

DATE: January 18, 202	22
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1365 Emerson Street LLC APPLICANT:

> 45 Wenham Lane Pittsford, NY 14534

TENANT & PROJECT ADDRESS: Tri Tower Telecom Corp.

> 1365 Emerson Street Rochester, NY 14606

PROJECT SUMMARY: 1365 Emerson Street LLC, a real estate holding

company, is acquiring and renovating a warehouse facility, in the City of Rochester, for its tenant, Tri Tower Telecom Corp., a related entity. Tri Tower is a hardware and services company that supports those who power the internet, data centers and other communications networks. A portion of the warehouse will be converted to office space to accommodate Tri Tower's administrative and sales staff, which is necessary as it continues to expand operations. Tri Tower anticipates creating 4 new jobs in addition to its current 31 FTEs. The applicant is seeking mortgage recording tax and sales tax exemptions. The tenant is seeking a sales tax

exemption. The cost to benefit ratio is 131:1.

PROJECT AMOUNT: \$2,700,000 Applicant Project Costs

\$20,000 Applicant Sales Tax Exemption

\$16,350 Applicant Mortgage Recording Tax Exemption

\$50,000 Tenant Project Costs

\$4,000 Tenant Sales Tax Exemption

JOBS: EXISTING: 31

FTEs FTEs NEW: 4

N/A PUBLIC HEARING DATE:

131:1 BENEFIT TO INCENTIVE RATIO:

SEQR: Type II Action under SEQR Section 617.5

ELIGIBILITY: REHABILITATION OF EXISTING COMMERCIAL BUILDING

APPROVED PURPOSE: JOB CREATION

Monroe County Industrial Development Agency MRB Cost Benefit Calculator



Date January 18, 2021

Project Title 1365 Emerson Street LLC/Tri Tower Telecom Corp.

Project Location 1365 Emerson Street

Economic Impacts

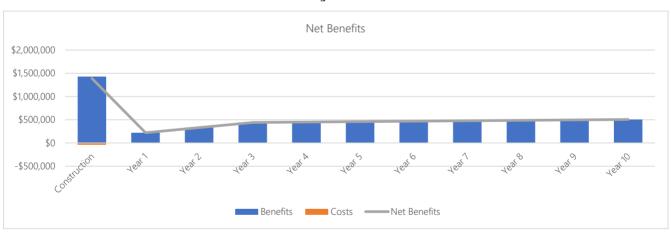
Summary of Economic Impacts over the Life of the PILOT Project Total Investment

\$2,750,000

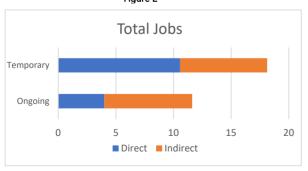
Temporary (Construction)

			•
	Direct	Indirect	Total
Jobs	11	8	18
Earnings	\$909,781	\$440,171	\$1,349,952
Local Spend	\$2,200,000	\$1,310,607	\$3,510,607
	Ongoing (Operations) Aggregate over life of the PILOT		
	Direct	Indirect	Total
Jobs	4	8	12
Earnings	\$1,750,268	\$2,339,499	\$4,089,768

Figure 1



Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT. Figure 2



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Ongoing earnings are all earnings over the life of the PILOT.

Fiscal Impacts



Estimated Costs of Exemptions		
	Nominal Value	Discounted Value*
Property Tax Exemption	\$0	\$0
Sales Tax Exemption Local Sales Tax Exemption State Sales Tax Exemption	\$24,000 <i>\$12,000</i> <i>\$12,000</i>	\$24,000 <i>\$12,000</i> <i>\$12,000</i>
Mortgage Recording Tax Exemption Local Mortgage Recording Tax Exemption State Mortgage Recording Tax Exemption	\$16,350 <i>\$5,450</i> <i>\$10,900</i>	\$16,350 \$5,450 \$10,900
Total Costs	\$40,350	\$40,350

