\$ 7,910	\$ 7,910	Yes
24 laptop computers	24	TBD	TBD	800	19,200	No
Copiers & Printers - Install and replace as necessary	1	Toshiba	Yes	1,380	1,380	Yes
Large Screen TV's/Monitors	7	TBD	TBD	700	4,900	No
Smart Board for Board Room	1	TBD	TBD	800	800	No
Conference Room Phones, Computer Routers, Modems and Switches	1	TBD	TBD	15,000	15,000	No
CAT 6 Cable throughout floors 14 & 15 and equipment setup	1	TBD	Yes	40,000	40,000	No
UPS Devices	4	TBD	TBD	2,000	8,000	No
Refrigerators - large	3	TBD	Yes	900	2,700	No
Refrigerators - small	3	TBD	Yes	300	900	No
Dishwashers	2	TBD	Yes	450	900	No
Breakroom Equipment	4	TBD	TBD	500	2,000	No
Subtotal - Equipment					\$ 103,690	

Furniture Description	Quantity	Vendor	Local	Estimated Unit Cost	Estimated Total Cost	Quote Received
Breakroom and Common Area Furniture (Tables & Chairs)	1	TBD	TBD	\$ 20,000	\$ 20,000	No
Cubicle Conversion kits	10	TBD	TBD	500	5,000	No
Lobby Furniture and spare office chairs	1	TBD	TBD	10,000	10,000	No
Signage	1	TBD	Yes	5,000	5,000	No
Subtotal - Furniture & Fixtures					\$ 40,000	
Estimated Total					\$ 143,690	