State and Local Benefits

		Nominal Value	Discounted Value*
Local Benefits		\$5,477,798	\$5,024,066
To Private Individuals		<u>\$5,439,720</u>	<u>\$4,989,142</u>
Temporary Payroll		\$1,349,952	\$1,349,952
Ongoing Payroll		\$4,089,768	\$3,639,190
Other Payments to Private Inc	dividuals	\$0	\$0
To the Public		<u>\$38,078</u>	<u>\$34,924</u>
Increase in Property Tax Reve	enue	\$0	\$0
Temporary Jobs - Sales Tax R	evenue	\$9,450	\$9,450
Ongoing Jobs - Sales Tax Rev	renue	\$28,628	\$25,474
Other Local Municipal Revenu	ue	\$0	\$0
State Benefits		\$282,865	\$259,435
To the Public		<u>\$282,865</u>	<u>\$259,435</u>
Temporary Income Tax Reven	nue	\$60,748	\$60,748
Ongoing Income Tax Revenue	e	\$184,040	\$163,764
Temporary Jobs - Sales Tax R	evenue	\$9,450	\$9,450
Ongoing Jobs - Sales Tax Rev	renue	\$28,628	\$25,474
Total Benefits to State & Region	ı	\$5,760,663	\$5,283,502

Benefit to Cost Ratio

		Benefit*	Cost*	Ratio
	Local	\$5,024,066	\$17,450	288:1
	State	\$259,435	\$22,900	11:1
Grand Total		\$5,283,502	\$40,350	131:1

^{*}Discounted at 2%

Additional Comments from IDA

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Does the IDA believe that the project can be accomplished in a timely fashion?

Yes

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DATE:	January 18, 2022	

Erie Station 241 LLC **APPLICANT:**

> 75 Thruway Park Drive West Henrietta, NY 14586

PROJECT LOCATION/TENANT: CooperVision, Inc.

180 and 230 Thruway Park Drive

Henrietta, NY 14586

PROJECT SUMMARY:

Erie Station 241 LLC, a real estate holding company, is renovating and equipping two vacant facilities for its tenant CooperVision, Inc. in the Town of Henrietta. CooperVision Inc. is a world-leading manufacturer of contact lenses. It is anticipated that CooperVision will submit an application at a later date to assume the real property tax abatement when they purchase the building from the applicant. The renovated and expanded facility will be used for packaging and distribution of contact lenses. CooperVision plans to create 73 new FTE's in addition to the existing 537 FTE's. The landlord is seeking a real property tax abatement, mortgage recording tax and sales tax exemptions. The tenant is seeking a sales tax exemption. The cost benefit ratio is 8:1.

\$19,936,615 Applicant Project Cost PROJECT AMOUNT:

\$687,544 Applicant Sales Tax Exemption

\$144,750 Applicant Mortgage Recording Tax Exemption

\$222,400 Tenant Sales Tax Exemption

JOBS: EXISTING: 537

FTEs NEW: 73 **FTEs**

53 **FTEs** REQUIREMENT:

PUBLIC HEARING DATE: January 13, 2022

8:1 BENEFIT TO INCENTIVE RATIO:

REVIEWED AND PROCESS IS COMPLETE. SEQR:

ELIGIBILITY: MANUFACTURER

APPROVED PURPOSE: JOB CREATION

Monroe County Industrial Development Agency MRB Cost Benefit Calculator



Date January 18, 2022

Project Title Erie Station 241 LLC/Coopervision, Inc.

Project Location 180 and 230 Thruway Park Drive, Henrietta, NY 14586

Economic Impacts

Summary of Economic Impacts over the Life of the PILOT

Project Total Investment

\$24,566,615

Temporary (Construction)

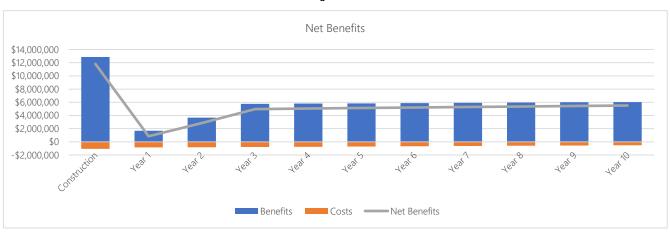
	Direct	Indirect	Total
Jobs	82	68	150
Earnings	\$8,227,233	\$3,936,680	\$12,163,913
Local Spend	\$19,653,292	\$11,696,898	\$31,350,190

Ongoing (Operations)

Aggregate over life of the PILOT

	Direct	Indirect	Total
Jobs	73	111	184
Earnings	\$29,192,000	\$21,514,491	\$50,706,491

Figure 1



Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT. Figure 2

Total Jobs

Temporary

Ongoing

0 50 100 150 200

Direct Indirect

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Ongoing earnings are all earnings over the life of the PILOT.

Fiscal Impacts



Estimated Costs of Exemptions		
	Nominal Value	Discounted Value*
Property Tax Exemption	\$6,874,364	\$6,229,954
Sales Tax Exemption	\$909,944	\$909,944
Local Sales Tax Exemption	<i>\$454,972</i>	<i>\$454,972</i>
State Sales Tax Exemption	<i>\$454,972</i>	\$454,972
Mortgage Recording Tax Exemption	\$144,750	\$144,750
Local Mortgage Recording Tax Exemption	<i>\$48,250</i>	<i>\$48,250</i>
State Mortgage Recording Tax Exemption	\$96,500	\$96,500
Total Costs	\$7,929,058	\$7,284,648

State and Local Benefits

	Nominal Value	Discounted Value*
Local Benefits	\$62,161,023	\$56,592,226
To Private Individuals	<u>\$62,870,404</u>	<u>\$57,278,797</u>
Temporary Payroll	\$12,163,913	\$12,163,913
Ongoing Payroll	\$50,706,491	\$45,114,885
Other Payments to Private Individuals	\$0	\$0
To the Public	<u>(\$709,381)</u>	<u>(\$686,572)</u>
Increase in Property Tax Revenue	(\$1,149,474)	(\$1,087,523)
Temporary Jobs - Sales Tax Revenue	\$85,147	\$85,147
Ongoing Jobs - Sales Tax Revenue	\$354,945	\$315,804
Other Local Municipal Revenue	\$0	\$0
State Benefits	\$3,269,261	\$2,978,497
To the Public	<u>\$3,269,261</u>	<u>\$2,978,497</u>
Temporary Income Tax Revenue	\$547,376	\$547,376
Ongoing Income Tax Revenue	\$2,281,792	\$2,030,170
Temporary Jobs - Sales Tax Revenue	\$85,147	\$85,147
Ongoing Jobs - Sales Tax Revenue	\$354,945	\$315,804
Total Benefits to State & Region	\$65,430,284	\$59,570,723

Benefit to Cost Ratio

		Benefit*	Cost*	Ratio
	Local	\$56,592,226	\$6,733,176	8:1
	State	\$2,978,497	\$551,472	5:1
Grand Total		\$59,570,723	\$7,284,648	8:1

*Discounted at 2%

Additional Comments from IDA

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Does the IDA believe that the project can be accomplished in a timely fashion?

Yes

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DATE: January 18, 2022

APPLICANT: Li-Cycle North America Hub, Inc.

2351 Royal Windsor Drive, Unit 10 Mississauga, Ontario L5J 4S7, Canada

PROJECT ADDRESS: 50 and 205 McLaughlin Road

Rochester, New York 14615

PROJECT SUMMARY: Li-Cycle North America Hub, Inc. is proposing to construct

a new manufacturing operation in the Town of Greece to process the black mass concentrate, which is an intermediate product generated from the recycling of Lithium-ion batteries. This project works in conjunction with the associated Warehouse Facility being built adjacent to this facility. In December 2021, the applicant was approved for a sales tax exemption and is now applying for a custom 15-year PILOT agreement that includes a fixed project value not to exceed \$250 million and an increase to the sales tax exemption. The Town of Greece has submitted a letter confirming the special PILOT agreement. The project cost has increased from \$182 million to a \$533 million project and is projected to create 227 new FTEs over the next three years. The Benefit/Incentive ratio is

6:1.

PROJECT AMOUNT: \$533,518,721

EXEMPTIONS: \$24,533,760 Sales Tax Exemption

JOBS: EXISTING: 0 FTES

New: 227 FTEs

Public Hearing Date: January 13, 2022

BENEFIT TO INCENTIVE RATIO: | 6:1

SEQR: REVIEWED AND PROCESS IS COMPLETE.

ELIGIBILITY:NEW COMMERCIAL CONSTRUCTION WITH INCREASE TO THE TAX

BASE

Approved Purpose: Job Creation

Monroe County Industrial Development Agency MRB Cost Benefit Calculator



Date January 18, 2022

Project Title Li-Cycle North America Hub inc.

Project Location 50 and 205 McLaughlin Road, Rochester, NY 14615

Economic Impacts

Summary of Economic Impacts over the Life of the PILOT

Project Total Investment

\$533,518,721

Temporary (Construction)

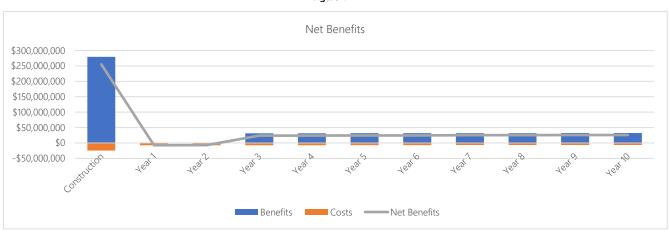
	Direct	Indirect	Total
Jobs	1780	1470	3250
Earnings	\$178,672,672	\$85,493,764	\$264,166,436
Local Spend	\$426,814,977	\$254,024,173	\$680,839,150

Ongoing (Operations)

Aggregate over life of the PILOT

	Direct	Indirect	Total
Jobs	277	108	385
Earnings	\$299,434,736	\$79,767,358	\$379,202,094

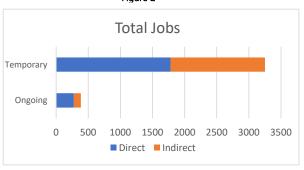
Figure 1



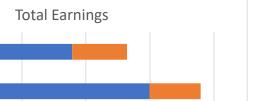
Temporary

Ongoing

Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT. Figure 2



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\$300,000,000

Ongoing earnings are all earnings over the life of the PILOT.

■ Direct ■ Indirect

Figure 3

Fiscal Impacts



Estimated Costs of Exemptions		
	Nominal Value	Discounted Value*
Property Tax Exemption	\$99,898,140	\$86,321,927
Sales Tax Exemption	\$24,533,760	\$24,533,760
Local Sales Tax Exemption	<i>\$12,266,880</i>	<i>\$12,266,880</i>
State Sales Tax Exemption	<i>\$12,266,880</i>	<i>\$12,266,880</i>
Mortgage Recording Tax Exemption	\$0	\$0
Local Mortgage Recording Tax Exemption	<i>\$0</i>	\$0
State Mortgage Recording Tax Exemption	\$0	\$0
Total Costs	\$124.431.900	\$110.855.687

State and Local Benefits

	Nominal Value	Discounted Value*
Local Benefits	\$665,467,170	\$600,779,513
To Private Individuals	<u>\$643,368,530</u>	<u>\$582,378,055</u>
Temporary Payroll	\$264,166,436	\$264,166,436
Ongoing Payroll	\$379,202,094	\$318,211,619
Other Payments to Private Individual	\$0	\$0
To the Public	<u>\$22,098,640</u>	<u>\$18,401,458</u>
Increase in Property Tax Revenue	\$17,595,060	\$14,324,812
Temporary Jobs - Sales Tax Revenue	\$1,849,165	\$1,849,165
Ongoing Jobs - Sales Tax Revenue	\$2,654,415	\$2,227,481
Other Local Municipal Revenue	\$0	\$0
State Benefits	\$33,455,164	\$30,283,659
To the Public	<u>\$33,455,164</u>	<u>\$30,283,659</u>
Temporary Income Tax Revenue	\$11,887,490	\$11,887,490
Ongoing Income Tax Revenue	\$17,064,094	\$14,319,523
Temporary Jobs - Sales Tax Revenue	\$1,849,165	\$1,849,165
Ongoing Jobs - Sales Tax Revenue	\$2,654,415	\$2,227,481
Total Benefits to State & Region	\$698,922,333	\$631,063,171

Benefit to Cost Ratio

		Benefit*	Cost*	Ratio
	Local	\$600,779,513	\$98,588,807	6:1
	State	\$30,283,659	\$12,266,880	2:1
Grand Total		\$631,063,171	\$110,855,687	6:1

^{*}Discounted at 2%

Additional Comments from IDA

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Does the IDA believe that the project can be accomplished in a timely fashion?

Yes

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DATE: January 18, 2022

APPLICANT: Wolf Solar LLC

140 Foundry Street

Baden, ON N3A 2P7, Canada

PROJECT ADDRESS: 7484 4th Section Road

Sweden, NY 14420

PROJECT SUMMARY: Wolf Solar LLC, is proposing the development of a 3.6 MW

(AC), solar energy project on an approximately 43 acre portion of an approximately 96-acre parcel of land in the Town of Sweden. The project will provide a benefit to the local community by enabling residents to participate in a share of a local clean energy project and receive a credit on utility bills. Wolf Solar LLC's parent company, Saturn Power Corp., has a proven track record with solar projects. The applicant is seeking approval of sales and mortgage recording tax exemptions only on the \$8,800,000 project.

The Benefit/Incentive ratio is 8:1.

PROJECT AMOUNT: \$8,800,000

EXEMPTIONS: \$528,000 Sales Tax Exemption

\$60,000 Mortgage Recording Tax Exemption

Public Hearing Date: December 17, 2021

BENEFIT TO INCENTIVE RATIO: 8:1

SEQR: REVIEWED AND PROCESS IS COMPLETE.

ELIGIBILITY: RENEWABLE ENERGY

APPROVED PURPOSE: COMMUNITY DEVELOPMENT

Cost-Benefit Analysis for Wolf Solar LLC

Prepared by COMIDA using InformAnalytics

Executive Summary

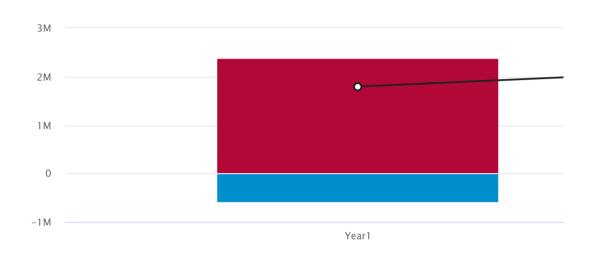
INVESTOR TOTAL JOBS TOTAL INVESTED LOCATION TIMELINE

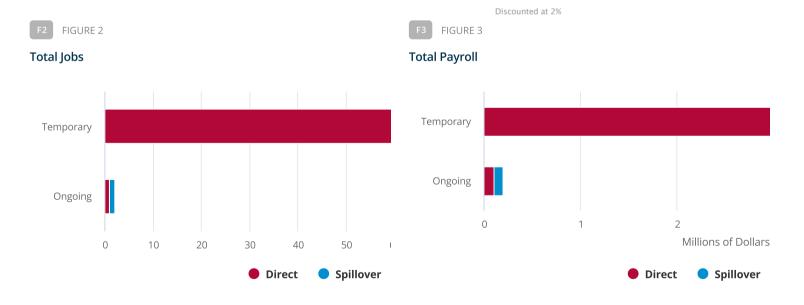
Wolf Solar LLC 2 Ongoing; \$8.8 Million 7484 Fourth Section 2 Years
87 Temporary Road, Sweden, NY
14440

Total Net Benefits: \$4,134,000

F1 FIGURE 1

Discounted* Net Benefits for Wolf Solar LLC by Year





Proposed Investment

Wolf Solar LLC proposes to invest \$8.8 million at 7484 Fourth Section Road, Sweden, NY 14440 over 2 years. COMIDA staff summarize the proposed with the following: Solar Project

T1 TABLE 1

Proposed Investments

Description	Amount
CONSTRUCTION SPENDING	
ST	\$8,800,000
Total Investments	\$8,800,000
Discounted Total (2%)	\$8,714,000

May not sum to total due to rounding.



Location of Investment



Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by COMIDA. The report calculates the costs and benefits for specified local taxing districts over the first 2 years, with future returns discounted at a 2% rate.



TABLE 2

Estimated Costs or Incentives

COMIDA is considering the following incentive package for Wolf Solar LLC.

Description	Nominal Value	Discounted Value*
Sales Tax Exemption	\$528,000	\$528,000
Mortgage Recording Tax Exemption	\$60,000	\$60,000
Total Costs	\$588,000	\$588,000

May not sum to total due to rounding.

^{*} Discounted at 2%

State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$3,397,000	\$1,112,000	\$4,509,000
To Private Individuals	\$3,355,000	\$1,098,000	\$4,454,000
Temporary Payroll	\$3,245,000	\$1,027,000	\$4,272,000
Ongoing Payroll	\$110,000	\$72,000	\$182,000
To the Public	\$42,000	\$14,000	\$55,000
Temporary Sales Tax Revenue	\$40,000	\$13,000	\$53,000
Ongoing Sales Tax Revenue	\$1,000	\$893	\$2,000
STATE BENEFITS	\$193,000	\$67,000	\$260,000
To the Public	\$193,000	\$67,000	\$260,000
Temporary Income Tax Revenue	\$145,000	\$49,000	\$195,000
Ongoing Income Tax Revenue	\$5,000	\$3,000	\$9,000
Temporary Sales Tax Revenue	\$41,000	\$13,000	\$54,000
Ongoing Sales Tax Revenue	\$1,000	\$909	\$2,000
Total Benefits to State & Region	\$3,590,000	\$1,179,000	\$4,769,000
Discounted Total Benefits (2%)	\$3,555,000	\$1,167,000	\$4,722,000

May not sum to total due to rounding.



Benefit to Cost Ratio

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$4,465,000	\$302,000	15:1
State	\$257,000	\$286,000	1:1
Grand Total	\$4,722,000	\$588,000	8:1

May not sum to total due to rounding.

* Discounted at 2%

CGR has exercised reasonable professional care and diligence in the production and design of the InformAnalytics™ tool. However, the data used is provided by users.

InformAnalytics does not independently verify, validate or audit the data supplied by users. CGR makes no representations or warranties with respect to the accuracy of the data supplied by users.



DATE: January 18, 2022

APPLICANT: Mantisi Solar LLC

140 Foundry Street

Baden, ON N3A 2P7, Canada

PROJECT ADDRESS: 7397 4th Section Road

Sweden, NY 14420

PROJECT SUMMARY: Mantisi Solar LLC, is proposing the development of a 5 MW

(AC), solar energy project on an approximately 34 acre portion of an approximately 71-acre parcel of land in the Town of Sweden. The project will provide a benefit to the local community by enabling residents in the area to participate in a share of a local clean energy project and receive a credit on utility bills. Mantisi Solar LLC's parent company, Saturn Power Corp., has a proven track record with solar projects. The applicant is seeking approval of sales and mortgage tax exemptions only on the \$13,200,000 project. The Benefit/Incentive ratio is 8:1.

PROJECT AMOUNT: \$13,200,000

EXEMPTIONS: \$792,000 Sales Tax Exemption

\$90,000 Mortgage Recording Tax Exemption

Public Hearing Date: December 17, 2021

BENEFIT TO INCENTIVE RATIO: 8:1

SEQR: REVIEWED AND PROCESS IS COMPLETE.

ELIGIBILITY: RENEWABLE ENERGY

APPROVED PURPOSE: COMMUNITY DEVELOPMENT

Cost-Benefit Analysis for Mantisi Solar LLC

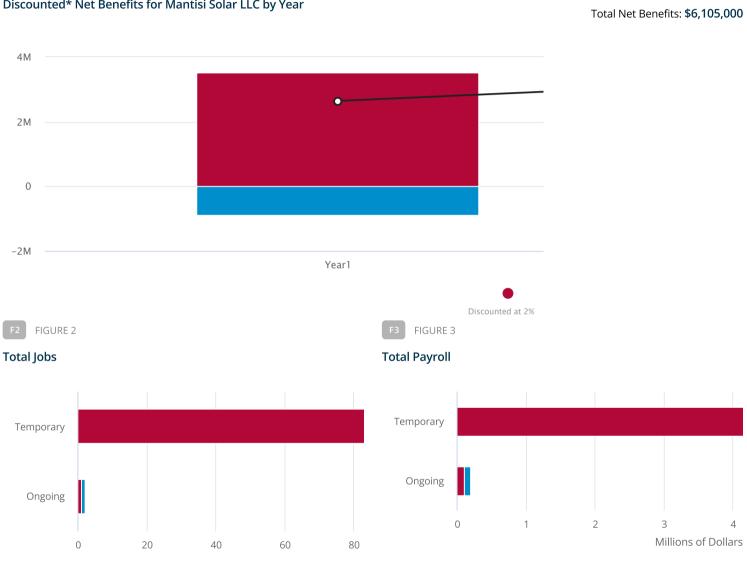
Prepared by COMIDA using InformAnalytics

Executive Summary

INVESTOR **TOTAL JOBS** TOTAL INVESTED LOCATION TIMELINE **Mantisi Solar LLC** 2 Ongoing; \$13.2 Million 7397 Fourth Section 2 Years **130 Temporary** Street, Brockport, NY 14420

FIGURE 1

Discounted* Net Benefits for Mantisi Solar LLC by Year



Spillover

Direct

Spillover

Direct

Proposed Investment

Mantisi Solar LLC proposes to invest \$13.2 million at 7397 Fourth Section Street, Brockport, NY 14420 over 2 years. COMIDA staff summarize the proposed with the following: Solar project

T1 TABLE 1

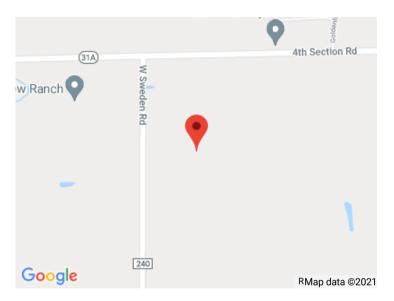
Proposed Investments

Description	Amount
CONSTRUCTION SPENDING	
ST	\$13,200,000
Total Investments	\$13,200,000
Discounted Total (2%)	\$13,071,000

May not sum to total due to rounding.



Location of Investment



Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by COMIDA. The report calculates the costs and benefits for specified local taxing districts over the first 2 years, with future returns discounted at a 2% rate.



TABLE 2

Estimated Costs or Incentives

COMIDA is considering the following incentive package for Mantisi Solar LLC.

Description	Nominal Value	Discounted Value*
Sales Tax Exemption	\$792,000	\$792,000
Mortgage Recording Tax Exemption	\$90,000	\$90,000
Total Costs	\$882,000	\$882,000

May not sum to total due to rounding.

^{*} Discounted at 2%

State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$5,040,000	\$1,632,000	\$6,672,000
To Private Individuals	\$4,978,000	\$1,612,000	\$6,590,000
Temporary Payroll	\$4,868,000	\$1,540,000	\$6,408,000
Ongoing Payroll	\$110,000	\$72,000	\$182,000
To the Public	\$62,000	\$20,000	\$82,000
Temporary Sales Tax Revenue	\$61,000	\$19,000	\$80,000
Ongoing Sales Tax Revenue	\$1,000	\$893	\$2,000
STATE BENEFITS	\$286,000	\$98,000	\$384,000
To the Public	\$286,000	\$98,000	\$384,000
Temporary Income Tax Revenue	\$218,000	\$74,000	\$292,000
Ongoing Income Tax Revenue	\$5,000	\$3,000	\$9,000
Temporary Sales Tax Revenue	\$62,000	\$20,000	\$81,000
Ongoing Sales Tax Revenue	\$1,000	\$909	\$2,000
Total Benefits to State & Region	\$5,326,000	\$1,730,000	\$7,056,000
Discounted Total Benefits (2%)	\$5,274,000	\$1,713,000	\$6,987,000

May not sum to total due to rounding.



Benefit to Cost Ratio

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$6,607,000	\$453,000	15:1
State	\$380,000	\$429,000	1:1
Grand Total	\$6,987,000	\$882,000	8:1

May not sum to total due to rounding.

* Discounted at 2%

CGR has exercised reasonable professional care and diligence in the production and design of the InformAnalytics™ tool. However, the data used is provided by users.

InformAnalytics does not independently verify, validate or audit the data supplied by users. CGR makes no representations or warranties with respect to the accuracy of the data supplied by users.